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ALLEY WILL BARRIES

Rays In Section

No. 32.527

Head of Italy P-2 Lodge

Surrenders in Geneva

PARIS, TUESDAY, SEPTEMBER 22, 1987

# Manila Faces Martial Law Issue

## Rising Violence Triggers Speculation on Aquino Move

By Keith B. Richburg

MANILA - Filipinos marked be 15th anniversary Monday of lendinand E. Marcos's declaration f martial law amid mounting spec lation that a rising wave of politial violence may eventually force resident Corazon C. Aquino to ske a similar drastic step.

The slaying Saturday of a promient leftist leader, Leandro Alejan-ro, coming during a time of mili-ary iostability, stepped-op communist guerrilla activity and a rave of labor unrest, has created a

Compiled by Our Staff From Dispatches

GENEVA — Licio Gelli, grand aster of the secret Italian Mason

lodge known as P-2, surrendered

authorities here Monday, four

He is wanted in connection with the collapse in 1982 of Banco Am-

rosiano, then Italy's biggest pri-rosiano, then Italy's biggest pri-ate bank, and on charges linked to

e 1980 bombing at the Bologoa am station, which killed 85 per-

Mr. Gelli, who is said by his wyers to be critically ill, escaped om prison on Aug. 10, 1983, be-

re he could be extradited to Italy

charges of financial fraud and

in itical conspiracy.

"He turned himself in because he

bes not want to end his days as a giove or in exile," his Geneva wyers, Dominique Poncet and

arc Bonnant, said in a statement.

They said that Mr. Gelli, 68, was They said that doctors were

ring to determine if an operation

affaello Giorgetti, said his client

Mr. Gelli, an industrialist, was

me from subsidiaries of Banco

sed from the Champs Dollon

son in Geneva with the help of a

is "feasible."
In Italy, a lawyer for Mr. Gelli,

" eded open heart surgery.

82, while trying to withdraw PCATION cout \$50 million from a numbered to have.

abrosiano. Italy later charged in with complicity in the \$1.4

35 27 With extradition certain, he es-

ears after escaping from a Geneva

He is wanted in connection with

Mrs. Aquino's government is rap- lysts, officials and opposition leadidly losing control.

[Mrs. Aquino on Monday re-lieved or reassigned 21 high-rank-ing military officers, including three generals and the armed forces spokesman, in a bid to gain better control of the troops, The Associated Press reported from Manila.

[Among the officers relieved were supporters or ringleaders of the Aug. 28 rebellion against the ernment, among them the fugitive coup leader, Colonel Gregorio

Mr. Marcos declared martial law in 1972 during a rising crime wave, eneral sense of foreboding here labor unrest and anarchy in Mahile adding to the impression that nila's streets. Many political ana-

Licio Gelli

later, saying he could be sent di-

Mr. Gelli and the secret Propa-

and political conspiracy, including the Bologna bombing.

Mr. Gelli fled Italy in 1981 after

nalists and business executives.

a conspiracy to destroy Italy's con-

The government of Prime Minis-

ter Arnaldo Forlani, a Christian

Democrat, was forced to resign be-

cause two ministers' names were on

Mr. Gelli's only conviction in Italy has been for illegal export of

capital. A San Remo court sen-

tenced him to 14 months in prison

While in hiding, Mr. Gelli gave

several interviews from what au-

thorities believe was a South Amer-

ican hideout. He repeatedly said he

See GELLI, Page 3

stitutional government.

in March 1985.

rectly to Italy if he reappeared.

ers have been quoted publicly in recent weeks warning that the situation now is as bad as it was 15 years ago, and more confusing.

Martial law, or a lesser state of emergency, would allow the presi-dent to suspend or sharply restrict certain civil liberties, such as the right of habeas corpus for criminal suspects. Police and military offi-cials could be given broad powers of arrest and detention. Mrs. Aquino called an emergen-

cy meeting Monday with her top military and law enforcement officials to discuss the current crisis, and she scheduled an afternoon television appearance - further fueling speculation that she was about to announce some kind of emergency rule. But later, the planned television announcement was canceled and Mrs. Aquino issued a vague written statement saying she urged military leaders to put an end to all forms of terror-

ism at the earliest possible time."

Presidential aides said later that Mrs. Aquino had no plans now to declare martial law or a state of emergency. "The normal facilities of government are capable of han-dling the situation," said Defense Secretary Rafael M. Ileto.

According to one participant at the meeting. Mrs. Aquino angrily chastised the military for not being able to solve a string of murders and for failing to locate the fugitive Colonel Honasan, who is giving

press interviews.

Mrs. Aquino placed Brigadier
General Ramon Mootaoo in charge of the special task force tracking Colonel Honasan, in what one high-ranking military said amounted to a virtual presidential vote of no confidence in General Fidel V. Ramos, the armed forces chief of staff.

Most pro-Aquino and opposi-tion political leaders said they op-posed the imposition of martial law or a state of emergency, although few would rule it out if the situation Switzerland formally ordered Mr. Gelli's extradition nine days continues to deteriorate.

"You cannot arrest the problem by simply instituting authoritarian ule," said Senator Juan Ponce Enganda Due lodge were accused of rile, who administered martial law involvement in rightist terrorism as defense minister under Mr. Marcos. That is the experience that we had in the past. What is important is for us to enforce the law." Senator Ernesto Maceda, a for-

olice raided his office. Authorities mer Aquino cabinet member; sugsaid his list of P-2 members includgested that while most Filipinos ed almost 1,000 names, among suspect rightist elements in the milthem those of leading politicians, top police and military officers, itary killed Mr. Alejandro, he may actually have been killed by his high-level espionage officials, jourown colleagues on the left to push See MANILA, Page 3 Authorities linked P-2 to crimes

porarily hospitalized. The report could not be confirmed in Moscow.

capital on Monday dismissed the report. At the same time, however, they told Governor Mario M. Cuomo of New York, who is in Moscow for a visit, that a meeting with Mr. Gorbachev could not be arranged, giving no further expla-

parent departure for vacation had not been reported officially, Boris as the rumors about Mr. Gorba-Zeitung reported Monday that Mr. Pyadyshev, the Foreign Ministry Gorbachev had fallen ill from food press spokesman, said late last

when the Kremlin leader leaves Moscow for official trips or vacation, also has not mentioned Mr. Gorbachev's whereabouts in the past month and a half. The state-controlled press has in-

stead published a rash of letters and messages in Mr. Gorbachev's name during his absence; giving a public impression of a flurry of activity in the Kremlin.

The Soviet leader also has not recent weeks to which he had been invited and scheduled to attend. Soviet officials expected him to speak at a Congress of young Soviet Pioneers in August, for instance,

On Monday night, for instance, ning, were suddenly told that he

Until this week, Western diplo-



Guards spread concertina wire Monday in front of the presidential palace in Manila in anticipation of demonstrations.

# Gorbachev's Absence Prompts Rumors poisoning while vacationing in the week that the Soviet leader was evening news program by reading two letters from Mr. Gorbachev.

By Gary Lee
Washington Post Service
MOSCOW — Mikhail S. Gorba-

chev has not appeared publicly here for six weeks, prompting ru-mors that he may have fallen ill. Mr. Gorbachev, who makes frenent public appearances and of-

ten receives a stream of visitors in his Kremin office every week, was last seen publicly in Moscow on Aug. 7. It is the longest period he has remained out of public view since becoming general secretary of the Communist Party in March

Soviet officials reached in the

Asked why Mr. Gorbachev's ap-

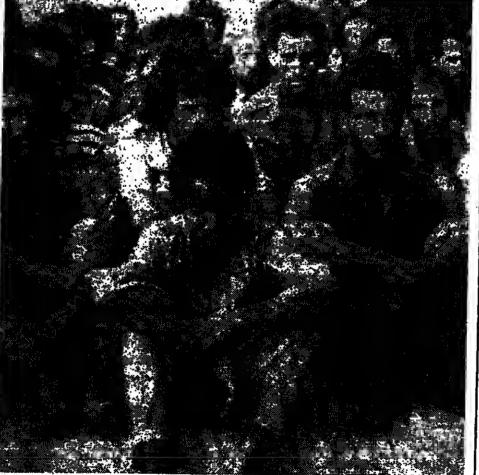
The official Soviet news media. which customarily issues reports appeared at several public events in

chev's illness began to circulate in Moscow, a commentator began an

but he did oot appear.
In another instance, editors of a

U.S. oews magazine who had been given the strong impression that Mr. Gorbachev would be available would not appear.

See GORBACHEV, Page 3



YOUNG CAPTIVE - An 11-year-old youth sits in the foreground of a group of Libyan prisoners captured by Chadian troops. Walid Jumblat, leader of the Druze in Lebanon, said he was sending units from his militia to help the Libyan troops. Page 2.

# U.S. to Rebuild 5 Floors Of Embassy in Moscow

five floors of the new eight-story wants the Soviet Union to allow embassy building in Moscow at a more American contract personnel cost of at least \$92 million, accord- to work on both the old and new ing to senior administration offi-cials.

Rebuilding the entire structure, which was found to be riddled with about \$109 million, according to State Department estimates sent to Congress.

President Ronald Reagan has said the new embassy will not be occupied until it is secure. After consulting with Congress, he is expected to announce some decisions on the uncompleted office building, or chancery, probably within

The United States is also planning to spend tens of millions of been asked to investigate the chan-dollars to renovate the existing 40- cary last year, as American intelliyear-old embassy so it can be used gence experts continued to discover for three to five more years, officials and congressional leaders crete pillars and beams. year-old embassy so it can be used

tively in an insecure, unheated fire- are to occupy their new chanceries trap," the deputy secretary of state, at the same time. If the United John C. Whitehead, said in a letter States decides to rebuild the Amer-Aug. 17 to congressional leaders. ican Embassy, Soviet occupancy of the new office building here could The issues of embassy security be postponed indefinitely.

By Elaine Sciolino and of working and living conditions of diplomats in Moscow figured prominently in American-Soadministration has tentatively de-cided to raze and rebuild at least the last week. The United States more American contract personnel embassics in Moscow, and this and other issues are still to be resolved.

Several weeks ago, in a classified letter to the president that covered Soviet listening devices, would cost a range of embassy security issues, Secretary of State George P. Shultz and William H. Webster, the director of central intelligence, said they would support a plan for partial or total destruction of the building, a State Department official said.

The Soviet Union has nearly completed its oew embassy in northwest Washington.

James R. Schlesinger, a former secretary of defense and former director of central intelligence, had

Under a 15-year-old Soviet-American agreement, the two sides

# Reagan Challenges Kremlin

ESTABLISHED 1887

#### At UN, He Urges Afghan Pullout, **Gulf Cooperation**

By Lou Cannon

Washington Past Service UNITED NATIONS, New York — President Ronald Reagan pledged Monday to seek deep cuts in the superpowers' nuclear arse-nals, and he challenged the Soviet leadership to demoustrate its conmitment to world peace by withdrawing from Afghanistan and co-operating to end the Iran-Iraq war. In a speech to the UN General Assembly, the president praised the

A Senate panel has warned that SDI threatens ratification of the arms pact. Page 5.

ement in principle reached by U.S. and Soviet negotiators last week to scrap intermediate-range missiles and promised an intensified effort to reduce strategic, or

But the emphasis of Mr. Reagan's speech, his sixth to a UN audience, was on freedom for all peoples and what he termed "the worldwide movement to democra-

He warned the government of Nicaragua against "phony democratization" and called on the Soviet eaders to end the "brutal war" in

Afghanistan and grant "greater freedom for the Soviet peoples within their own country." Mr. Reagan also appealed to Iran to end its war with Iraq, now

entering its eighth year. He said the United Nations should take unspecified "enforcement measures" if Iran refused to accept a UN resolotion calling for a cease-fire in the The United States has been

pressing for a second UN resolution that would impose an arms embargo against Iran if it failed to accept the truce. But U.S. officials acknowledge that other Security Council members have been reluctant to take this step.

President Ali Khamenei of Iran is scheduled to address the United Nations on Tuesday, and Mr. Reagan called on him to say "clearly and unequivocally" whether Iran would accept a cease-fire.

After the speech Mr. Reagan met eral Javier Pérez de Cuéllar. A White House official said the president had said during this meeting that he was "skeptical about Iran's intentions" to comply with a cease-

Mr. Pérez de Cuéllar, who recently visited both Iran and Iraq. said he did not know what position Iran would take

In his speech Mr. Reagan said Moscow had helped draft the resohation calling for a cease-fire but had "acted differently" ontside the United Nations. He said the Russians had made "a false accusation" that the United States was responsible for tension in the Gulf and had diverted attention from international cooperation to end the war.

The harshest language of Mr. Reagan's 31-minute address was reserved for the leaders of Nicaragua, whom he accused of enjoying "lives of privilege and luxury"

while suppressing freedom.
"This is why, despite a billion dollars in Soviet-bloc aid last year alone, despite the largest and bestequipped army in Central America, you face a popular revolution at home." Mr. Reagan said. "It is why the democracic resistance is able to operate freely deep in your heart-

The president praised the pending Central American peace plan, approved by five nations in the region, including Nicaragua.

But he warned that "we will not, and the world community will not,

accept phony democratization designed to mask the perpetuation of dictatorship." Mr. Reagan then called on Nicaragua to restore complete freedom

See REAGAN, Page 3

# Danes Find That Women on Warships Don't Rock the Boat

By Karen DeYoung

Washington Post Service
COPENHAGEN — Take about 80 female naval recruits and distribute them, along with 300 male
sailors, among seven Danish warships. Send the and air force, with women assigned to tank compaships out to sea for periods of several weeks to three nies, field artillery batteries and Hawk missile months, and what do you get?

mid-Atlantic marriage, and a lot of fighting over shipboard bathrooms. But a four-year Danish experiment on assigning women to navel combat duties also demonstrated

that, given enough time to overcome problems of close quarters and unequal physical strength, malefemale crews outperform single-sex units of either Conclusions drawn from the experiment, complet-

ed last year by the Danish Defense Command. indicated that women recruits were more highly motivated than men and generally were rated "equal or sometimes even higher than their corresponding

naval assignments on an equal basis with men for all but submarine duty. A similar experiment now under way in the army

squadrons, is expected to recommend ending most The answer, in part, is five pregnancies and one assignment restrictions in those service branches. Twelve of the North Atlantic Treaty Organiza-

tion's 16 member nations have women in some capacities within their armed forces. The exceptions are Italy, Luxembourg, Spain and Iceland, which has oo troops. The proportion of women varies from less than I percent in West Germany, Turkey and Portugal to nearly 10 percent in the United States. All but a handful, however, including the United States, exclude women from assignments where they would end up lighting in wartime, as a matter of law

or policy.
In theory, Denmark, Belgium, the Netherlands and Norway allow women in all assignments. But only Denmark has moved toward imposing full As a result of the study, the Danish Parliament has equality in all armed forces branches.

an media flocked to interview them. They were photographed sitting on missiles and stomping through forests with camouflage paint on their faces, and recorded grumbling and swearing like the best

Eventually, the attention became so intense that the women asked that there be no more interviews. The command agreed, fearing that if the women were excessively watched, the experiment would be

"We don't want to head the equal rights movement," said one officer monitoring the program. We just want to do a job."

Denmark, however, clearly prides itself on en-lightenment and lack of discrimination. At the same time, full incorporation of women into the 30,000member Danish armed forces posed potentially few-er logistical problems than similar actions in larger and more rigid military institutions.

But even the enlightened Danish males balked

When the Danish experiments began, the women when faced with the prospect of working side by side recruits were considered so unusual that the Europe-with women in some of the most grueling and with women in some of the most grueling and potentially dangerous defense jobs.

The air force was fairly amenable to the program said Susan Schluter, a psychologist working on the experiments. But the navy and the army "didn't want women." The men feared that their presence would destroy what many of them value most in the military - the feeling of locker room camaraderic and male solidarity.

"They live in a society in which they see no place for women, a male world in which they want to be left to themselves," Ms. Schluter said.

But the military had little choice. Women were legally barred from combat assignments here until a comprehensive equal rights law was passed in 1978.

The Danish Equal Status Council, a government watchdog agency, pressed for the law to be applied to the armed forces. The Defense Ministry balked, and was granted an exemption from its provisions until the mid-1980s, provided it began experiments

See DANES, Page 3



leal? The answer is a lefinite maybe. A sperai report, Pages 9-13.

The White House opposed a ill to ben discrimination gainst people infected with the

South Africa said it we cady ा talks on signing the ouclear Improbleration treaty. Page 3.

USINESS/FINANCE Newmont Mining rejected T.

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# Kiosk U.S. Copter Said

To Hit Iran Ship WASHINGTON (Combined hispatches) — A U.S. helicop-The last operating off a frigate in the bulf fired on an Iranian ambibious ship thought to be lay-The Late of the La Monday, admioistration

ources said. U.S. Navy sources at the Penagon, quoted by CBS News, aid the helicopter, from the uided-missile frigate Jarrett, wed on the Iranian vessel at ight as it was laying mines round the anchorage of Bah-

The U.S. attack occurred on ources reported that a British eighter was set on fire by an ranian gunboat in the northern iulf. (More Gulf news, Page (UPI, Reuters)



**ENERAL NEWS** 

Page 3.

oone Pickens's takeover offer  AT&T Sets New Call Plan For Travelers Compiled by Our Staff From Dispate

NEW YORK - American Telephone & Telegraph Co., moving to reduce high costs for customers calling the United States from overseas hotels, introduced a program Monday under which travelers can limit such foreign surcharges to a maximum of \$1 a call.

AT&T estimated at \$240 million

a year the costs of existing surcharges.
The telecommunications giant said the new program was effective only at participating hotels, and that so far 230 hotels in 11 comtries in the Asia-Pacific region were

participating.
Under the plan, customers can call direct from hotel phones to AT&T operators in the United States, bypassing local operators.

AT&T's new plan, known as Teleplan, replaces a program of the same name that started in 1976. Under the original Teleplan, par-

ticipating hotels limited phone surcharges to \$10, and later to \$6. One reason surcharges on overseas telephone calls are much higher in other countries than in the United States is the added expense of hiring multilingual hotel operators to place calls, telephone indus-

try analysts say.

About 900 hotels had participat ed in AT&T's previous Teleplan, according to Marge McKeen, an AT&T spokeswoman. They accounted for only a small percentage of the world's 270,000 hotels.

AT&T also offers direct-access

service in many countries in which callers can reach an AT&T operator in the United States within 30 seconds, avoiding foreign sur-

WORLD BRIEFS

SEOUL (AP) — Kim Dae Jung and Kim Young Sam, leaders of the South Korean opposition, agreed Monday to decide by the end of the month which of them would run for president.

president. "It is our promise to the people that the opposition party will field a single candidate," Kim Dae Jung said. "There will be no case in

Angolan Leader in Paris to Seek Aid

with his country drained by 12 years of civil war, arrived Monday in France on a three-day mission seeking economic aid and possibly military help against U.S.-backed rebels.

PARIS (Reuters) — President José Eduardo dos Santos of Angola

Hirohito to Have Intestinal Surgery

Thatcher who invited Mr. Le Pen to address a "fringe" meeting in the lime of the conference, said the meeting would go ahead despite the furor after Mr. Le Pen, a French presidential candidate described the Nazi gas chambers as a detail in the history of World War a limit of the conference.

Norman Tebbit, the Conservative Party chairman, unveiling the con-

ference agenda, said British law allowed Mr. Le Pen freedom of speech.
"We can't stop him being in Blackpool at the same time as the parter of the parter of

nance work during overtime on Sundays. A ban on maintenance would retreat the contract of a factory

Ministry to order them when it sees fit. Japan has been stung by criticist it is expected to give

from abroad that its long working hours and short vacations give

A Zimbabwean government notice published Monday in Harare for

TRAVEL UPDATE

Belgian Air Controllers Walk Out

A tropical storm swept the Caribbean island of Barbados Monday morning with gale-force winds and heavy rain, then moved past S.

Vincent toward the open sea, forecasters said.

Japanese manufacturers an unfair trade advantage.

conference," Mr. Tebbit said, "but the two events have nothing in

which the candidate will be selected by a ballot showdown."

Kims Plan Campaign Decision Soon blaze

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gelesia, inc. serplanes

Employed in the Society

zimbucz prijeż in July.

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The first indications from the coalfields show mounting support for the state of th alled 'W Scargill said. The union agreed initially to continue safety and maintain a supplied said.

It sets no specific times for those changes and authorizes the Lab

taugas 10 BRUSSELS (Reuters) — A surprise strike by Belgian air traffic statement and leverage over cootrollers paralyzed the country's airports Monday night and international flights were canceled or re-routed, a spokeswoman at Brusses of loves interaction. Mrs. DAD DAY

airport said.

The controllers unexpectedly walked out Monday afternoon to protest said the mintar, considered against the suspension of a colleague alleged to have misdirected two like dismissal of the two to end later Monday night but could last until sometime Tuesday, siport to end later Monday night but could last until sometime Tuesday, siport to end later Monday night but could last until sometime Tuesday, siport to end later Monday night but could last until sometime Tuesday, siport to end later Monday night but could last until sometime Tuesday, siport to end later Monday night but could last until sometime Tuesday, siport the Honasan-led faction be toup, but their about 80 hes apparently have been Watership still norminally the same Menias about 5 (000) lefrist cock to s troi bost athe organizers called the To per ag minarization of the coment The rally was an advance of Mr. Alexaneach of

but his murder cast a

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tas traffic throughout
totheast a spokesman Telephone & Teleolume underground out of

out of operation late enton New Jersey. the spokesman, Jim

line earlier today, we in Jense ! Mr. Byrnes said. He was refered to most of friend the most of friend the most of the most most affected. Transmications were also Associated Press

# Ambitious European Space Program Faces Spending Decision

By John Noble Wilford

KOUROU, French Guiana --- Western European nations are on the verge of making key decisions this fall that could set the course of their space enterprise well into the 21st ceatury and give them increasing independence from the U.S. and Soviet pro-

The Europeans, restless to assume a larger role in space, will be deciding whether to undertake an amhitious expansion of their space programs costing more than \$30 hil-lion over the next 15 years and leading to the development of more powerful rockets and their own space shuttle for flying astronauts.

The European space officials said the success of the Ariane-3 launching in French Guiana last week gave new momentum to efforts to set larger goals and create the capability for a wider range of scientific. commercial and manned ventures in space.

In their discussions, the space officials said their main selling points in trying to overcome the caution of some political leaders was to emphasize the need to push Western Europe to the forefront of high technol-

ogy and more challenging space ventures. "We feel very strongly that Europe should have autonomy in all fields of making use of space," said Reimar Lüst, director general of the European Space Agency.

Ministers of the 13 members of the European Space Agency are to meet Nov. 9 and 10 at The Hague to debate and vote on proposals to boild the more powerful tional space station and develop their own space shuttle, called Hermes. Engineers have spent the last two years studying the feasibility and costs of these endeavors.

If the decision is to proceed immediately, the first Ariane-5s would be launched in

By Nora Boustany

AYN ZHALTA, Lebanon -

troops in their war with Chad over

the Aozou Strip. Mr. Jumblat said

Husak Arrives in Yugoslavia

The Associated Press

BELGRADE - Czechoslova-

kia's president and Communist

Party leader, Gustav Husak, ar-

rived Monday for a three-day visit

to Yugoslavia, the official Tanjug

news agency reported. He is ex-

economic, scientific and technical

It is not certain if the ministers will make a

They know it will mean boosting their contributions to the European Space Agency, whose annual budget runs \$1.1 hillioo a year, as well as providing additional funds to annual spending is about one-eighth that of the National Aeronautics and Space Admin-

The main thrust of the Western European program in the last decade has been the Ariane-5 heavy-lift launcher, officials building and launching of expendable said because it would have more direct comnopoly in the West in launching commercial payloads, especially for their lucrative com-

unications satellite husiness. Operations and marketing of the rockets have been turned over to Arianespace, a participate in the oew projects. The agency's private company in which the French space agency and French industry are the majority

The region's leaders will vote this fall on an expansion program costing more than \$30 billion over the next 15 years and leading to more powerful rockets and a European space shuttle.

Jumblat to Send Druze Units to Help Libyans Against Chad

"Let France be damned," Mr.

Jumblat said, banging shot the

door of his Mercedes. France has

supported Chad in its efforts to

Despite the rhetoric, it was evi-

dent that a shortage of currency to

fund his 5,000 militiamen com-

pelled Mr. Jumblat to commit his

ward in return for the militiamen,

Mr. Jumblat answered: "Yes, yes,

Questioned about financial re-

fighters to Libya.

istration and an even smaller percentage of The Ariane launching last week at the

military programs. The inducement for member nations to put money in agency projects is that the aerospace industry of a country is awarded contracts for hardware roughly in proportioo to the financial contribution of its government to the project.

The recent action by Prime Minister Margaret Thatcher to kill increases in British space spending has caused considerable coo-Britain is the fourth-largest contributor to satellites. Ariane-5 rockets, produce their own major the space agency, after France, West Germa-components for the U.S.-sponsored international design of the space agency, after France, West Germa-components for the U.S.-sponsored internation of the space agency, after France, West Germa-components for the U.S.-sponsored internation of the space agency, after France, West Germa-components for the U.S.-sponsored internation of the space agency, after France, West Germa-components for the U.S.-sponsored internation of the U would go ahead with an accelerated space

program, with or without Britain.

The other members of the agency are Austria, Belgium, Denmark, Ireland, the Netherlands, Norway, Spain, Sweden and Switzerland. Finland is an associate member. At 1995; the first of the space-station components would be ready at about the same time gle vote.

Wearing Soviet-issue fatigues,

southeast of Beirut on the eve of

The fighters pledged their "blood and soul" to Mr. Jumblat,

then listened as he said that the

time had come to "pay back our Libyan brothers for standing by us

Mr. Jumblat's Progressive So-

cialist Party and militia have re-

ceived financial and military back-

ing from Libya since the start of

in our wars against invaders.

Lebanon's civil war in 1975.

waitd Jumblat, leader of the Druze in Lebanon, is sending 800 of his militiamen to Libya to fight alongside Colonel Moammar Gadhafi's coultered on Sunday in this town Jumblat said, banging a side Colonel Moammar Gadhafi's

be expected continued Libyan fi- Jumblat said, "we will do likewise

"As you stood by us in our hon- yes. Libyan assistance and support,

orable war" against the Americans, whether financial or military, is oot

the Christians and the Israelis, Mr. oew, and it is oot a secret."

the Soviet Unioo's estimated outlay oo oon- European Space Center in French Guiana ended a 16-mooth hiatus following the failure of the last Ariane mission.

Resumption of Ariane flights at a projected rate of eight or nine a year was an "important prerequisite" to give political leaders confidence to endorse the new programs, said Frédéric d'Allest, president of Ariane-

The European Space Agency has also made steady progress in developing commusternadon among European space officials. nications, meteorological and earth survey

Mr. Lüst said preparations for all three oew major programs - Ariane 5, Hermes and space-station components known collectively as Columbus — were "at such a stage that we feel the oecessary political decisions to proceed to the development stage must be

and stand by you against France and the United States, the enemies of the Arabs and Islam."

know wby they were going or the whom they were going to fight.

Some said they relished the thought

expel Libyan forces occupying armed and equipped once it northern areas of that central Afrireaches Libya. "Maybe we will

Otherwise, he said, industry teams already assembled for preliminary work on the project would be disbanded.

Many fighters did not seem to

of combat, while others said they

The Druze unit, led by Com-

mander Jamal Hamad, is to be

bring arms back with us," Com-

Another fighter said, "Death is

the same everywhere, and maybe

The recruiting drive began short-ly after Mr. Jumhlat returned from

a trip to Libya in August, Each

party center in the Druze moun-

tains was asked to cootribute 200

Party also provided 200 fighters.

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mander Hamad said.

Ariane rockets. With the grounding of the U.S. space shuttle and subsequent turmoil at rope in a position to undertake in time other NASA, the Arianes now enjoy a oear-mo-ambitoous projects such as manned flight.

Ariane-5 would use cryogenic liquid propellants and two strap-on, solid-fuel boosters. The configuration would somewhat resemble the U.S. space shuttle rockets.

Ariane-5 would be able to carry 15,000 pounds (6,800 kilograms) of payload to sta-onary orbit, or 42,000 to a low earth orbit.

Joerg Feustel-Buechl, director of space transportation systems at the agency, said Ariane-5's power would be sufficient to haul larger satellites into orbit or deploy the Her-mes reusable space shuttle, either with passengers or as an automated cargo carrier. Hermes, which would look like a truncated U.S. space shuttle, would be 50 feet (15 meters) long and weigh 14 tons. It could carry three astronauts with three tons of cargo. And an ejectable cabin is being designed for launch emergencies.

France designed Hermes and is pressing other members of the European agency to endorse the project. In return for the support of West Germany and Italy, in particular, France has withdrawn its objections and agreed to back European participation in the U.S. space station, observers of the European program noted.

Columbus, the set of space-station compooents, comprises three elements: Building a \$2 billion laboratory module to be attached to the U.S. space station, deploying a freeflying experiments platform for the same complex and also putting an earth-survey platform in polar orbit.

NASA officials had counted on European participation to share the costs - oow estimated to be at least \$18 billion for the U.S. hardware alone - and thus help win congressional backing.

sity student, who said that all his

applications for scholarships had been turned down, sighed, "I am

Palestinian guerrillas, also hard-

pressed for cash, are offering to

join the units going to Libya, Pales-

tles that have absorbed thousands

of Lebanese fighters over 12 years

of war has made it difficult for

them to earn a living. Because of

economic ills and an annual infla-

more than desperate."

tinian sources said.

men. The Lebanese Communist tion rate of 300 percent, many have



# **Hole Suggests**

PARIS — An explosion may have played a part in the sinking of the luxury liner Titanic, organizers of a salvage operatioo said

Divers who spent six weeks this

f artifacts retrieved by divers.

Expedition organizers have alled in naval architects and scinitists "to look at the possibility step toward eventual implementation of the 40-hour workweek formulai medicants." called in naval architects and scientists "to look at the possibility

For the Record If there was a fire on board, it mally abolished parliamentary seats reserved exclusively for the wh

The cootainer, holding the first wreckage, arrived Saturday and is to be opened Tuesday by French

veoturer-cotrepreneurs, funded

search and Exploitation of the Sea was the technical partner in the operation, and Taurus Interna-tional, a marine engineering firm, organized it.

#### Militia sources said salaries An Explosion promised to the fighters were \$1,000 a month for officers, \$700 for sergeants and \$500 for soldiers. On Titanic Commander Hamad said doc-

summer surveying the wreckage discovered a hole near the froot of

The recent hull in large-scale bat- the ship, expedition officials said. "The form of the metal, pushed out rather than in, indicated an explosion, perhaps from a coal

fire," said Jacques Mootluçon, who is overseeing the preservation of artifacts retrieved by divers.

iceberg was at work in sinking the ship," said John Joshyn, president of Westgate International, a film production company that is a later time to 44 hours, and eventually to 40, the standard in most of the production company that is a later time to 44 hours, and eventually to 40, the standard in most of the partner in the salvage operation. rest of the industrialized world. "We'll know more in a few

The Titanic sank in 1912 oo its

mally abolished parliamentary seats reserved exclusively for the wind minority, ending nine decades of separate racial representation.

West German police delayed the departure of an Iran Air airliner for two and a half hours Monday until an Iranian reportedly held against will was allowed to get off, the West German police said.

(UP) Darkens of the disaster. Mr. Joslyn was in Paris to oversee the transfer of a cootainer of

items ever retrieved from the

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# tors, cooks and male ourses were also in his unit. One former univer-

British Miners Start Overtime Ban LONDON (Reuters) — Members of the National Union of The National U

British Coal said the overtime ban was expected to have little effect initially. The union leader, Arthur Scargill, said there was growing at the support among miners for tougher action to protest plans by the state-arthur support among miners for tougher action to protest plans by the state-arthur support among the miners' 40-year-old disciplinary code. more intense overtime ban than the one decided on last Thursday," Mr

maideo voyage after hitting an iceberg off the Newfoundland coast. The accident killed 1,513 people.

apparently was oot disclosed to the passengers, several bundred of whom survived and gave accounts

800 Titanic artifacts from a military port in Brittany to a special preservation lab set up in the Paris suburb of St.-Denis.

customs officials. Ocean Research Exploration, a group of 20 North American ad-

the 55-day salvage operation. The French Institute for Re-



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# Trial of 90 Fundamentalists Raises Fear of Unrest in Tunis

By Steven Greenhouse New York Times Service TUNIS - A trial of 90 Moslem fundamentalists is reaching its final

stages, and Arab and Western diplomats fear that death sentences could rock northern Afoca by creating several highly visible martyrs. As many as 20 of the fundamentalists — 40 are being tried in absentia — could be sentenced to

death if convicted of charges of planting bombs in four hotels and plotting against the government. Members of the Movement of Islamic Tendencies, Tunisia's larg- Libya. est fundamentalist group, have pre-dicted violence if their leader, Ra-

"I fear that the blood of Ghanoouchi will hriog forth other blood," said Hamadi Jebali, a movement leader in hiding, in a recent interview with the French newspaper Liberation.

The last three defense lawyers were ready to give closing statements Saturday when the judge made a surprise announcement: Three of the defendants being tried in absentia had been arrested

pect it in the middle of this week.

The judge was to interrogate the fundamentalists have ties to three new defendants Monday and group.

then allow defense lawyers sent their cases.

Diplomats say that if Mr. Ghar sent their cases.

Diplomats say that if Mr. Ghar sent their are expected to go receive the death sentence, there a good chance the French, American government and Algerian government sent the sen

Arab and Western diplomet fear that a death sentence could destabilize this country of sever million, wedged between Alger and Libya, by creating an opening for greater influence from Iran and Libya.

Mr. Ghannouchi and many of YORK A major fiber the fundamentalists assert the chid Ghannouchi, is sentenced to they knew nothing of the Aug hotel bombings, which many be lieve were meant to warn Arabi about indulging in such Wester a practiced as drinking and topics

sunbathing.
Mr. Ghannouchi asserts that b record shows that he has espous peaceful means to change the government. Government officials sent that his movement's recor show a definite plan to take powe

hy 1992. The defendants' lawyers conten that a pro-Iranian group, Islam Holy War, has claimed responsibility Having originally predicted a Holy War, has claimed responsiful verdict over the weekend, lawyers and government officials oow exwounded a dozen people. The government of the second se

to service clients in Ensaid AT&T was usoptic cables and Helia tent to restore service to Half

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just naturally show it.



William T. Coleman Jr.

**Bork Faulted** 

For Views on

WASHINGTON -- William T.

portation secretary when Gerald R.

Bork to the Supreme Court, argu-

ing that Judge Bork had rejected the court's reasoning in landmark

civil rights and personal liberty

constitution.

**Key Cases** 

## WORLD BRIEN The Plan Campaign Decision I U.K. Tanker Reportedly **Set Ablaze** In the Gulf

crewmen were missing from a British tanker after an Iranian missile boat set the tanker ablaze in the And the second of the second northern Guif on Monday, region-

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the Recurre

the Ballion was a second or the

al shipping sources said. They said the Gentle Breeze was set afire off the Sandi Arabian coast and had came.

a fire-lighting tug.

The sources said they believed
had been abandoned.

MANAMA, Bahrain - Two

In London, Lloyd's Shipping In-telligence reported that the Gentle white to Have Intestinals Breeze said in a distress message: "Attacked by Iranian missile boat and on fire. Starboard side and accommodation on fire. Require

A second radio used edly said: "Mayday attack has now edly said: "Mayday attack has now stopped. Two crew members are missing. Require fire-fighting ing."

Lloyd's said a motor salvage to off toward the Gentle Breeze.

Lloyd's Register of Ships id fied the operators as Wallem - Lloyd's Register of Ships identi-fied the operators as Wallem Shipmanagement of Hong Kong

The shipping sources said they did not know if a British warship was near the Gentle Breeze when it was attacked near Facsi Island about midway between Bahrain and Kuwait.

Iran has used the island as a base for gunboat attacks on shipping on the western side of the Gulf in retaliation for Iraqi attacks.

Iraqi jets hit another tanker at Iran's Kharg Island oil terminal in the northern Gulf on Sunday, and shippers had been anticipating retaliation by Iranian forces.

. Britain has two frigates and a destroyer in the Gulf area. They were joined on Monday by four tisk Miner- Start Overtine

Earlier Monday, Iraqi warplanes bombed oil and industrial installations deep inside Iran, and President Ali Khamenei headed for New York with Tehran's final word on United Nations efforts to stop the Gulf war.

14. 2.3

Dozens of Iraqi warplanes bombed a vital Iranian oil pumping station at Azana, which supplies oil to Tehran, a military spokesman in Baghdad said.

Other Iraqi warplanes launched a "destructive strike" on a factory at Kirminshah, setting it ablaze, and attacked a power station oear-I Vole > tex ( :: | ... | ... | by, he said in a communique broadcast by Baghdad radio.

Tehran radio said only that Iraqi planes attacked "industrial units" in the western cities of Lorestan and Bakhtaran, killing an undetermined number of workers and wounding others.

Iran's final response to the Security

(Continued from Page 1)

the government into declaring au-

Many analysts have suggested

that following the Honasan-led

MANILA:

Mood Darkens

thoritarian rule.

(Reuters, UPI)

## Drink of Distinction Takes Its Lumps Stodgy Image Blamed for U.K.'s Waning Taste for Tea

By Steve Lohr New York Times Service

LONDON - "Tea?" mused Christopher Wheeler, a young British stockbroker. I never

At Rudland & Stubbs, a bustling lunch spot for London's young well-fixed strivers, the general manager, Peter Tolaini, was equally dismissive. Sure, a few patrons still order it, but coffee outsells tea tenfold at his restaurant, he said.

The litany of aversion is repeated again and again, testi-mony to the decline of that most British of pastimes - tea

drinking.
The waning British thirst for tea is a long-term trend that began in the 1960s. But in the last decade alone, the volume of tea consumed in Britain has fallen more than 20 percent.

Britons still drink two cups of tea for every one of coffee, but that is down from six cups to one in 1966. And last year, the value of coffee sales surpassed tea in Britain for the first time, according to Mintel, a market research firm.

Tea's fading popularity is at-tributed to faster-paced living, a generation gap and a stodgy

Many people these days do not want to take the time to brew tea, and even fewer will interrupt their busy days for the leisurely ritual of afternoon tea, a 19th-century invention of Anna, seventh Duchess of Bedford, who decided that tea and cakes were the best antidote to a late afternoon "sinking feel-

Volumes of marketing re-ports have confirmed what is obvious to many British parents

with grown children: There is a generation gap in tastes for sip-

Derek Cooper, 62, is a well-known British food writer and a confirmed tes drinker. But he admits that his two children, both in their 30s, prefer coffee. "We're a graying bunch, we tea drinkers, I'm afraid," Mr.

Cooper said. To many young Britons, drinking tea apparently has a dated image, vagnely reminis-cent of the "old England" sterectype that young people find

irritating.
Tea has an old-fashioned, dowdy image," conceded Ilityd

We're a graying bunch, we tea drinkers, I'm afraid.

> - Derek Cooper, British food writer

Lewis, executive director of the United Kingdom Tea Council, a trade group that seeks to spur tes sales. "It is unfortunately viewed as a down-market

Long gone, it seems, are the days when tea was deemed the drink of distinction, inspiring G.K. Chesterton, the British writer, to proclaim: "Tea, al-though an Oriental, is a gentle-

To Samuel Johnson, reputedly a 40-cup-a-day man, it was a Inbricant of thought and speech. As his biographer, James Boswell, noted, the "old

philosopher" was given to "swallowing his ten in oceans." At Dr. Johnson's old London hangout, the Cheshire Cheese, however, they serve no tea these days, only coffee.

Like everything the demise in British tea drinking is a relative matter. Head for bead. Britain is still a tes-sipping su-

The average Briton drinks more than 1,200 cups of tea a year. True, that is down from just over 2,000 cups a year in 1958 and more than 1,600 cups ir 1976. But it is still nearly 10 times the per capita tea con-sumption in the United States and more than four times the tea drinking in the Soviet

Although a preference for tea in the United States has risen slightly, about 4 percent, over the last 10 years, more than twice as many Americans still drink coffee regularly over tea.

The leading tea-drinking countries, besides Britain, are the Middle Eastern nations, China, Japan and Britain's for-

The great exception to the post-colonial preference for tea was the United States, of course. In 1773, Britain, by an act of Parliament, retained its tax on tea to the Colonies, leading first to the Boston Tea Party and then, in part, to the American Revolution.
The big British tea compa-

mes insist that the worst of tea's decline is over.

They point hopefully to the increasing popularity of tea bags as a sign of the industry's response to consumer demand for a more convenient, fasterbrewing cup of teat

#### REAGAN: Challenge to Kremlin South Africa mained committed to his agree-ment with the Soviet leader, Mikhail S. Gorbachev, to seek a 50-

tiniversal aspirations of our peoples

Prime Minister Yasuhiro Naka-

arms reduction."

(Continued from Page 1)

of speech, the press and political activity and to hold elections. The president made no mention of the Nicaraguan government's authorization of the reopening of the opposition oewspaper La Prensa, which a White House spokesman, Marlin Fitzwater, called "a good first step."

When Mr. Reagan was asked about it at a picture-taking session, he responded, "I hope that it is more than just show."

Mr. Reagan declared in his speech that freedom was a worldvide necessity. "Freedom in Nicaragua or An-

gola or Afghanistan or Cambodia or Eastern Europe or South Africa or anyplace else on the globe is not just an internal matter," he said. "than war and the threat of war?" He quoted the words of the Sovi-

Mr. Khamenci flew to New York et dissident Andrei D. Sakharov sone of Japan, who also addressed to address the 42d UN General that "disarmament and interna- the session, called on the super-Assembly. He is expected to give tional security are inconceivable powers to eliminate strategic nucle-Council resolution, passed in July, right to "travel and choose the al economy was facing serious

Hopes to Sign percent reduction in strategie **Nuclear Pact** He also reiterated his intention

to pursue a missile defense system through his Strategic Defense Initiative, saying that "SDI has great-JOHANNESBURG dent Pieter W. Botha said Monday ly enhanced the prospects for real that his government hoped soon to sign a United Nations treaty de-decided and had no basis in the Concluding his speech with an signed to stop the spread of nuclear appeal for world peace, Mr. Reaan said: "I occasionally think how

He said Pretoria was prepared to quickly our differences worldwide begin negotiations with the nuclear would vanish if we were facing an powers on signing the 1968 Nuclear alien threat from outside this Nonproliferation Treaty after reworld. And yet, I ask you, is not an fusing for years to join the accord. alien force already among us? "South Africa hopes that it will What could be more alien to the

soon be able to sign the nonprolif-eration treaty," Mr. Botha said, "and has decided to open discussions with others to this end." Mr. Boths, whose government has been suspected of secretly test-

ing nuclear weapons, said in that without an open society" and the ararms. He also said that the glob- such talks could depend on the outcome of a current meeting of the arities between North and International Atomic Energy Agency in Vienna.

He said the government, which has refused to allow foreign inspection of nuclear facilities, was pre-pared to negotiate with the agency on the issue.

The most controversial South prejudices and bad jokes with African ouclear facility is a uraniwhich they would inescapably be confronted." um enrichment plant at Pelindaba. In Vienna, delegates to the first The navy monitors considered, day of the agency's general conferthen rejected, suggestions that they ence said Pretoris appeared to be trying to head off a Nigerian-led brief men and women on potential attempt to suspend it from the or-"When two sexes work on board ganization following unconfirmed ship," Ms. Schluter wrote in one reports that it was working on pro-

mary report, "It is to be exducing nuclear weapons. pected that cases of more than The conference is scheduled to common sympathy arise. The provote on coding South Africa's "rights and privileges," effectively

> More than 130 nations have signed the nonproliferation pact.

#### South, wide trade imbalances and Mr. Reagan said that he re- instability in international finance. DANES: Women on the Warships

(Continued from Page 1) to "enhance" employment oppor-

tunities for women in the services. The armed forces had an additional reason to go along with the experiments. Like much of Western Europe, Denmark has had a declining birth rate that threatens the future recruitment pool for its

coup attempt, the military has increased its power and leverage over largely volunteer military.
When the naval experiment bethe Aquino government. Last week, for example, at the insistence of the armed forces hierarchy, Mrs. gan, newspaper advertisements for women recruits initially drew about Aquino fired her two closest advis-4.000 responses. That number was ers, whom the military considered trimmed to 200 and, after physical leftist. The dismissal of the two and psychological tests - the same cabinet sides was among the de-mands of the Honasan-led faction ones given to male recruits — way."
about 80 women were accepted. that staged the coup, but their Males and females were given the same basic training, and the women were assigned along with grievances apparently have been picked up and articulated by the military leadership still nominally

loyal to Mrs. Aquino. men to mine layers and missile pa-On Monday, about 5,000 leftist demonstrators held a rally to pro-test what the organizers called the trol boats, as well as the fisheries To prepare for the women sail-ors, Ms. Schluter spent weeks on "increasing militarization" of the avinian government. The rally was planned in advance of Mr. Alejandro's slaying, but his marder cast a pall of uncertainty over the protest meeting. each of the ships chosen for the

leftist leaders are expected to go underground following the slaying, and some analysts here expected more violence between extremists on the left and the right.

Accident Severs

Key AT&T Cable

graph Co, reported.

The high-volume underground

#### ject group found it best not to give "rights and privileges," effectively any directives as to what and what meaning the country would be susnot to do when it comes to feelings. pended. It would be an impossible task any-

GORBACHEV: Long Absence mais in Moscow speculated that Mr. Gorbachev was vacationing or preoccupied with plans for major events scheduled to take place later

relationship" problems.

this year, including a U.S.-Soviet summit meeting in Washington. cided that sleeping facilities aboard Visitors to Moscow in the past ship would be separate, toilets month have been told that he is would be uniser but equipped for unavailable because be is racation-personal privacy, and bath times ing, a senior Western diplomat said

extradition proceedings in connec-

tion with the Bologus bombing, in

which Mr. Gelli was not charged

until 1985. (UPI, AP, Reuters)

The women were briefed on what Mr. Gorbachev last appeared in Ms. Schluter called the "truculent Moscow on Aug. 7, in a Kremlin delights at sea — the suspicion, meeting with U.S. teachers.

The letters appearing with the Soviet leader's name is a practice that became common in the days of Mr. Gorbachev's predecessors but has been rarely used during his two and a half years in office.

Two weeks ago, for instance, the Tass news agency released a greeting signed by Mr. Gorbachev, to participants at an international book fair. Last week, a major article was published in the Communist Party newspaper Pravda and attributed to Mr. Gorbachev.

The last time Mr. Gorbaches was absent from public view for an extended period was during the early days of the Chemobyl nuclear crisis in late April and early May 1986. Then, he did not appear pub licly for 18 days.

#### **GELLI:** Masonic Chief Surrenders Swiss Federal Tribunal decision of (Continued from Page 1) August 1983, they said. Italy could also start separate

would surrender if granted house arrest while awaiting trial, a possi-bility provided by Italian law. NEW YORK - A major fiber In the Geneva jailbreak, which optics cable was severed accidentally Monday, disrupting telephone voice and data traffic throughout the U.S. Northeast, a spokesman for American Telephone & Tele-

Based on her reports, it was de-

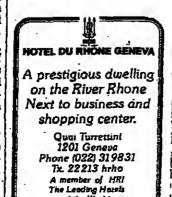
would be alternated.

French investigators said was planned by Mr. Gelli's two soos, a night guard whom Mr. Gelli had bribed freed him from his cell, hid him in the trunk of a car and drove to France. The guard, Edonard Ceresa, was arrested two days later.

cable went out of operation late Monday morning when a utility work crew in Trenton, New Jessey. The head of Banco Ambrosiano, Robert Calvi, was an associate of Mr. Gelli. Mr. Calvi, who had close cut it, said the spokesman, Jim ties to the Vatican, was found dead "At one time earlier today, we in June 1982, hanging from Blackhad a heavy, heavy amount of friars Bridge in London. His death blockage," Mr. Byrnes said. He was ruled a suicide.

said New Jersey's 201 and 609 area Mr. Gelli will be questioned by codes were most affected. Trans-Swiss authorities and could face Atlantic communications were also charges concerning his prison esdisrupted. The Associated Press cape and use of false documents in was unable to service clients in Euan attempt to withdraw funds, Swiss legal sources said. Mr. Byrnes said AT&T was us-

ing other fiber optic cables and He is then likely to be extradited older equipment to restore service, to Italy in accordance with the



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#### White House Opposes Proposal to Ban Discrimination Against AIDS Victims call for controls that need to be individual is, or is regarded as be-

WASHINGTON - The Reagan administration announced Mondiscrimination against people in-fected with the AIDS virus. that indicate whether a person has

At a congressional subcommit- been infected with the virus. tee hearing, Dr. Otis R. Bowen, secretary of health and human services, urged lawmakers in prepared thus might not be given counseline testimony to "defer action on spe- and medical care, out of fear that cific proposals for new substantive the results would be disclosed. But rights or new enforcement proce. he said, "Most states already have dures" aimed at protecting people infected with the virus that causes acquired immune deficiency syn-

Dr. Bowen acknowledged that people infected with the virus have suffered discrimination in employ-ment, housing and school admissions. Bin he said states should be free to adopt or reject civil rights laws protecting such people ac-cording to local conditions.

Representative Henry A. Wax-man, Democrat of California, who introduced the bill and presided over the hearing, said Sunday that Coleman Jr., who was U.S. transthe administration's position was contradictory. Ford was president, urged Monday that the Senate turn down the nomination of Judge Robert H.

"We leave many decisions of public policy to the states, but this is an epidemic that requires national leadership," he said, "If we are going to have widespread testing, as I believe we will, it is important to establish ground rules for everyone everywhere." If there are no national stan-

Mr. Coleman, a Republican who said he supported President Rondards to guarantee the confidentiald Reagan's basic policies, told the ality of test results and to prohibit Senate Judiciary Committee that Judge Bork had "repeatedly rejected the well-established line of Sudiscrimination, he said, "we will drive the disease underground and make it harder to control."

preme Court decisions" that hold Further, he said, "If we wait for that the constitution protects every state to enact legislation, we will lose precious time." Mr. Waxagainst government invasion of personal liberty and privacy. man is chairman of the House En-When Judge Bork was nominated for the U.S. Court of Appeals in ergy and Commerce Committee's Subcommittee on Health and the 1982, Mr. Coleman headed an in-Environment. vestigation by the American Bar Jeffrey Levi, executive director

Association into the judge's role in of the National Gay and Lesbian dismissing the Watergate special prosecutor, Archibald Cox, in Task Force, expressed disappoint-ment at the administration stand. Just as we learned in the 1960s Mr. Coleman told the senators, that we couldn't leave it to the "Included in the substantive liberty interests that Judge Bork would restates to enact desegregation laws,

so the federal government needs to guarantee confidentiality and nonmove from constitutional protection is an individual's right to pri-vacy, the right to be left alone." discrimination for people infected with the AIDS virus," he said. He also objected to Judge Bork's The chief White House spokesstated view that several leading man, Marlin Fitzwater, asked constitutional decisions protecting Monday by The Associated Press the rights of blacks were wrongly about the administration position on the Waxman bill, said the White

House opposed discrimination "but we do believe the states proba-The committee, after hearing a record five days of testimony from bly have pre-emptive responsibility Judge Bork, has turned to other in this area." THe added. "When you have a individuals and groups, including many scheduled to testify in favor contagious disease there may be

some special simution that would

accounted for in the legislation."] Dr. Bowen said there was no day that it opposed a bill to ban need for a federal law guaranteeing

that indicate whether a person has He acknowledged that people might decide not to be tested, and statutes pertaining to the confiden-tiality of public health informa-

tion" and some are rewriting their laws to deal specifically with AIDS. "We do not think that federal intervention is necessary, and are uncertain about what form that intervention would take," be said.

The bill would establish a civil chalty of up to \$2,000 for unauthorized disclosure of names and other information obtained through AIDS counseling and testing, and a similar penalty for discriminatine against a person infected with the AIDS virus.

The bill says that no person may "discriminate against an otherwise qualified individual in employment, housing, public accom tions or governmental services solely by reason of the fact that such

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ing, infected" with the AIDS virus A minority of people infected AIDS, and federal authorities are unsure what proportion of those

#### infected will develop the disease,

■ Swiss Reports Ordered Swiss doctors will be ordered starting Dec. 1 to report all cases of AIDS and infection by the virus, though patients will be guaranteed anonymity. Reuters reported from

The decision takes Switzerland farther than many European countries, most of which, though requiring notification of actual cases of AIDS, do not report cases of infortion with the virus.

#### Austrian Leader in Warsaw

WARSAW — Chancellor Franz Vranitzky of Austria arrived Monday for a four-day official visit that was viewed as underlining is country's traditionally warm relations with Poland.



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#### Historians Say Biden's Speeches Sometimes Borrowed Too Much

By Clifford D. May New York Times Service

WASHINGTON — A1 Gettys-burg, Pennsylvania, on Nov. 19, 1863, Lincoln spoke movingly of a government of the people, by the people, for the people." Someone in the audience that day may have recalled that on Jan. 26, 1830. Dan. iel Webster gave an address in which he talked of a "people's government, made for the people, made by the people and answerable

on March 4, 1933, Franklin D. Roosevelt reassured Americans that "the only thing we have to fear is fear itself." Was FDR aware that, circa 1580, Montaigne had written, "The thing of which I have most fear is fear"? Or that Thoreau had written, in 1851, "Nothing is so much to be feared as fear"?

Washington speech writers and historians say that politicians have long adapted the ideas and phrases

But they add that a thin line separates adaptation from expropriation and that Senator Joseph R. Biden Jr., the Delaware Democrat who is a contender for his party's presidential nomination, crossed that line in some of his recent

"For a politician to take a concept and hammer it into his own usage is common," said Henry F. Graff, a professor of history at Columbia University, who is an expert on the presidency. "But that's not the same as lifting something whole and presenting it as if it were your

Several Washington speech writers said they were astonished that Mr. Biden had left himself open to accusations of plagiarism.

Most politicians, and all presidential candidates, have people on their staff who write speeches for

As Christopher Buckley, a Washington novelist who formerly wrote speeches for Vice President George Bush, put it, if a speech writer was responsible for supplying Mr. Biden with material composed by others, "he should have fallen on his sword by now - that would have been both the honorwould have been both the honor-able and the expedient thing to do."

Early American speeches were stuffed with quotes, allusions and references to the Greek and Roman

Mr. Biden has not provided a detailed accounting of how he whether his speech writers or other unoriginal.

advisers cantioned him against using it as he did.

Even so, why is it acceptable for a politician to purchase his words from a professional speech writer yet unethical for him to borrow words from another politician, who, by the way, may also have had his speeches handed to him in the limousine on the way to the rally? Truman said to me when his

memoirs came out, 'It cost me \$60,000 to get that book written," Mr. Graff recalled. "That raised no eyebrows at the time. "And what shall we say about

the fact that Kennedy won the Pulitzer Prize for 'Profiles in Courage,' a book which was ghost-writ-When the republic was young, it

was a matter of pride for politicians to speak their own words. Nevertheless, Alexander Hamilton may have had a hand in drafting Washington's farewell speech, and Hamilton's message calling for the creation of a national bank appears to have been written by Tench Coxe, an assistant.

According to Donald Ritchie, associate historian of the Senate, in the 19th century politicians occasionally hired newspaper reporters to turn their phrases for them, a practice that has not entirely van-

Warren G. Harding, who took office in 1921, was the first president to employ a full-time speech writer, Mr. Ritchie said, but not until after World War II did members of Congress have permanent staffs large enough to include aides with speech writing as a main func-

The innovation of speaking to the public as a part of a presidential campaign dates from 1896, noted Senator Daniel Patrick Moynihan, a New York Democrat, who is an amateur historian.

In that year, he said, William Jennings Bryan "discovered the rear platform of the railroad train and, after receiving the Democratic nomination, instead of going home and peaceably awaiting the calm iudement of the voters, jumped aboard and started barnstorming across the land."

orators, to Shakespeare and to the Bible, meant to demonstrate that came to use such material and the speaker was erudite rather than

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'Nothing is so much to be feared

- Henry David Thoreau

Lincoln's ecbo of Webster may be seen as more a tribute than a theft, Mr. Graff said. It showed that he, too, favored the idea that those who govern are answerable to the public, rather than the other

way around. Hendrik Hertzberg, who was President Jimmy Carter's chief speech writer and is now a senior associate at Harvard University's Center on the Press, Politics and Public Policy, said that seeking inspiration in the works of others remained standard practice.

"If you're a speech writer you read speeches the way a novelist reads novels," he said. "You look for ideas and themes. I think it's also O.K. to pick up the odd flourish here and there, and obvious allusions are all right, too."

William Safire, a columnist for The New York Times who once wrote speeches for Vice President Spiro T. Agnew, admired Adlai E. tevenson's rbyming reference to prophets of doom and gloom." So he recast the idea into the alliterative "nattering nabobs of negativ-ism," one of the most famous phrases ever uttered by Mr. Agnew.

Mr. Biden, by contrast, recited whole passages from Hubert H. rey, Robert F. Kennedy and the British Labor Party leader, Neil Kinnock, with little or no remolding in his own image.

In his most criticized borrowing, Mr. Biden suggested that he was sharing personal thoughts as be described his ancestors' rise up the socioeconomic ladder when, in fact, he was quoting almost verbatim from a Kinnock speech.

"There is certainly something wrong with what Biden did," Mr. Hertzberg said. "And it's easy to see why it's particularly damning in

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The only thing we have to fear is fear itself.

- Franklin D. Roosevelt

his case. He, more than most candidates, appeals to emotions, and it's precisely those parts of his speeches that bave been called into ques-

Mr. Buckley said that as a speech writer he had always been careful to attribute borrowings "at least in some vague way, like by saying "Wasn't it Neil Kinnock who said A result of the Biden affair, he

added, may be that professional speech writers will exercise more control than ever over the politicians they serve. "And I think that's unfortonate," he said. "It would be nice to

think that the great words uttered

by a politician actually came from

#### the man's heart and soul." ■ New Questions Raised

Mr. Biden suffered another blow Monday with the release of a videotape of him making suspect claims about his academic achievements United Press International reported from Washington.

in the tape, recorded April 7 at a meeting in Claremont, New Hamp-shire, Mr. Biden says that be earned three degrees at the University of Delaware, went to Syracuse University College of Law on a full academic scholarship, won a mootcourt competition, and finished law school in the top half of his class.

None of those assertions appear to be substantiated by the academic records Mr. Biden provided to reporters last week.

Lowell Junkins, a key Biden aide in Iowa, denied that the senator had stretched his academic record, saying be knew of documentation for some of the assertions. But Mr. Junkins acknowledged that "the campaign is battle-scarred."

# Suddenly, Republicans Break Into a Race

By E.J. Dionne Jr.

ORLANDO, Florida - After months of glancing exchanges, the Republican candidates for presi-dent have finally joined battle, setting forth the differences in style and philosophy that separate them can lose," he said, referring to not only from one another but also from President Ronald Reagan.
At the weekend convention of

the National Federation of Republican Women, which ended Sunday, all the candidates gave unusually clear ideological definition to the contest. Vice President George Bush and Senator Bob Dole gave strikingly moderate speeches, supporting such issues as the environment and aid for the poor for a party generally thought of as in-tensely conservative.

On the other hand, the Reverend Pat Robertson, Representative Jack F. Kemp of New York and former Governor Pierre S. du Pont 4th of Delaware are taking their stand on the right. They hope that either Mr. Bush or Senator Dole will he driven out of the contest early to make the campaign a battle between a Republican moderate and a champion of the genuine conservative faith, the survivor among the three.

A sixth candidate, Alexander M. Haig Jr., does not fit neatly into either camp and does not appear to be making a strong pitch to any particular ideological segment of

The 1988 campaign is taking clear shape now in large part be-cause Mr. Bush, by choice and by unpopularity of Mr. Reagan in ecothe pressure of circumstances, has nomically troubled parts of the begun to transform himself from country. the faithful servant of Mr. Reagan into a candidate in his own right.

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After losing a straw poll in Iowa ing indifferent to the needy. The and a procedural vote in Michigan result, he said Sunday, is that many this month, Mr. Bush and his staff Americans say, "Republicans? forare aware of the need to hone both get it." his image and his organization. Lee Arwater, Mr. Bush's campaign difor a straw poll in November. "We

lowa. "We can't lose two." In his speech in Orlando on Saturday. Mr. Bush offered the clearest picture to date of what his platform would look like. It was a centrist agenda that included a call

For his part, Mr. Bush sought to distance himself from some of the rector, was in Florida organizing scandals in the Reagan administra-for a straw poll in November. "We tion in which officials have been accused of profiting from office. He said he would attract people to enter public service "to make a contribution, not to make a buck."
Even so, both Mr. Bush and Sen-

ator Dole are aware of the high esteem the party has for Mr. Rea-

The campaign is taking clear shape now because Bush has begun to transform himself from the faithful servant of Reagan into a candidate in his own right.

to ban chemical and biological gan. A sign of this is the lack of weapons; the expansion of eco-nomic growth to individuals and former secretary of state. He is the regions left out of the prosperity of Republican candidate most critical the Reagan years; equal pay for of the Reagan administration.

women; and a focus on two issues

In nationwide polls. Mr. B class, education and the environ-

and weaknesses of the Reagan years, not just the successes.

The importance of the early voting in lowa, where the economy has been badly battered, has made both

Senator Dole has gone further, taking his party to task for appear-

In nationwide polls, Mr. Bush broadly popular with the middle and Senator Dole run far shead of the rest of the field. Moreover, the findings of the New York Times-CBS News Poll indicate that the Mr. Bush's program and an CBS News Poll indicate that the genda offered Sunday by Senator conservative presidential contend-Dole showed that both men are ers — Representative Kemp, Mr. prepared to allude to the failures du Pont and Mr. Robertson have failed so far to stigmatize Mr. Bush or Senator Dole. Indeed both Mr. Bush and Senator Dole are viewed favorably by Republicans who call themselves conservative But the three conservatives fully

> expect the race to become more ideological. They pursue different strategies in the struggle for supremacy on

Mr. du Pont is staking out an almost libertarian position, winning considerable attention with a - Jew March and Charles and Ch series of tough measures: ending farm subsidies; replacing work for welfare; and encouraging competi-tion in primary and secondary edu-cation through vouchers. His appeal is to hetter-educated and Mr. Robertson, a television

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evangelist who spoke here Sunday about the dangers of America's moral decline, has so far surprised the party with his strength in events such as the Iowa straw poll. He appeals to the intensely religious conservatives drawn into the Reagan coalition on social issues.

His strategy is to mobilize large numbers of evangelical Christians who have not before participated in Republican politics. Instead of converting existing Republicans to his cause, Mr. Robertson said, "I would rather go out and enlarge the pie and take 100 percent of what's coming in." Republican leaders doubt that he can do this on a large enough scale to win primaries, but they are beginning to have new respect for his organizing abilities.

Mr. Robertson and Senator du Pont pose the greatest threat to Representative Kemp, who now runs third to Mr. Bush and Senator Dole. The New Yorker needs a substantial share of both the dn Pont and the Robertson constituencies if he is to achieve his goal of emerging as the champion of the Republican right. Most Republicans think Representative Kemp made strides this summer in uniting elements of the conservative movement, but they say his success could depend on how quickly he can block Mr. du Pont and Mr. Robertson.

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to express itself," said Comoro, who resigned from the the toverment's Junta Bosnse of its policies. Stoned States expressed by Cantilland Monday about the reof La Pressal with President Reagan Saving "I The R B Bors there 2 show. de goitarais de Sand can later be tight-sand democratication. Mr. Amel from Washington the being Sanctrast Boxat to take further steps to at a the ropening of Rata la Januar. 1986. Chamorro and La Prensa LONDON ISABELLE French specifiq escort service. London 235 0972

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PORTUGE

FROM PAGE

dent Ronald Reagan saying. "I hope that it is more than a show."

"The temporary relaxation of controls, which can later be tight-ened, is not democratization." Mr. Reagan said, United Press International reported from Washington.
The U.S. State Department called on the leftist Sandinist government to take further steps to restore "full freedom for all me-

dia," such as the reopening of Ra-dio Católica, the church-run station shut in January 1986. Mrs. Chamorro said La Prensa

"We don't want the war; we want peace and tranquillity," Mrs.

Germans, French Maneuver

BONN — West Germany and cuss increased military cooperation.

France began their biggest joint tion.

France and West Germany already have close military ties, and in June Chancellor Kohl proposed in June Chancellor Kohl proposed Aimed at improving coordina- 2 joint French-German fighting tion between the two armies, the unit to strengthen the bonds of cosix-day maneuvers, called in Ger- operation between the two nations man Kecker Spate, or Cheeky Spar-row, are taking place near Ingol-stadt in southwestern West

President François Mitterrand of France and Chancellor Helmut Kohl of West Germany will watch 10001 U.S.A.

But Despite His Hard Line, U.S. 'Dialogues' Left a Mark labeled the trip a success from that rounded by a greenish-tinted bul-

Pope's Message Loud and Clear

DETROIT - When Pope John mainly on the person," he said. Paul II visited the United States in "Now the focus is mainly on the 1979, he was a new face on the

world stage and his charm seemed

to attract more notice than his

States earlier this month, his was

one of the world's most familiar

faces, and by the time he left Satur-day it was his message that gripped

the attention of the country's 52

Many American Catholics may

That clear and orthodox enunci-

it that dissent was not compatible with being a good Catholic may force U.S. bishops

ation of the church's teachings de-

and priests to strain harder and

church's teachings, at least, are what they always have been.

"The church is not a grocery store, where Catholics are free to

not have liked what the pope had to

million Roman Catholics.

When he returned to the United

In putting much of that message across in the form of "structured

**NEWS ANALYSIS** 

dialogues," the Vatican seems to have opened a door that may be hard to close

Church liberals who take the most optimistic view of the trip say a precedent has been set that the say about dissent, birth control, di-vorce and other issues, but by the time the trip was over they had few doubts about where he stood. Vatican will find hard to reverse. At meeting after meeting, the pope heard Americans tell him what they thought, obliquely but with as much candor as the pope dis-

played.

They suggested that he reopen the question of celibacy for priests and consider a "co-discipleship" from or the charter's reachings de-livered on U.S. soil, papal aides said, may be the most significant legacy of the trip, reverberating through the church for years to for women that bordered on ordination to the priesthood. And they The pope's uncompromising asked him to appreciate dissent as something inherently American and not something to be squelched.
He rejected each suggestion, but
Eugene Kennedy, a writer on Catholic affairs, noted that the pope did

maneuer more agilely in dealing with a flock that does not accept many church teachings.

Soft-pedaling of those teachings should draw fire from conservanot cut off discussion. This was a whole new mode of the pope's relating to his people," risk see Mr. Kennedy said. "In 1979, he pope? tives. The pope's message could also blunt efforts to invite lapsed lectured. Now people speak to him. That framework will be in place after the last confetti has been Catholics to "come home" and see how the church has changed. The pope seemed to be saying that the

swept up."
The disappointing size of crowds in city after city may force the Vati-can to rethink the concept and mechanics of papal odysseys. Like some television stars, the pope take what they want or not," Arch-bishop Daniel E. Pilarczyk of Cincould be suffering from overexposure, particularly in countries cinnati said after the pope's tough whose media have followed the pope on his 36 trips outside Italy.

address Wednesday in Los Angeles to about 300 U.S. bishops. Reinforcing the orthodoxy of the events may also be questioned. On church was a key purpose of the pope's visit. Joaquín Navarro-Valls, the chief Vatican spokesman, ing on a high-tech white altar sur-

letproof screen, he looked strangely "On the first trip the focus was remote. The image of a pope aminly on the person," he said. proof screen seemed jarring, and the speech fell flat

What impact the pope's almost 50 speeches will have on the attitudes of recalcitrant American Catholics is difficult to gauge, but even church leaders admit it is not likely to be great.

"No one from the pope on down suspected it would be," said Russell Shaw, a spokesman for the National Conference of Catholic Bishops. "We're dealing here with a situation that is very complex and long standing and it can't be changed quickly and easily."

Many bishops and priests have dealt with independent-minded Catholics with understanding and kindness. Some, for example, simply close their eyes to the fact that a icant has divorced and remarried. They prefer to begin with the kernel of a person's religious life and build on that

The pope said clearly, however, that those who divorce and remarry should not be admitted to communion, though he assured them of the church's love. Will priests have to begin asking more questions about the state of a person's conscience or

Priests may not change how they act, but the pope's message may now be harder to ignore, according to conservatives such as James Likoudis, executive vice president of Catholics United for the Faith.

The women's ordination movements and priests who ask for optional celibacy will certainly not be muffled as a result of the papal tour. But it is not too far-fetched to wonder whether they will continue to receive as much encouragement The value of some kinds of from moderate church leaders as they had been receiving.

the House Intelligence Committee

and a strong supporter of the Af-

ghan resistance, confirmed the re-ports and predicted the mortars and mine-clearing equipment

would arrive in Afghanistan "by the time snow falls" there, normal-

U.S. government assessment that the Soviet Union, while anxious to extricate its estimated 115,000

troops from Afghanistan, still has

not made the hard decision to do so

if it risks the defeat of the weak

Afghan government by the rebels. The Afghan insurgents have

been pressing for the mortars and

mine-clearing weapons so that they can begin laying siege more effec-tively to the eight major Soviet air

bases and roughly 30 smaller Soviet

or Afghan garrisons with air strips

scattered around Afghanistan. The

mortars have a longer range than those now in insurgent hands, and the mine-clearing equipment would

allow the insurgents to penetrate

U.S. officials report no signifi-

ly in October or November. The decision reflects a general



Pope John Paul II, lower left, addressing Canadian Indians before a large tepee.

know they feel the Vatican some-times speaks with too authoritarian sionate about the church and want attention to the American experi- Mr. Kennedy likened it to the courence on matters such as celibacy or age of adult children talking to a the church establishment and dis-

and priests were able to talk to the head of their church and let him plucky people who need to speak they are to maintain their own intheir mind because they are pastimes speaks with too authoritarian sionate about the church and want a voice that does not give sufficient to see it become as fine as it can be talk, and listened, left behind a

sense of a vibrancy that may gratify parent whom they love but whom senters alike.

## Senate Unit Says SDI Threatens Arms Accord

By Michael R. Gordon

New York Times Service WASHINGTON — The Senate Foreign Relations Committee warned Sunday that it might delay the ratification of the emerging arms agreement with the Soviet Union if the Reagan administration holds to its interpretation of the 1972 anti-ballistic missile trea-

In a sharp rebuke to the administration, the committee issued a report assailing the administration's more permissive interpretation of the treaty.

The treaty restricts the testing and deployment of missile-defense systems. The administration's interpretation would allow expanded testing of the Strategic Defense Initiative space-defense system.

According to the report, "The administration's theory of treaty making, having cast a dark cloud over the Senate's consideration of all future treaties, could severely complicate and greatly prolong the committee's consideration of an INF treaty - and thereby jeopardize early ratification of that trea-

INF refers to intermediate-range range and shorter-range missiles. The United States and the Soviet Union announced Friday that they had agreed in principle to conclude a treaty banning such weapons.

The treaty is expected to be signed at a summit meeting this

The committee report holds that the Senate originally approved the ABM treaty on the understanding administration's new interpretation is a challenge to the Senate's constitutional role in approving

The report was issued at a particularly sensitive time in the armscontrol talks, as the United States and the Soviet Union have stressed the need to intensify their efforts to reduce long-range arms and deal

with the related issue of limits or anti-missile systems.

Last week, the Russians said they would not agree to deep cuts in long-range arms - those with a range beyond 3,400 miles (5,500 kilometers) - unless the administration accepted what the Soviet Union called the traditional interpretation of the ABM treaty or ne-

gotiated other limits on anti-missile The Reagan administration has said that it would observe the traditional interpretation for the time being, but it has reserved the right

to act upon its more permissive The report by the Foreign Relations Committee was issued in conjunction with a decision by the committee to send to the full Senate for consideration a resolution sponsored by Senator Joseph R. Biden Jr., Democrat of Delaware.

The resolution, adopted by the committee in a vote along party lines, affirms the traditional interpretation of the ABM treaty. The Senate has already approved a separate measure, sponsored by Senator Sam Nunn, Democrat of

Georgia, and Carl Levin, Democrat

of Michigan, that would prevent the administration from putting its interpretation into effect without the consent of Congress. Mr. Nunn, chairman of the Armed Services Committee, said Sunday that the matter of treaty interpretation was the principal ob-

stacle to a possible agreement to reduce long-range arms.

The ABM treaty is the key to unlocking" such an agreement, Mr. Nunn said.

The senator has repeatedly argued that the more restrictive interpretation held by previous admin-

He has previously warned the treaty on medium-range and changes its position.

istrations is the correct view.

#### **New Arms** Because you might need room service at any time, To Afghans it's available all the time. By David B. Ottaway

to eat or drink is as simple as picking up the phone.

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violeta Barrios de Chamorro, p ublisher of La Prensa, a Democrat of Texas, a member of announcing the resumption of publication in Managua.

# Publisher Hails 'Victory' For Managua's Critics

Compiled by Our Stoff From Dispatches MANAGUA - Violeta Barrios U.S.-backed contra insurgency. Before the Nicaraguan revolude Chamorro, publisher of the banned Nicaraguan newspaper La Prensa, has called the Sandinist government's decision to allow the daily to reopen a triumph for the tion, which overthrew the Somoza family dictatorship in 1979, La Prensa was critical of the Somoza After the Marxist-led Sandinists

opposition.
I think it is a great victory betook office, La Prensa continued its criticism of the government. cause now the opposition will have a medium to express itself," said Mrs. Chamorro, who resigned from her post in the government's junta in 1980 because of its policies. sorship laws and then, on June 26, 1986, closed the paper.

The peace accord signed Aug. 7 The United States expressed by Central American leaders calls for amnesty in the region's civil skepticism Monday about the reopening of La Prensa, with Presiwars, democratic reforms and freedom of the press.

Separately, President Oscar Arias Sánchez of Costa Rica said Arias Sanchez of Costa Rica said cant progress or even a hint of a Monday that the Central American Soviet decision to withdraw its peace plan could be derailed by troops.

Mr. Reagan's effort to secure new Secre financing for the contras, United Shultz said Friday that he and the Press International reported from Soviet foreign minister, Eduard A. Manhartan, Kansas. Schevardnadze, bad "the most

Suspending U.S. aid to the rebels thorough and searching discus-would help implement the accord, sion" they have ever had on the Mr. Arias said at a news conference Afghan issue. But he said "there before delivering a speech at Kan-sas State University. wasn't any movement on a time schedule."

peace, total animesty and for the country in Central America sup-return of all Nicaraguans who are ports Washington on that Now, without the contras, we have a

The Sandinists passed strict cen-

would not be under restrictions when it opens Oct. I and would "work for national reconciliation, be isolated," he said. "No other for two hours and amounted to a review of the situation and "an assessment of what's happening view, the official said.

(AFP, UPI)

## **Fatal Shooting in Belfast**

BELFAST — A gunman killed a 22-year-old Roman Catholic man who was sitting in his car outside his Protestant girlfriend's home in



Germany.

They involve 20,000 French rapid attack forces and 55,000 West German troops from the 2d German troops from the 2d German Army Corps.

President François Mitterrand

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# Purged: Wu, Wang, Su

were Russians, Americans would have heard of them. But they are Chinese, and Americans prefer to think positively about reform in China; China's leaders like that, too. A more even view, while not as pleasant, would serve both America and China better.

Mr. Wn is a popular playwright. Mr. Wang is a former editor of The People's Daily. Mr. Su headed a think tank. The three are among a dozen victims of China's latest purge of intellectuals. Some were stripped of their jobs, others of their party status. Either way they lost their voice, and China lost their energy, wisdom and talent.

China's leader, Deng Xiaoping, thinks the West cares little about bow China treats its dissidents. In saying so, he showed that be cares what the West thinks. Indeed, letters and petitions from Chinese students in the West and from American China scholars seem to have helped end the previous purge early this year. As for

the latest purge, it came very quietly.

Yet the purge victims are people whose thoughts would strike responsive chords in

Most of them are committed Marxists, and are now said to err in going too far. Mr. Su's think tank, now dissolved, was instrumental in revising ideology to keep pace with eco-nomic reform. He himself advocates political reform and has urged that Marxism not be treated as immutable dogma. Mr. Wu protested state censorship of literature and the arts. Mr. Wang wrote that socialist societies are not immune from alienation.

By taking their platforms away, Mr. Deng no doubt satisfies the ideologues among his colleagues. He perhaps eases his passage toward what looks like a contentious party congress next month. He also seems to believe that he can make progress on economic reform even as he signals clearly that innovation, daring and creative thinking may cost a job or party membership. Can Americans, so intrigued by and bopeful about reform in China, and whose trade, business, advice and encouragement

Mr. Deng so values, believe that, too? - THE NEW YORK TIMES.

## **Government Joins In**

If Sematech works, it is likely to become an influential precedent for cooperation be-tween the U.S. government and private companies in research and development. A consortium of semiconductor producers, Sematech is being established to do something about the industry's weak point inadequate manufacturing technology. It is to cost \$1.5 billion over the next six years, half of it public money and half from the companies. The appropriations are now making their way through Congress, which asked its Congressional Budget Office to look into the wisdom of this investment.

The American producers still dominate the world market for semiconductors, but their Japanese competitors are gaining rapidly. It is a pattern that runs through many industries. The Americans are unbeatable in engineering design, but the Japanese are far ahead in manofacturing. The Japanese firms are oow outspending American companies on semiconductor research, the CBO says. Normal market economics does not work well in the fragmented American industry, because much of this investment pays no special return to the company that makes it. When a concept is developed, word spreads fast. Sematech is being set up to achieve manufacturing processes that can set the world standard in cost and reliability. The

CBO's description makes it pretty clear that any risks in this public investment are clearly outweighed by the risks of doing nothing.

The federal money would come from the Defense Department, which is not an entirely ideal arrangement. The department is already spending several hundred million dollars a year on semiconductor research, but its highly specialized requirements do not reliably contribute to commercial efficiency. It will be important to keep Sematech insulated from the immediate interests of Pentagon procurement officials. The money can be more than justified by Defense's broad interest in a competitive American industry.

The alternative to funding Sematech, as the CBO suggests, is plain old protectionism. The administration's current attempts to protect the semiconductor industry are not working well, and will make more trouble as time passes. Putting money into technology is vastly preferable to imposing import quotas, and in more industries than this one. There should always be three criteria for federal support. The industry has to be a crucial one (sorry, shoemakers). It has to be able to draw up its own agenda for research. And it has to be willing to put up half of the money from its own pockets.

Sematech meets all three conditions. - THE WASHINGTON POST.

A few months ago, Secretary of State

# Speech Is Not a Crime

The U.S. decision to close a PLO information office in Washington was wrong. A campaign has been on in Congress to force the closing of this office and a similar one in New York attached to the PLO observer post at the United Nations. A bill has been introduced, an "Anti-Terrorism Act of 1987" that has nothing to do with bombings, bijackings or assaults on innocent civilians. It is an assault on free speech, plain and simple, and some of the Senate's staumchest liberals have signed their names to it.

If the bill were actually directed against terrorism, it might be redundant, since every possible act of terrorism is already illegal, but at least it would be unobjectionable. Similarly, if the State Department were to impose sanctions against supporters of a foreign cause because they were shooting at passers-by out the window or using the building in illegal arms transactions, the department would come in for no criticism. But oo one has charged that any of these activities are going on at the office just closed. Instead the information center has been used to produce political propaganda. Whether you like what the group has to say or not, that is constitutionally protected activity.

George Shultz opposed the bill now pending in Congress, reminding legislators that "so long as that office regularly files reports with the Department of Justice on its activities as an agent of a foreign organization, complies with all other relevant U.S. laws and is staffed by Americans or legal resident aliens, it is entitled to operate under the protection provided by the First Amendment." Others point out that the group of people who staff the operation can simply regroup and call themselves something else. Will everyone be pleased, then, when the PLO's message is delivered from an office called "Americans for Justice in the Middle East" or "Citizens Helping International Refugees"?

The government has an obligation to move against organizations such as the PLO. the IRA, the Ko Klux Klan and the American Nazi Party as soon as an illegal act is committed. But it has a concomitant duty to protect the right of those organizations to be heard. No matter how offensive the message, speech is not a crime. No matter what the pressure from the Hill, the State Department should have stood its ground.

-THE WASHINGTON POST.

# The Reagan Party's Over

what amounts to a new budget for the next fiscal year. The \$23 billion in deficit reduction it would require is a good deal less than promised in the budget resolution adopted in June, but more than now seems likely to be achieved in any other way. The House and Senate should accept it not because it is a particularly ennobling proposal but be-cause it is the least bad alternative in sight.

The White House continues to resist. But at some point the Republicans in Congress have to decide which ship they want to go down with. The Congressional Budget Office and other tea-leaf readers say that, left to itself, the deficit will creep up next fiscal year because of a fluttery economy. That is the ultimate bad dream: a deficit so large that it saps the economy, whose weakness in turn increases the deficit. The government indeed is part of the problem here; it is left with no

reserves to try in turn the economy around.

The new hudget is stuck in a bill in raise the debt ceiling and let the Treasury borrow to cover deficits past. The retreat from the budget resolution is implicit and done in the guise of strengthening the budget process by wheeling Gramm-Rudman back out of the garage. There would be automatic spending cuts, half in selected domestic programs (oot Social Security, not the main programs for

the poor) and half in defense, if the president and Congress failed to reach declining (but now much more accessible) deficit targets.

The target for the current fiscal year was eased at the insistence of Republicans led by Senator Phil Gramm, who has shrunk from the implications of the process that bears his name ever since the day he proposed it. The White House has had the same problem. How could a president who wants a balanced budget amendment to the Constitution not be for a process that promises a balanced budget even faster? But not, of course, at the expense of the president's other priorities. Thus a spokesman said the White House would oppose any legislation "that would force the president to choose between a tax increase and a buge across-the-board" spending cut "that would hurt defense."

This administration came to office saying that America could afford a large tax cut and defense buildup at the same time, since domestic spending cuts and the growth that the tax cut would touch off would provide the necessary funds. It has not worked. Not even the president is able to conjure up enough domestic spending cuts; not even his own economists predict the growth. The new budget is a modest effort in make the president belp clean up after his own party.

- THE WASHINGTON POST.

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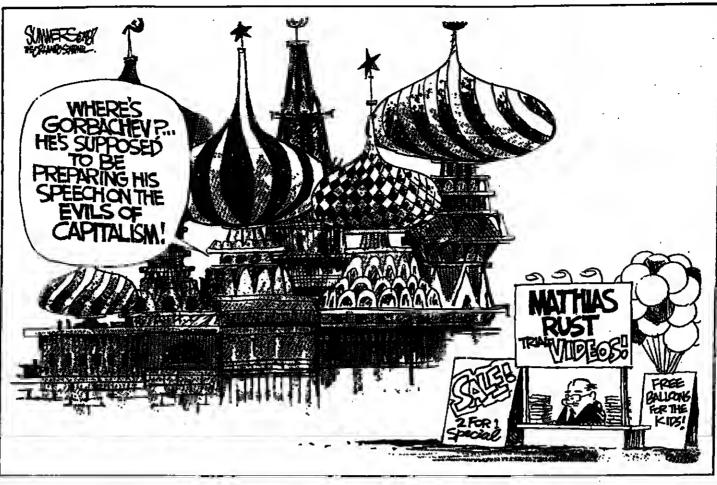
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Pres. U.S.: Michael Conn



## **OPINION**



# Japan: Read the Lineups and Then Watch Closely

T OKYO — Anyone who has ever played that treacherous game of wits called Diplomacy will recognize the dilemma: To avoid defeat one must have firm alliances, but the ultimate winner is the player most willing to betray those alliances.

Thus it is with the race by the factional leaders in Japan's governing Liberal Democratic Party as they seek to succeed Prime Minister Yasuhiro Nakasone

when be retires at the end of next month. The current leader in the race is a bland backroom tactician, Noboru Takeshita, a former finance minister. He commands a faction of 114 out of the 446 Liberal Democratic members in both houses of the Diet. He claims the support of former Foreign Minister Shintaro Abe, who has an 86-member

faction. Together they come just short of a majority. Their main opponent is the low-key, intellectually inclined finance minister, Kiichi Miyazawa, who heads an 89-member faction. He hopes to get the support of the 87-member Nakasone faction, but even that would leave him well short of a majority. In this deadlocked situation the smaller Liberal

By Gregory Clark

Democratic factions have great leverage. The largest of them, the 32-member Toshio Komoto faction, is being courted assiduously by all sides. That faction traditionally has stood to the left in the LDP and should in theory support the mildly progressive Mr. Miyazawa. But old friendships incline Mr. Komoto

to support the Takeshita-Abe camp.

Meanwhile, Mr. Nakasone is living up to his nickname, the "weather vane." He won the ministership five years ago only because of firm backing from the powerful faction then led by the now discredited Kakuei Tanaka, a former prime minister. Convention rules out Mr. Nakasone's replacement by anyone in his faction. Gratitude would dictate that be support Mr. Takeshita, who beads the bulk of the former Tanaka faction. Mr. Nakasone and Mr. Takeshita incline to the right. Mr. Nakasone clearly has decided, however, that

general, who has expertise in foreign affairs. His faction has only 16 members, but he can claim to be the inheritor of the Tanaka faction, as his faction

and Mr. Takeshita's both emerged from a split in the Tanaka faction. Mr. Nikaido, too, could emerge as a key figure if a Miyazawa bandwagon got moving. A Takeshita-Migaz, wa race presuppose, however, that Mr. Abe puts aside political ambitions for a few years to support Mr. Takeshita. But Mr. Abe has started to talk to Mr. Miyazawa. So Mr. Nakasone now has to consider a deal with Mr. Takeshita. Another round of intrigue gets under way.

Mivazawa in particular. That way be could hope to

emerge in the final stages as kingmaker.
Finally there is the veteran politician Susumm
Nikoido, the Liberal Democratic Party's secretary-

Recent polls of top businessmen and bureaucrats show that close to 80 percent expect Mr. Takeshira to win the race. Close to 80 percent also believe that Mr. Miyazawa would be the best prime minister.

International Herald Tribune.

# Technology: Toward One Big Information Society

BERLIN - This outpost of the West, deep within East Germany, once seemed a dying city, its boundaries fixed and its economy disinte-grating. From 1970 to 1983, West Ber-lia lost 108,000 jobs from its manufacturing sector, and many of its

skilled workers were moving out. But at a recent international symposium on the so-called global information society. West Berlin's senator for economics and labor, Elmar Pieroth, called it "a city of vitality and creative force." Not least because of the rapid development here of telecommunica tions technology, he said, 35,000 new iobs had been created in the service sector in the last four years - mostly in the fields of information and communication. Partially drawn by these opportunities, about 67,000 new resi-

ats have arrived in recent years. Mayor Eberhard Diepgen told the same forum, convened by the German Institute for Economic Research as part of Berlin's observance of its 750th anniversary, that in 1986 "information products" worth 8.3 billioo marks accounted for more than 22 percent of West Berlin's production. That engaged 20 percent of its 1.9 million inhabitants. (Another 1.2 million live beyond the Wall, in East Berlin.)

Mr. Diepgen pictured West Berlin as a good example of a city in transition from the old industrial society to what the symposium had gathered to discuss - an "information society." With its renowned cultural facilities the Israel Philharmonic played Mahler

C AMBRIDGE, Massachusetts —
"You know the rule: No sugary
snacks before dinner." "But Dad-

dy," my son said plaintively, choco-

late all over his face, "it wasn't a

snack. It was just a few cookies. It

wasn't sugary. The package said it was natural. And, besides. I didn't

eat them before dinner. It's 5 o'clock

and dinner isn't till half past 6." Since then, the family snack rule

disregarded, the letter of the law

ma will be played out on a larger

stage. Investigations into wrongdo-ing at the highest levels of American

husiness and government will be

turned over in prosecutors and de-

fense attorneys who will argue over

narrow definitions, while Congress

will enact ever more detailed con-

straints in try to prevent recurrence. Regardless of who wins in the courts, everybody will lose. When

the law degenerates into cat-and-mouse games of discovering and closing ambiguities, it loses its mor-

al force. Without that, no proscrip-

tions can ever be detailed enough.

becomes as rule-bound as a potted

plans no longer able in grow.

A coterie of Wall Street bankers

and their friends have been accused

of insider trading. The first of their cases comes before the Supreme

Court this term. The Securities and

fraction to Commission, et arged with enforcing the law, has always

defined insider trading broadly as a

type of fraud. But in response to

elaborate arguments by the bank-ers, there has been pressure on and Budget on behalf of a private

the SEC to be far more explicit. client as soon as he departed his

Meanwhile, American society

expands until it claims attention.

When the spirit of the law is

In coming months, the same dra-

has become more specific.

By Tom Wicker last week at West Berlin's Philharmonic Hall - its university centers and its need for an open-minded new approach to economic life, the city does seem a good candidate to become what

Umea, in Sweden, called a "C-region."
That is the label he gave to cities of the future that could provide "competence, communications and culture." ledge handling" by new technological methods, rather than "goods handling" in the old industrial mode. Daniel Bell of Harvard University,

brilliantly keynoting the symposium, said the world today was undergoing its third major transformation of the last 200 years. First came the Industrial Revolution - "the application of energy to the production of goods." Next was the development of chemicals and electricity, making possible, for example, synthetics and the modem city as a "bazaar of lights." Now. developing from the need for regulating and control devices for automo-biles, the age of computers and telecommunications (with its emphasis on "micro-processes" rather than the motors of the industrial era) has burst

Without the Spirit, the Letter Is Empty

By Robert B. Reich

So it is recommending to Con-

gress a new law barring the use of insider information if "it has been

obtained by, or as a result of, or its

use would constitute, theft, bribery,

misrepresentation, or espionage

through electronic or other means,

or a breach of duty to maintain such

information in confidence or to re-

frain from purchasing, selling or

causing the purchase or sale of, the

security, which duty arises from any

fiduciary, contractual, employment, personal or other relationship with"

and so on, for five turgid pages.

Securines lawyers say this closes loopholes in the old standard and

will be easier to enforce. Maybe. But

there was oever any doubt about the

purpose of the former law: to ensure

that no one profits from information

unavailable in the public, lest inves-tors eschew a seemingly rigged mar-

ket. And the new version will pose

little challenge to defense attorneys

skilled at legal circumnavigation.

A gaggle of former presidential

assistants now stands accused of us-

ing public office for personal gain. The Ethics in Government Act of

1978 - itself a post-Watergate ef-

fort in render explicit what always had been understood — bars former

officials from lobbying their old of-

fices within a year of leaving them,

especially on matters that were

pending when they left.
But one of the accessed - a for-

mer White House deputy chief of

staff - says the law does not apply to what he did. He had a right to

upon a typically unprepared society.

The Industrial Revolution, Mr. Bell pointed out, had tied people to factories, which in turn were tied to resources like coal and iron ore, thus

creating great manufacturing centers like the Ruhr in Germany and the old Midwestern industrial heartland of the United States. In the information age, "production" is no longer depen-Ake Andersson of the University of dent on resources and transportation. Nor will markets be "places," such as crossroads and harbors; instead they

will be communications aetworks. All of this amounts to "a change of Such cities, be said, would be in effect "knowledge factories" in which the principal occupation would be "knowledge factories" in which the principal occupation would be "knowledge factories" in creasing the volatility of transaction. tions. It is already to be seen, Mr. Bell noted, in the emerging "bicoastal economy" of America, based on the high-technology industries of states like California and Massachuseus.

This transition to an information society could hardly take place with-

out significant social and political problems — a major concern of the symposium. Mr. Bell observed, for example, that capital would be able to move more easily and swiftly than people, and he wondered whether political action, therefore, would tend to protect people or capital.

The information revolution, be said,

would produce a sort of international. economy that, at present, would have to be regulated, if at all, by national states. He feared that these might be aheady are too large and too centralized to respond to local needs. That raises the question whether

the demands of the information age might bring about what politics seldom has: the elimination of national barriers to international action.

The New York Times.

#### The World Needs Genetic Engineering

long life, but we have not begun to figure out how to care for the planet agricultural chemicals such as pestithat sustains us, and we are running cides and fungicides. Genetically modiout of time. Humanity needs all the resources we can muster, including recombinant DNA technology.

Recombinant DNA has great potential. For instance, scientists recently discovered that plants can be made resistant in certain diseases and insect pests by introducing the right kinds of genes from other organisms. This

not technically part of the White House, where he worked.

House aide argues that he did no wrong even in lobbying the White House, since the White House is not

a place where matters are ever

"pending' anyway; it is where they are decided. In response, Congress is trying in tighten the lobbying law. A band of high-level military of-

ficers is suspected of having violat-

ed several laws in funneling money in the contras. In late 1985, Con-

gress expressly barred "any agency

or entity of the United States in

volved in intelligence activities" from doing so. (This law, by the

way, was an effort in close loop-

holes in earlier laws intended to

stop military aid to the contras.)

But the officers, who were then staff members of the National Secu-

rity Council, now argue that the

NSC is an advisory body in the

president, not an intelligence agen-cy, and was not included in the ban.

more niggling rules, which even a child intent on chocolate cookies can

elude. It lies in a society that focuses

on why laws are enacted rather than

how they are phrased, and that de-

mands adherence in their purposes.

impeachments, are appropriate for

those who transgress the letter of the

law. Those who violate its spirit de-

serve a no less sure form of punish-ment: They should stand dispraced

The writer teaches political econo-

my at Harvard University's Kennedy

School of Government. He contributed

this comment to The New York Times.

in the court of public opinion.

Fines or imprisonments, or even

The solution is not in be found in

Another recently indicted White

P EOPLE have learned that taking means that we could use knowledge of genes, the basic blueprint for all ornisms, to reduce our need for toxic

> fied organisms could advance efforts to restore the health of the planet, whether it be in introducing more sustainable agricultural practices, developing alternative and biodegradable materi-

als or cleaning up toxic waste. But the U.S. government is creating legal obstacles, as if every genetically modified organism were potentially hazardous. Instead of calling on a decade of experience with transferring genes between organisms and centuries of experiments with genetically modified organisms, we proceed as if genetic engineering were brand new.

A recent statement from the National Academy of Sciences concludes that the scientific community urgently needs to provide guidance to investigators and regulators to avoid inhibiting the development of all genetically modified organisms because of concern about a small fraction that might cause problems in the environment. If we do not do all we can to achieve a better balance among all creatures, the fragile Earth will no longer sustain us.

- Nina Fedoroff, a scientist at the Carnegie Institution in Washington who helped draft a statement for the National Academy of Sciences on uses of genetically engineered organisms, writing in The New York Times.

# Have to Be plator Out o **Argued Out**

By Stephen S. Rosenfeld

WASHINGTON — Along came the 200th birthday of the Constitution last Thursday just when we could use an occasion for fresh judg. ment of the great and abiding ques-tion of constitutional government posed anew by the military actions that Ronald Reagan has taken, without formally consulting Congress, in Grenada, in Lebanon, in Libya and now in the Gulf region.

And along comes Arthur Schlesinger Jr., historian and Democrat.

just when we can use a weil guided tour of the realities and of the roots of the ultimate question as to which branch is constitutionally empowered to commit the country to war. It is of course, Congress Ma Schlesinger drew this familiar tenet last week not merely from Article I of the Constitution but also from the

materials bearing on the currently much discussed "original intent" of the framers. He found the framers 'unambiguous" in reserving to Congress the vital powers in international affairs, above all the power to. declare war, and he rejected the use that modern presidents have made of the commander-in-chief clause as a vehicle of sweeping claims for uni-

Still, he acknowledged in an address to the Center for Strategic and International Studies, "the text of the Constitution was too full of generality, ambiguity, omission and overlap-ping grants of authority to settle the range of problems arising in the conduct of foreign affairs. The result, as E.S. Corwin famously put it, was to make of the Constitution an invitation to struggle for the privilege of

directing American foreign policy."
From early times, Mr. Schlesinger
reminds. "unauthorized presidential adventurism thrived. Thomas Jefferson, a strict constructionist, secretly sent a squadron to fight the Barbary pirates. Twentieth century presidents went on to put the United States into several wars, doing so, moreover, not simply by usurping power, "which creates no constitu-tional precedent," but by illegitimately expanding the president's constitutional claims.

Like most administrations in the last 40 years, Mr. Schlesinger said, the present one, starting in Grenada, has trampled oo original intent. Apply it to foreign policy, he said, or "shit up about it altogether."

Mr. Schlesinger would "shit up about it altogether." He believes

that the framers' intent is clear and indisputable and can accept that their intent has never effectively controlled policy and has in fact been explicitly repudiated by most presidents since Harry Truman intervened in Korea without congres-

sional authorization in 1950. Reminded in a question period that he had defended Mr. Truman's eo at the time, he responded that be bad grown up in the 1930s believing that Congress was unfit for foreign policy participation and that presidents knew best, out that he has repented." This liberal Democrat oow believes that Senator Robert Taft, a conservative Republican who protested Korea as "a Truman war,"

was right and that Congress should order American policy. Well, oot many of us will be shocked at this demonstration that circumstance and time affect whether one believes that Congress is unfit and presidents know best, or the other way around. Fitting political ardor to constitutional principle has oever been easy. I like it, nonetheless, that Mr. Schlesinger does not flinch from the difficulty — the embarrassment — of trying to match the two. Here is how a critic of "original

intent" doctrine finally comes to rest his case on something he identifics, I think plausibly, as "the deeper intentions of the framers."

The Constitution, says Mr. Schlesinger, commands a "partnership" whose terms may vary according to political and geopolitical pressures of the day. "That, in my view, is the way it should be. The essential questions of foreign policy belong in the politi-cal arena. They must be argued out before Congress and the electorate. The salient question must be the wisdom of the measures proposed ...
"Congress must understand that

cannot conduct foreign policy. The presidency must understand that no foreign policy can last that is not founded on popular understanding and congressional consent ...
The chief restraint upon those

who command the physical forces of the country, in the future as in the past, must be their responsibility in the political judgments of their contemporaries and to the moral judg-

1912: For Tariff Reform NEW YORK - Wilbur Wakeman. secretary of the American Protective Tariff League, applauds the fight of the British automobile manufacturers for a Protective tariff. He said [on Sept. 21]: "I hope this is the entering wedge for adequate protection of bridsh products by Great britain and

her colonies. A similar reform is necessary in Germany, France, Italy and a. The nations must come to the Protective idea or they will be in trouble. Tariffs on the Continent are grossly discriminatory. American products, such as automobiles, safety razors, sewing machines and type-writers, are sold, as a rule, no cheaper in Europe than in America. The trend in this country is toward lower tariffs. If this sentiment should succeed it will prevail only for a short time. The American people will soon come back to the Protective policy."

1937: Masaryk Is Buried PRAGUE - The founder and first President of the Czechoslovak Repubic, who died on Sept. 14 at the age of 87, has been carried to his grave at Lany. In the Preclay Hall on the Hradshin, where the President Liberator was lying in state, officials who had served under I homas Garrigue Massryk watched at the coffin during the light, and at 10 a.m. [on Sept. 21] President Eduard Benes and relatives assembled for the last farewell. In the procession for the Wilson Station one heard no loud commands, no drums or music, although it consisted largely of army contingents and legionaries who fought for Czechoslovahia's emancipation in the World War. Mssaryk would have regarded it as a banality if the usual military pomp had been displayed. The interment in the village churchyard took piace

The Policies in the Oppo

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The Washington Post.

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#### **OPINION**

# And in the Opposite Corner, Arguedo A Senator Out of His Depth

By William Safire

WASHINGTON — Anti-intellectualism is no longer the coloniary witness pointed this out, the flustered of the darling of the Charles River Gang Observe the way that Senator Ted Kennedy, beyond his depth at the Bork confirmation hearings, asks a question. He studies a paper, begins, seems to simble and a few words into his first

If your impression of Senator Kennedy came from sound bites and confrontational bits of the network television news. you would be misled.

sentence interrupts himself with an "nh" or "ah." He looks up and then proceeds haltingly — as if he were thinking through his question, as if he were not reading exactly what had been prepared for him. Of course it is a pose, delivered with the skill of a television announcer who looks down occasionally at the pa-pers in his hand to make it seem he is not

ding from a TelePrompTer. Mr. Kennedy is unable to function without a text prepared by his talented staff, because he cannot articulate his thoughts, or because his thoughts lack profundity. We all saw that dramatically demonstrated in his intellectual collapse during a 1980 Roger Mudd interview.

But you would not know that Mr. Kennedy remains the John Alden of American politics unless you watched his part of the hearings in its entirety. If, as most Americans tend to do, you took your impression from sound bites and confrontational bits of the network television news, you would be misled. Give Mr. Kennedy and the media manipulators on his staff credit: They know precisely how to turn a dramatic line or phrase that is guaranteed to make the evening news.

He is protected from having to think out loud. He makes short speeches containing a farrage of charges, concluding with a request for a rebuttal. When the Kennedy target - in this case a thoughtful, anti-activist judge being bespattered with charges of racism, sexism, bypocrisy and dishonesty — responds ad lib in detail and with some eloquence, the senator does not engage; it is not in his script.

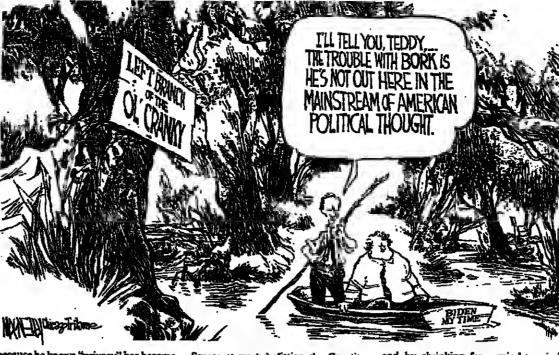
Once in a while, engagement cannot, be averted. In one instance during the hearings - just after a tape-recording stunt set up to provide the news shows with sound-over film of the witness listening to his own words - the senator read a quotatioo that must have seemed damning in print, but turned out to have forced one man to abandon his bid for been a Bork after-dinner joke. When the the presidency because he appeared to be

alism is no longer the sole province inquisitor seemed to come apart. Sensof right-wing yahoos; it is now the refuge tor Joseph Biden, the committee chairman, hastened to the rescue, asking additional questions until Mr. Kennedy could take it from the top of his script.

That was irony in the fire: There was Mr. Biden, his candidacy endangered for plagiarizing the speeches of others, bravely demonstrating his ability to extemporize intelligently — to save from embarrassment the brother of one of the

unlike Mr. Kennedy, Mr. Biden is not an overstuffed empty suit whose sound bite is worse than his bark. The Biden approach has been to espouse "marital privacy," as if that had come under attack. Judge Bork patiently explained that no danger existed to the marital bedroom in a nutty Connecticut case that some Yale professors succeeded in having the court strike down.

Surely Mr. Biden - who is oo dummy, as his own news conference showed - fully comprehended the nominee's complex criticism of the judicial creation of new, undefined, unlegislated "rights" of privacy. But the senator chose to play to the cameras and ching to his defense of America's bedrooms,



the code synonym for abortion.

Senate at work befitting the Constitution's bicentennial. Paul Simon, Robert Byrd and Arien Specter used their own ids to joust with the nominee on great questions of judicial power. Nobody had to hand them listle slips.

intellect and quality of personal integri-ty was defined by the shortcomings of the leader of the opposition to him.

and by shrinking from mind-to-mind combat, Edward Kennedy revealed himgesture without motion.

What a week. The nomince's death of

# Messy Desk? Young Divinity And Science Both Approve

By George F. Will

WASHINGTON — The Divinity Mr. Kenner says: Consider my desk.

(a.k.a. Victoria Will) will soon be I take a reference book from a shelf and. seven, which philosophers call the age of reason. Fat lot philosophers know about young girls. I have shared a desk with one for several years, and she and I are wrestling with the intellectual problem of desktop tidiness.

This is a problem, because some after-

#### **MEANWHILE**

noons after school we oow sit across from each other at a huge old (new to me) "partners desk" with drawers oo each side. The top, on which an F-15 could land, can hold a lot of clutter. Father favors tidiness. Daughter finds chutter congenial. And it turns out she is correct: Science proves that it is ra-

tional to have a messy desk. In Discover magazine last year, Hugh Kenner, a professor of English at Johns Hopkins University and a confirmed advocate of chaos, wrote a spirited defense of the messy desk. Mr. Kenner considers tidiness not only evidence of an unattractive character ("clean-deskers measure their vermouth with an eyedropper"), but also a practice invalidated by the 80-20 role, a.k.a. Zipf's Law.

not required to fire warning shots?)

over the past 40 years, he would have

on choice but to call for the immediate

closure of the Israeli Embassy in Wash-

ington. Or does he consider that the

massacre at Deir Yassim in 1948,

the more recent massacres at the Sabra

and Chatila camps following the Israeli

Most of every activity uses only a small fraction of available resources. The common words, like paring knives, perform many functions. The carely used words (Mr. Kenner's example: "colubri-form." meaning snake-shaped) can be defined in a few lines. But in the large Oxford English Dictionary, an all-pur-pose word like "set" requires an entry two-thirds the length of "Paradise Lost." Like the clutter on a desk, such words ing a demonstration (are Israeli soldiers If Mr. Kemp were to make an objective analysis of Middle East terrorism

knowing I will refer to it again soon. I

leave it on my desk for oow. And these

notes for the essay I'm writing - I turn

to them frequently so I'll leave them

bere for now. Soon the "for nows" accumulate, and so does the stuff. For Mr. Kenner, a messy desk is a matter of principle, not sloth. The prin-

ciple is: What you need oow you are apt

to need again, and again. That is why the paring knife is left on the kitchen counter and the nutmes grater is not.

the place, as io our use of words. Mr.

Kenner says that we make more than

50 percent of our oormal talk by re-

Feel inarticulate? Cheer up. Shake-

speare's works contain 29,066 different

words, but 40 words make up 40 percent of the texts of his plays. James Joyce's "Ulysses" contains almost the same num-

ber of different words - 29,899 - but

just 135 words make up half the text. We

keep such words handy on our desktops,

so to speak. They illustrate this principle

cycling about 100 words.

The principle pops up all over

are the ones we reach for frequently. The clutter on our desks is the stuff we strew there in accordance with (knowingly or

not) "the principle of least effort." That was expounded io 1950 by George Zipf, a Harvard philologist. He established the rationality of the messy desk with this law: Frequency of use draws near to us the things that are frequently used, so some messes accumulate for good reasons.

Mr. Kenner says that intelligent secretaries have long known that files in heavy use should not be refiled — that 80 percent of the action involves 20 percent of the files. But the 80-20 rule actually inconveniences clutterologists because the 80-20 rule applies, in turn, to the active 20 percent.

That is, if you keep 1,000 files, of which

200 bear most duty, then 20 percent of the 200 - just 40 files - get most of the use, as do 8 of those 40, and 2 of those 8. Two files make for a ndy desk. Victoria gets her way because her fa-

ther thinks she is perfect in every way and is growing more so day by day. Unfortu-nately, Victoria consents only to one application of the 80-20 rule to her 175,000 Crayolas, stencils and other instruments of the serious business of being seven. Washington Past Writers Group.

Both the blatant Kennedy sound-biting and the restrained Biden demagogu-ery are, in different styles, anti-intellec-tual. Fortunately, not all questioners were staring decisively at the yahoos, demanding that Judge Bork promise to stick to precedent. In a display of the

Not so Senator Kennedy. By resolutely following his script calling for Judge Bork to be referred to as "Mr." Bork,

The New York Times.

#### LETTERS TO THE EDITOR

#### Bork: Questions of Philosophy, but Also of Character

Thank you for printing the views of A.M. Rosenthal and William Safire on the nomination of Judge Robert Bork to the U.S. Supreme Court. Mr. Rosen-thal's opinion column, "Bork: Grounds For Stomach-Deep Doubt" (Sept. 16), is directed to Judge Bork's judicial philosopby. But Mr. Safire, in the tradi-tion of his former boss, Richard Nixon, directs a venomous personal attack against those who oppose the comina-tion (in "The Bork Witch-Hunt Turns

Nastier Still," Sept. 15).
The American Bar Association minority that opposed Judge Bork are, in Mr. Safire's words, a "Gang of Four" engaged in a "witch-hunt" to "impugn (Judge Bork's) integrity"; Mr. Safire shockingly exposes one of the four as a civil rights activist. Such actions as theirs, he adds, are "elitist" and "underhanded."

Mr. Safire, like Mr. Nixon, does not accept the existence of minority opinions. They must be discredited and ground into the earth. If his friend, Judge Bork, shares that philosophy, I will be happy to make it a Gang of Five pinko commie sympathizers opposed to the nomination. ELWOOD A. RICKLESS. London.

Is it possible that the same public that

conducting an adulterous relationship would countenance the naming to the U.S. Supreme Court of another man who acquiesced to what amounted to a coup d'état? I am referring to that dark day in October 1973 when Solicitor General Robert Bork fired Special Prosecutor Archibald Cox. Legal? Highly dubious. Eth-

ical? Unquestionably not.

U.S. Supreme Court justices decide on laws of ethical importance to all Americans. The firing of Mr. Cox was a public and perfidious act for which its author must be held publicly accountable. The extramarital affairs of presidential candidates are private matters whose significance in terms of ability to govern justly is negligible. Better to have an adulterer in the White House than an accomplice to tyranny on the Supreme Court bench. DORIS BAKER

As part of an increasingly shrill tirade, Anthony Lewis now chastises Judge Bork for his position on freedom of speech ("Free Speech: It's Bork vs. Tradition," Sept. 4). He states the judge's position to be that speech which advocates violation of the law is not deserving of First Amendment protection, thus placing himself in direct opposition to the Holmes-Brandeis philosophy.

Mr. Lewis goes on to say: "His argument that speech urging a 'violation of law' deserves no constitutional protection is equally divorced from the reality of American history. Martin Luther King Jr. urged Southern blacks to violate the unjust laws of segregation. They did, and they changed the country." To put it gently, this statement is a classic example of disinformation.

What Dr. King urged Southern blacks to do was to violate criminal trespass and other laws that were patently uncon-stitutional. If Mr. Lewis had done his homework, he would have found that every person who violated a law at Dr. King's urging was ultimately exonerated because in each case the law in question was held by the courts to be unconstitutional. It is one thing to advocate the violation of a criminal law simply because one disagrees with the law's content; it is quite another to advocate violation of a law because of a legitimate feeling (ultimately validated by the courts) that the law is unconstitutional.

By failing to make a distinction between these two types of advocacy of law violation, Mr. Lewis does a serious disservice to both Dr. King and Judge Bork. Sometimes a subtle half-truth can be more insidious than an outright lie.

BILLUPS P. PERCY. · Emeritus Professor of Law. Tulane University Law School, New Orleans.

#### Malaysia's Death Penalty

A Malaysian court's decision to conlemn Lorraine Phyllis Cohen to hang for drng trafficking and to sentence her son, Asron Shelton, to life for possession of heroin (photo and story in Sept. 2 editions) is no less than a barbarous outrage of the most extreme proportions.

So-called "drug traffickers" have

been executed by Malaysian authorities for possessing amounts of heroin that would barely support possession charges in many parts of the West.

Western nations must denounce such activity and take measures to preclude this atrocity. Travelers should voice their disgust by refusing to visit such countries. I am not opposed to reasonable sanctions for the trafficking of narcotics, but I cannot but be outraged by this tragic and pointless slaughter. PATRICK W, HUSTEAD.

Victims and Perpetrators In "U.S. Reported to Plan a PLO Closure" (Sept. 16, second edition only), you quoted Representative Jack Kemp as describing the decision to close the Washington office of the Palestine Liberation Organization as a victory in the fight to end terror. On the same page

you reported yet another killing by the Israeli Army of a Palestinian youth dur-

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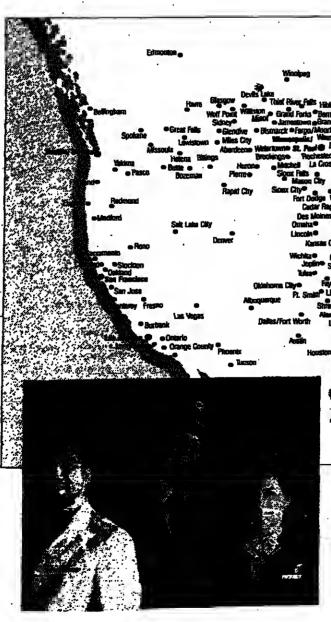
invasion of Lebanon, the bombings of refugee comps, and other similar actions are moral because they were committed or permitted by Jews, not Arabs? It is attitudes like those of Representative Kemp that breed terrorism, not suppress it. F.E. WHITE.

#### A Borderline Case

Regarding "Fired Mayor Re-elected in Belgium" (July 30, second edition only): Your news report said that "the Fourons" is "a chuster of villages ocar the Dutch border where most of the 4,000 mhabitants speak French," Actually, most of the inhabitants speak Dutch. They would prefer, nonetheless, to see their area returned to the French-speaking province of Liège.

> ROB LETTENS. Asse, Belgium.

so much more of America.

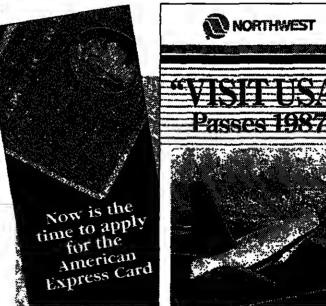


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ARTS/LEISURE Fashion Industry's Olympics

By Barbara Bright

PARIS — France, eager to hold onto its claim as the world's fashion mecca, staged a two-hour spectacular Saturday night that had as much in common with an Olympic Games opening as a fash-

On a 200-meter (about 650-foot) catwalk across the Trocadero fountains at the Palais de Chaillot, 900 models paraded clothing from five continents, accompanied by fireworks, laser beam special effects, dancers, camels, Cadillac convertihles and rickshaws.

The 20-million-franc (\$3.3-million) event, called the second International Fashion Festival, was organized by the French designer Daniel Hechter, with the support of the French fashion industry. Jacques Mouclier, whose French Federation of High Fashioo and Ready-to-Wear snuhbed Hechter's first show two years ago, suggested out that the clothes were grouped by country, just as in an Olympics opening parade. It was the first time in recent memory that readyto-wear and haute couture showed together, and that European, American, African and even Saudi Arabian designers have shared a

Several thousand spectators watched the show from grandstands huilt on either side of the catwalk or standing under the Eiffel Tower across the Seine. The show's sponsors, who taped it for television, said they eventually expected 80 million viewers around

Petrucciani is a big man in a Senegal, Niger and Cameroun small body. The bone disease started the show in a swirl of blue, green, black and red robes, while musical blessing. The fragile child desert scenes and a setting sun were flashed onto the a 40-meter inflatable energy totally in music, But it's able screen stretched between the two wings of the Palais de Chaillot,

> Then fireworks and camels announced Saudi Arabia, which showed glittery evening wear.

> China, in what show officials said was its first international fashioo appearance, presented red coats over black sheath dresses, worn with red stockings and shoes.

> South Korea showed fur coats over slit-skirted business suits. with two meo pulling rickshaws follow-ing behind the smartly dressed omen models,

Japao had flashy youthful clothes with short skirts, and Hoog lodeo green, red and heige, Kong emphasized sleek evening marched in military step, while dresses in white or silver with feathdresses in white or silver with feath-

The United States introduced its mid-point to do a Greek dance and ready-to-wear fashions with Elvis Presley music, wheeling the models up to the stage in fish-tailed Cadil-

throw flowers to the audience. The Soviet Union, another firsttime participant for an internationlac convertibles. A second group al fashion event, showed red coats presented high fashion designs by Oscar de la Renta, Bill Blass, Don-

Italy had a small contingent that na Karan, Perry Ellis and Ralph included clothes from Romeo Gigli, Jenny, Enrico Coveri and Lauren, among others.
West German models, wearing Byblos. Portugal, Spain, Brazil, Australia and the Canadian province of Quebec also showed collec-

Herald Tribunc

The third quarter of the extravaganza was devoted to French leather goods, furs, jewelry, and men's and women's ready-to-wear. The finale, with jets of water from the Trocadero fountains shooting longside the catwalk, included high fashion gowns and evening wear from 19 top French designers. At this point a clear distinction was made: The ready-to-wear models entered on an old Parisian platform bus, while haute conture rode

> After OPEC's Shift on Output

Models parade down the 200-meter runway at Trocadéro.

white, stopped at the catwalk's tions. Algonquin Hotel

By Susan Heller Anderson
New York Times Service

TEW YORK — The Algonquin Hotel, where literary figures of the 1920s held court at the Round Table, has attained landmark status. The Landmarks Preservation Commission voted unanimously last week to designate the famous establishment at 59 West 44th Street.

hole for writers and actors than to its architecture. Designed by Goldwyn Starret, it has a red brick Renaissance facade with three vertical rows of black, east-iron windows.

the city," noted Geoe A. Norman, the Landmarks Commission's chair-

manager. "We're in excellent company. The hotel is the fourth landmark on its block, the others being the New York Yacht Club, the Bar Association of the City of New York and the

one, Frank Case, catered to the writers from the nearby New Yorker and other publications, enabling them to form the celebrated Round Table, which met there weekly in the Oak Room. Among its regulars were Robert Benchley, Harold Ross and Dorothy Parker.

The second owner, Beo Bodne, bought the hotel in 1946. He once said that he would sell it the day the hotel needed self-service elevators.

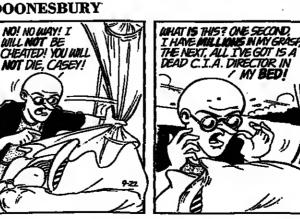
He need not have worsed. The seame two creatives old elevators will

He need not have worried. The same two creaky old elevators still work, although Harry Celentano, who ran one 40 years ago has graduated

"I checked Harpo in," Celentano recalled. "He had his harp in a big crate, and we had a tough time getting it into the elevator."

Guests would complain when Alan Jay Lerner and Frederick Loewe kept them up composing songs for their new musical, "My Fair Lady." "And Charles Laughton used to rehearse upstairs," Celentano said,

DOONESBURY







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**And Saxophonist** ing 'he was God for me,' is unrea-PARIS — When Charles Lloyd sonably garish. Because at the same time there's this rich musical heriimage of Bird as someone who tage down there that somehow alcould really fly through the air. He ways gets ignored because of its dreamed of flying off with Charlie Parker. He has "this notion of fol-Young Lloyd learned from Phinlowing in the steps of saints and eas Newborn, George Coleman and Booker Little who played their Lloyd considers himself a Seek-

unpackaged outlaw music on Beale er. He just happens to play the Street. By the age of 12, he was saxophone from time to time. working with the bluesmen Johnny Turning 50, the first flower-child Ace, Bobby Blue Bland and Howjazzman is surprised to find himself lin' Wolf: "The older guys would renewing this side of his nature. gamble and party, then they would Last week, en route from an ashcome out broke and be mad at me ram in the exurbs to Charles de because I still had my \$4 pay. They Gaulle airport, he recalled the huge success of his first band — with the would discourage me from being a musician. They told me forget this teenagers Keith Jarrett, piano, and

A True Seeker

Jack DeJohnette, drums - at the His family was "Brahmin. My 1966 Antibes Festival: "Europe grandfather owned most of a counwas magic. I'd had enough of a society in which Lenny Bernstein ty outside Memphis. He was all mixed up Irish, Cherokee and Africould jump onstage at the Five Spot and hug Ornette Coleman but if Ornette had tried to do that at can. He instilled a sense of dignity into all of his children and sent every one of them to college. He Carnegie Hall he'd have been arnever Uncle Tommed anybody."

The thought took him back to his childhood in Memphis: "I don't want to beat up old history, but the Having developed "this funny interest in Bartók," Lloyd enrolled in the University of Southern California to study with the Bartók authority Halsey Stevens. This was 1956, Los Angeles was "another source spot." He played tenor sax with Charles Mingus, Ornette Coleman, Eric Dolphy and Charles Haden, and clarinet with the USC symphony orchestra. After earning a master's degree, he replaced Dolphy — who had been hired by Mingus — with Chico Hamilton

to go." He bought a beach house in Malibu in which to seek. and moved to New York. His quartet with Jarrett and De-Johnette was the first jazz band to play the Fillmore auditorium and their triumph in Leningrad was chronicled in Time magazine. By 1969, however, he began to feel that "the music had reached such a high something happens to your bal-ance. The material world's pull is

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disguised as a hippy, became his "caretaker" after suggesting: "Let me help you get your trip together." ing music is something I didn't He told Lloyd about Michel Pe- think I was going to do any more."

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Charles Lloyd: Wanted to dive deeper.

nist with a rare bone disease.

which stunted his growth was a

was forced to invest his consider-

Lloyd took him to be an omen:

When I saw and heard Michel, my

life changed right there." The Brit-

ish critic Brian Case called Charles

Lloyd's Petrucciani-induced return

to the world of jazz "one of the

events of the '80s," They toured

and recorded for two years, Petruc-

weed-pulling and deep-diving. Last

month, five years later, seeking to-

gether once again, they broke in their oew group in Switzerland and

the lotus position, exteods his

hands palms up and says: "I con-

sider Michel to be an avatar. Play-

more than practice.

place there was nowhere else for it trucciani, a 17-year-old French pia-

requires a helping hand from the ciani went out on his own and material world. He sold the Malibu earned a name. Lloyd returned to

pulled metaphorical weeds for Austria. Lloyd folds his legs into

Playing Frisbee on the beach

with Larry Hagman and Peter

Fonds was nice but you can't really

call it spiritual purification. And I

oever felt a sense of mission to join

that club. If you're a true seeker,

oot where it used to be. After a

taste of status or wealth or sensual

pleasure, all of that begins to seem

like a swindle, I wanted to dive

Full-time deep-diving, however,

house - which had cost him

\$120,000 - for \$750,000 and

moved up the coast to Big Sur

where he "sat on a mountain and

most of the "70s." Another Seeker,

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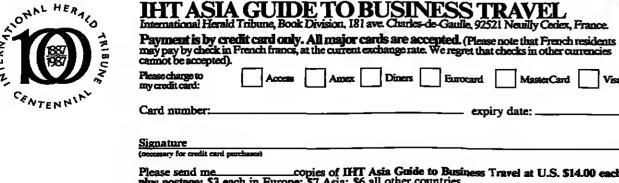
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The Algonquin owes its oew honor more to its history as the watering

"The Algonquin Hotel played a significant role in the literary history of "It's such an honor," said Andrew Noble, the botel's new general

The hotel is owned by Caesar Park Hotels, a subsidiary of Aoki Corp. of Tokyo, which bought it in June. Since it opened in 1902, the 200-room

hotel has had two other owners.

to the newsstand. In between, he was a belihop for the likes of Harpo

In more recent years, the hotel continued to percolate with writers,





Clippe eight ii you m And it should

and by decora an alto

A high-tech tent pitched on an airfield.

By Paul Goldberger

HICAGO --- The process of getting people in and out of airplanes has generally been viewed as antithetical to the making of architecture - not by architects themselves, but by the airline executives and airport authorities who make most of the decisions about what airports actually look like.

They tend to subscribe to the view that efficiency is all passengers want, and that it is best provided by bleak, banal buildings that are about as uplifting as the average subway

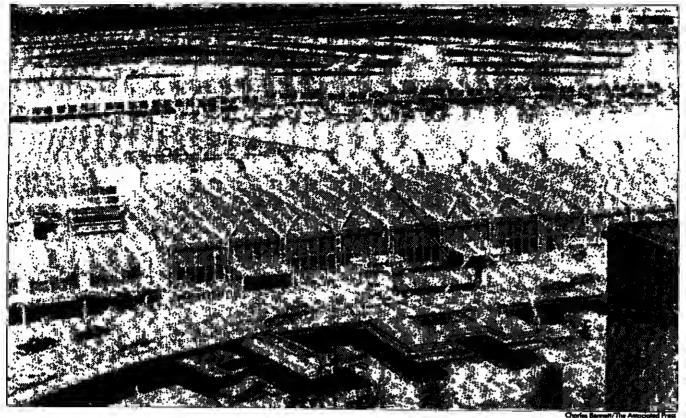
There have been a few attempts to do better - most notably, Eero Saarinen's designs for Dulles Airport in Washington and the TWA terminal at Kennedy Airport in New York but by and large, the design of airports has been one of the low points of American archi-

Not so in Chicago, where United Airlines in August opened a \$500 million terminal at O'Hare Airport by the architectural firm of Murphy-Jahn. It is unquestionably the most ambitious effort at airport architecture since Saarinen. It is a sprawling complex of glass and white-painted steel that brings a sense of crisp, tensile energy to the experience of beginning or ending a flight.

Although the older sections of O'Hare, designed by Murpby-Jahn's predecessor firm, C.F. Murpby Associates, are actually less offensive architecturally than most airports, O'Hare's surging crowds and dreary, endless corridors have properly made it one of the more despised airline terminals in the Western

That there could be a part of O'Hare actually worth liking is the first surprise to this new building. The second is the splendid sense of light, and of lightness, given bow immense the new terminal is. The structure covers 20 acres (8 bectares), and its concourses stretch for more than 1,500 feet (458 meters). But the building is awash with natural light, and its exposed, white-painted steel frame makes it seem almost weightless.

The building is a high-tech tent pitched on an airfield, It consists of three parts, all parallel to the airport's entry road. There is a 900-footlong ticketing pavilion in the front; a longer concourse with 14 gates just behind the ticketing area, and a second concourse, with 28 gates



United's new terminal in Chicago. A concourse, right, is barrel-vaulted with steel and glass.

-815 feet out into the airfield -connected to the first concourse by a spectacular under-

The concourses are barrel-vaulted in shape, and it is in these two long, rounded forms, rather than in the front ticketing pavilion, that the structure soars.

Helmut Jahn, the architect in charge of the design, was clearly thinking of the great 19thcentury structures of steel and glass here - the curving steel beams, supporting rounded walls and ceilings of both clear and geometrically patterned translucent glass, pay an bonorable homage to the classic train sheds, with a nod in the direction of the Crystal Palace.

Given bow wretched most airports are, and how glorious most 19th-century train stations were, there is a pleasing irony to the fact that our era's most ambitious work of airport architecture should look to the train station for inspiration, at least so far as the appearance of its structure is concerned.

The United terminal does not look back literally, of course. This is a building rich in the technological advances of our time, and its sleek appearance and layout assure that it the high-tech aesthetic of today has always owed a debt to the train sheds of the 19th century, and that debt is acknowledged with particular grace in this building's exhibitanting

The layout was dictated by airline officials,. not by the architect, which is probably just as well. The last time the architect of an airport with serious architectural ambitions was permitted to determine the whole plan of organization, the result was the cumbersome system of loading vehicles that Eero Saarinen created for Dulles.

The United building merges the airline's own functional system with Jahn's aesthetic and structural sensibility, and it is for the most part a happy combination. The airline decided that the concourses containing gates and waiting areas were to be placed parallel to the airport roadway, assuring that at least the gates in the first concourse would be only a short walk from the terminal. Given that the trek to some of the gates in the older O'Hare terminal feels like walking to Detroit, this is no small

According to the airline, the average walk to

than in the old, even though the majority of the gates are in the second concourse, which is set out in the airfield. But whether the walk is shorter or not, it is considerably more pleasant than at the old O'Hare. The high, rounded ceilings of these concourses, their natural light and the vista of a rhythm of curving steel beams punctuated by round holes is splendid.

The underground tunnel that connects the near and far concourses is not filled with advertising, as at some airports, or so dull that visitors who do not drop from fatigue are likely to drop from boredom

This 800-foot passage is an almost Disneyesque experience in sensory inventiveness; a tun-nel of sound and light. The walls are of panels of glass, set in undulating curves and lighted in the colors of the spectrum. On the ceiling, running the full length, is a neon light sculpture by Michael Hayden that expands on the themes set in Jahn's colorful walls; a computerized sound track by William Kraft has been recorded to add music to the experience.

only display airline schedules and

fares but other services (railroads

and ships, hotels and car rental

tool and a major source of revenue

for airlines that charge others a

befty fee for each ticket booked on

Battle is being joined between the giant U.S. CRS systems, such

as American Airlines' SABRE and United's APOLLO, and recently

formed consortia in Europe,

AMADEUS (Air France, Lufth-ansa, Iberia and SAS) and GALI-

LEO (British Airways, KLM and Swissair). SABRE and APOLLO

collectively account for 75 percent

to 80 percent of all ticket sales in

the United States and are exclu-

sively installed in about 70 percent

The question that the business

traveler will have to consider is

how much bias is built into these

systems. How is he to know if the

best choice of itinerary or fare is

not shown? It all comes down to

of travel agents.

the issue of choice.

The lighted tubes of the sculpture dim and brighten as you pass under on moving side-



a little silly; it is actually enormous fun and

visually spectacular.

The terminal, which United calls the "Terninal for Tomorrow," is not without its flaws. The most publicized has been a problem of reflected glare from portions of the glass roof to the air controllers' tower, a danger that computer calculations were supposed to have vented but did not. As a result, key panels of glass are being covered in wax as a temporary measure to reduce glare; they will later be treated with acid.

There are some functional problems for travelers, too. The seating at each gate area

which was designed by Murphy-Jahn for this building, is only moderately comfortable.

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The seating was United's preference; another problem was Jahn's. The floors of all of the concourse areas except the gates themselves are covered in terrazzo, a material that, while handsome and durable, is hard indeed on the feet. It matters little when the distances are short, but it is a long walk to some of the far gates, and I am not sure that the joys of this light, any structure will be sufficient to distract travelers from the aches that may develop in

# It's a Buyer's Market for Frills, but Clogged Airports Are No Bargain gram with free rentals throughout

Continued from page 9

has plans to extend facilities for its Vista Club members to include awards and bonus points.

and Avis have turned to high tech in order to woo the business traveler. You can oow phone in a number which allows rental agreements to be printed out in advance. All you need to produce is your driving license. Avis has introduced an automatic system in some locations. Simply by inserting your charge card into a terminal before your flight leaves, you can check your reservation, choose the car you want and get a printout showing where it is in the parking lot.

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You punch in the vehicle number, mileage and fuel gauge reading into the terminal and receive a detailed record of the transaction. Hertz offers computerized driving instructions in eight languages at Car rental is another buyer's all major European airports and business car" customers.

> Many firms market a business package with unlimited mileage and no hidden extras. For example, Budget has a Business Traveler Program at most major cities in Europe, the Middle East and Africa; Europear Plus is available in Europe and the Middle East for top-of-the-range cars; Hertz has its Business Class tariff with a free "rent it here, leave it there" service at major cities in Europe, discounts with certain hotels and the chance to participate in Passport to Leisure, a bonus points pro-

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Europe. Avis has a European Business Class (minimum one-day rental for "Group C" cars, such as a Ford Sierra and upward).

As with hotels, few seasoned travelers pay the walk-in rate be able to get a discount of 15 percent to 30 percent; more, perhaps, as part of a corporate or flydrive arrangement. The travel market is so complex

that a growing number of companies recognize the need for inhouse professionals to help establish and monitor travel policy and monitor expenditure against budget. This is hardly surprising,

when, according to the American Express 1984-1985 "Survey of Business Travel," travel and entertainment is the third largest controllable expense after salaries and

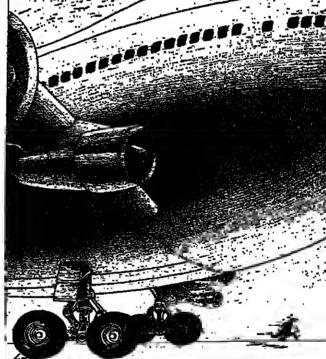
data processing, representing about 10 percent of total costs. by airline computerized reserva-(Business travel is big business. tions systems (CRSs), which not

AMEX estimates it to be worth \$210 billion worldwide and \$24 billion in Europe. Air travel amounts to around 38 percent of

HE role of the travel agent has evolved over the last 10 years from that of a simple order-taker to professional consultant. Competition in the business travel market is so intense that agents woo corporate clients with cost-saving services and management information reports and routinely give rebates or kickbacks of 2 percent to 3 percent.

A good agent can save a client money by bunting through the bulk purchase of hotel rooms and airline tiekets. He can search through the jungle of airline fare structures for the best deal, sometimes by manipulating anomalies in IATA rules or by exploiting promotional fares on a frequently traveled route.

An emerging issue is the domi-



But the key issue is how much choice will the business traveler have to pick the best airline for the route he wants to travel at the best

In Europe's tightly regulated skies, the state-dominated airlines have been competing with frills rather than price breaks. Business elass originated about 10 years ago with the concomitant demise of first class on most short-haul routes (today, only Swissair, Lufthansa, Iberia and Austrian offer first class within Europe). The idea was to reward the full-fare business traveler with a separate cabin away from the hoi polloi and a more distinctive service, such as more cabin attendants, free champagne, priority check-in, advance seat reservation and executive

But in Europe, business class in

a curtained-off section of an economy cabin (Air France is an honorable exception) with the same seat pitch and configuration. And for this you often pay a surcharge of up to 10 percent on the normal

economy fare. But as forces finally gather in Europe for what may prove to be a watershed year in airline liberalization, independent airlines, such as British Midland, British Caledonian, Virgin Atlantic, Ryanair and some charter airlines, such as Air Europe, which is starting scheduled services, are leading a breakthrough to lower fares for business travelers. They are challenging the monopoly of the statedominated carriers on the more liberal routes, such as between Britain, Ireland and the Netherlands, Belgium and West Germauy in some cases.

They offer innovative fares with fewer or no restrictions to a wider choice of airports. For example, Virgin Atlantic flies a one-class daily service between Gatwick and Maastricht in the southeast of the Netherlands, a business route of its own with close links to Düsseldorf, Eindhoven and Cologne. Ryanair and its sister airline, London European, are pioneering 17 routes into Europe from five points in Ireland using Luton, a small airport northwest of London, as their main hub.

Regional airlines, such as Switzerland's Crossair, are forging new business routes. Crossair, for example, offers an almost customized business service with frequent

flights between small airports, such as Bern, Lugano and Strasbourg as well as to major airports like Brussels and Frankfurt. Small, high-tech aircraft, from

the 33-seat Saab-Fairchild turboprop to the 104-seat BAC 111-500 jet, serving small airports as well as large, will open new horizons of convenience and comfort for the business traveler. Let's leave the congested megaports to the tourists. Who knows, they might even

N EXCITING prospect is the opening on Oct. 26 of the London City Airport, which is a 20-minute taxi ride from the City and allows check-in times of about 10 minutes. Services will be initially operated by Brymon Airways and Eurocity Express, with 44-seat Dash 7 turboprops with an executive-class configuration. There will be frequent daily flights to Paris. Amsterdam and Brussels. Brymon plans to fly to Frankfurt and Düsseldorf later

"We believe we can cut an hour off the journey time to Paris from the center of London. Our passengers will be landing at Charles de Gaulle before they would take off from Heathrow or Gatwick," said Charles Stuart, chairman of Brymon Airways.

Bankers could arrive on morning flights before their counterparts in the City have had time to furl their umbrellas. Both airlines predict that a maximum of 200 to 300 travelers will use the terminal at any one time.

The Stolport, as it is called for short take-off and landing airport, is a seminal idea that may have a cascade effect. Similar stolports may ultimately be built in Amsterdam, Paris and Zurich.

For my money, small is beautiful in business travel.

ROGER COLLIS writes the Frequent Traveler column for the International Herald Tribune.



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# The Disease Factor: Going Beyond Official Guidelines

By Ronald Katz

ONDON — If you are traveling to Pakistan from an "infected area," you have to present a cholera vaccination certificate to Pakistani officials on arrival. If you are headed for Senegal, you must be immunized against yellow fever miles you are under 12 months

This information can be gleaned from the booklet "Vaccination Certification Requirements and Health Advice for International Travel" that is put out by the World Health Organization (WHO). It gives a country-by-country rundown on the health documentation needed to cross borders.

borders.

But the WHO booklet and other government-sponsored advice sheets for travelers tend to be long on information about official health requirements and short on practical tips about how to keep from getting sick on trips.

from getting sick on trips.

"The official requirements have little to do with the health of the individual traveler," cautioned Dr. Richard Dawood. They were set up to protect countries from imported diseases and not to protect you."

Dr. Dawood, a physician at London's University College Hospital, should know. His book, "Traveller's Health," now into its third printing, provides advice from 43 specialists on how to prevent and treat traveler's maladies ranging from blisters to viral hepains. The accent is on prevention. "If you have to discuss treatment, that's already a sign of failure," he

Dr. Dawood's quarrel with the travel health information doled on by public bodies is that it is simplicite and incomplete.

simplistic and incomplete.

"The WHO operates by consensus and only reports what individual countries allow it to," Dr. Dawood noted. "Some countries are sensitive about reporting health problems — witness the underreporting of AIDS in east and central Africa, for example — while others don't have the manpower to fight diseases, much less to report them to the authorities."

He cited the example of India, which requires travelers entering the country to present cholera and yellow fever certificates in certain cases. "That's not enough," he said. "I would also recommend the typhoid and hepatitis-B vaccines, and I could make a strong case for the rabies HDCSV vaccine, as well as for the vaccine against Japanese encephalitis if you're headed for trail areas."

His book contains an appendix estimating disease risks by geographical region, part of it culled from assessments made by doctors of tropical medicine in those regions. Some of the appraisals vary strongly with official recommendations. Before entering Colombia, for example, the WHO recom-

mends the perennial yellow fever vaccination if you are visiting certain areas and cautions against malarial risk in regions under 800 meters (2.616 feet) in altitude.

meters (2,616 feet) in altitude.
"Traveller's Health," by contrast, lists a high risk of typhoid, shigellosis, amoebiasis, dengue and hookworm in its assessment

of risks in the same country.

Dr. Dawood conceded that a regional approach has its limitations. That is why his book gives more than advice about vaccinations, which attack only a limited part of the problem, and is more than a list of dos and don'ts.

"If you tell someone not to drink the water and to be careful what he eats, that's not good enough. You have to inform him how to purify water when he has nothing else to drink and to educate him about the fundamental principles of hygienic focd preparation," Dr. Dawood insisted.

He recommends four drops of tincture of iodine solution per liter of water as an effective purifier and insists that the most important point to remember about food preparation is that you should not eat prepared food in certain countries unless you are sure it has been freshly cooked. "The longer the food sits around, the more chance it has of picking up bacteria," he said, "particularly in hot, humid climates where bacteria multiplies rapidly."

Dr. Dawood's book assumes that the traveler will ultimately have to look after himself. That can be tough for the business traveler, who may travel at the last minute and leave little time for immunizations to take effect or who may assume that, because he is staying in a five-star hotel, he will be protected.

"Expensive hotels offer no absolute guarantee of safety from poor bygiene," said Dr. Dawood, who advises the doubtful traveler to check out the kitchen for flies and to take other precantions, such as carrying a sharp knife to eat fruit he has peeled himself.

One delicate problem for the business traveler is how to refuse food diplomatically if it is served to him by an important client and if be suspects that it has been carelessly prepared. Dr. Dawood advises not to relax standards of food bygiene under any circum-

But if you are boxed in, he has other tips. It is better to eat a small amount on an cupty stomach than a large belping on a full stomach; your gastric acids do offer some protection. And if you are forced to eat a questionable salad, douse it liberally with vinegar or lemon juice.

As "Traveller's Health" takes
you through the catalogue of diseases spread by food, drink, poor
hygiene, human contact, insects
and animal bites, you may conclude you would be better off staying at home.

That's not at all the aim



## A Survival Kit

Dr. Richard Dawcod suggests that travelers heading for highrisk destinations should carry, at a minimum, the following items (generic names are listed first, trade names are in parenthesis):

• Anti-insect remedies. For prevention: a chemical insect repellent containing deathyl toluamide (commonly known as "deet" or DET). For treatment: antihistamines such as terfenadine (Teldane, Triludan, or Seldane) to treat insect bites.

Anti-diarrheal agents. For prevention: loperamide (Arret, Imodium). For treatment: salt sachets to prevent dehydration.
 Anti-malarial agents. For prevention: depends on your destination and your medical history; travelers are advised to seek expert advice from malarial information services in their home countries. Some choices: cholorquine and/or proguanil (Paludrine). For treatment: quinine sulphate, 325mg tablets.
 Travel sickness remedies. Either cinnarizine (Sturgeron) or

Transderm-Scop.

Sleeping Tablets. Temazepam (Enhypnos, Normison, Restoril) in doses of 10mg.

Sunscreen lotion. Either absorbent or reflective preparations

Sunscreen lotion. Either absorbent or reflective preparations will do, but travelers having sensitive skin should take along lotions with a sun protection factor (SPF) of at least 12.

Water Purifiers. Tincture of iodine containing 2 percent iodine. It can also be used for treating cuts.

 Medical supplies. Stenstrips and similar adhesive tapes for holding together edges of a clean gaping wound if medical care cannot be found.
 Several spare needles and syringes in the event innoculations or

transfusions are required in countries with suspect sterilization

procedures. (These can also be used for dental anaesthetics.)

laughed Dr. Dawood, an avid traveler who has visited more than 60 countries. "It's to give you a commonsense approach to over-

could spoil your trip."

But if you are still worried, the book even has a name for your anxiety: "parasitophobia," defined as "excessive worry about catching exotic or wormy diseases in the tropics."

come the avoidable hazards that

"Traveller's Health" by Dr. Richard Dawood is published by Oxford University Press, 498 pages, Price £6.95 A U.S. version, entitled "How to Stay Healthy Abroad," will be published by Viking Press in January.

RONALD KATZ is a free-lance business journalist based in England.

# All-Suite Hotels Move Into Australia

By Michael Richardson

ELBOURNE — Following a trend in the United States, hoteliers and property developers in Australia are paying increasing attention to the needs of travelers who make extended visits for business or pleasure, sometimes with families in tow.

In the United States, standard hotel expansion has slowed to about 7 percent a year, while construction of more spacious, self-contained accommodation is surging at a rate of 35 percent a year. Major American chains such as Hilton, Marriott and Sheraton have been diversifying into all-suite hotels. The world's largest hotel chain, Holiday Corp., has three all-suite groups as subsidiaries — Embassy Suites, Residence Inns and Hampton Inn.

In Australia, a number of entrepreneurs are convinced that there is a large niche to be filled in the travel trade by all-suite hotels and serviced apartments, studios and condominiums.

Robert M. Palmer, managing director of

Robert M. Palmer, managing director of Melbourne-based Oakford Properties Pty. Ltd., said that many business travelers from within Australia and overseas, particularly those on extended stay, wanted accommodation that was "more like home than a hotel."

Oakford with more than 200 serviced-spart-

Oakford, with more than 200 serviced-apartments in Melbourne and nearly 50 in Sydney, has emerged as one of Australia's largest all-suite operators. Typical all-suites include a modern kitchen, a living room with an adjacent dining area, which business travelers can use as an office or for entertainment, and up to three bedrooms with bathrooms attached.

Becka Rowland-Buckley, her husband and young son were transferred from the United States to Melbourne and moved into self-contained accommodation to avoid the expense of a long-term stay in a standard hotel and the They are 'more like home than a hotel.'

strain of cramped quarters while they looked for a home.

"Unlike a hotel," said Mrs. Rowland-Buckley, "I found the apartment useful because I could cook our own meals and keep some normality in our family life." They stayed at an Oakford apartment for six weeks and for 135 Australian dollars (599) a day had two bedrooms, two bathrooms, a living room, dining

room, kitchen and separate laundry.
Expansion for Oakford and other companies in the same field has been rapid in the past few years. A recent report on serviced apartments by Horwath & Horwath, an international management consultant group, found that, in Melbourne, 15 out of 16 properties surveyed had opened their doors in the past four years.

In Sydney, the report said, the servicedapartment segment of the accommodation industry "currently is the major source of demand." All-suite units presently account for about 3 percent of Australia's hotel sector, but their share is growing fast.

Mr. Palmer said part of the appeal of this type of accommodation was that a two-bed-room huxury apartment cost about the same as a standard hotel bedroom with bathroom, and only half the cost of a standard hotel suite.

Oakford prides itself on the elegance of the

furnishing and fabrics in its apartments, many of which have access to gardens, tennis courts and swimming pools.

In Brisbane, Greg Holmes, general manager of Pradella Services Pty. Ltd., another all-suite operator, commented: "We're offering people a lot more for a lot less."

a lot more for a lot less."

All-suite owners can provide more room at relatively lower cost compared to standard hotels because their overheads are substantially less. Hotels in Australia, a high-wage country, find that profits are pared by labor costs,

mg starts.

Mr. Holmes said that about 70 percent of his business came from corporate clients. Mr. Palmer said that 90 percent of Oakford's guests were business travelers.

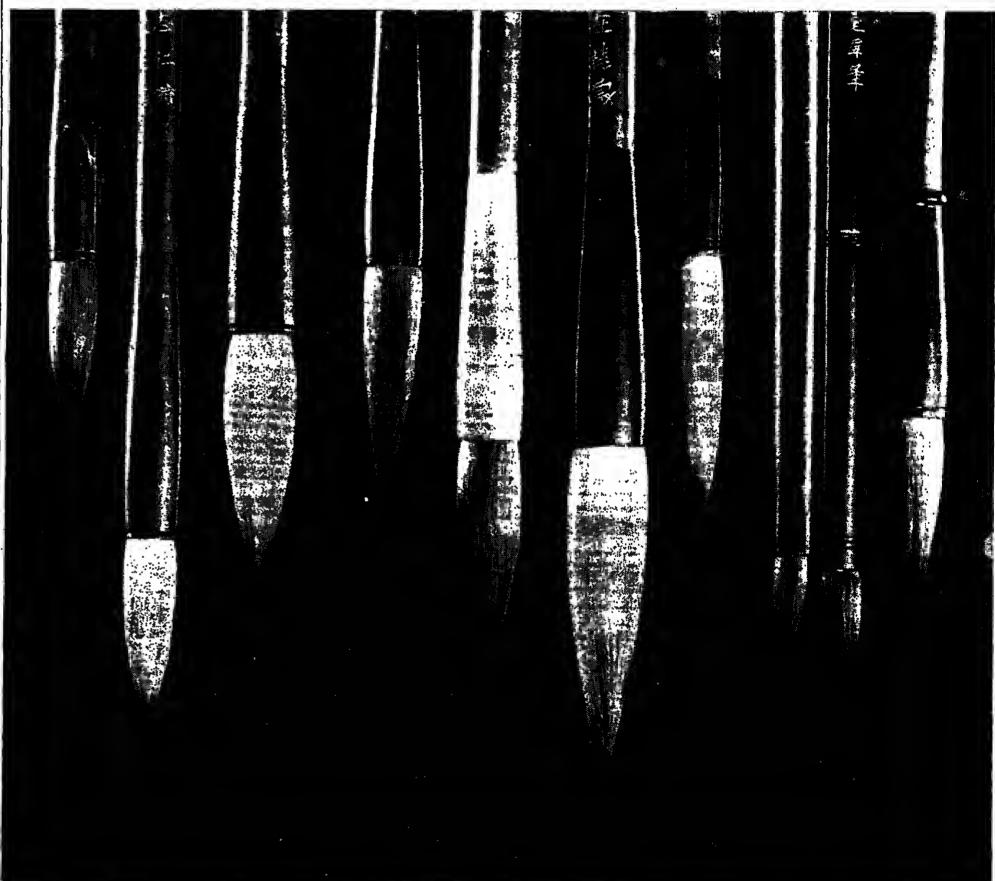
particularly for large restaurant, bar and clean-

Oakford, a privately owned venture, wants to raise money for expansion by floating shares on the Australian Stock Exchange in November and by attracting Japanese, U.S. and local venture capital. Mr. Palmer said Oakford planned to have more than 2,000 all-suite units in hotels and smaller apartment buildings in major cities in Australia and New Zealand by 1990.

lts present units are on the fringe, or close to, the Melbourne and Sydney business districts. The company plans to begin construction later this year of an all-suite hotel in the heart of Melbourne with facilities designed especially for corporate travelers.

The 12-story hotel will have 125 suites, each with between one and three bedrooms. There will be a club for visiting Japanese businessmen, with a Japanese restaurant and bar. The building will also have offices, business and convention facilities, a Western restaurant and a "New York delicatessen" providing either take-away food or groceries for long-staying guests who wish to cater for themselves.

MICHAEL RICHARDSON is the Southeast Asian correspondent for the International Herald Tribune and is based in Singapore.



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By Sharon Warren Walsh

ASHINGTON — It is sometimes difficult for Robert A. Hogan to persuade the sophisti-Cated employees of Bankers
Trust Co. who travel abroad frequently that hotel security is something they should be concerned about in first-class hotels in world capitals.

Mr. Hogan, vice president of security services for the bank, has a litany of incidents, from the murder of a young banker at New York's Waldorf-Astoria Hotel and the fire at the Dupont Plaza Hotel in Puerto Rico to terrorist incidents involving busioessmen, to illustrate his point.

In the three major areas of coocern about safety — fire, criminal attack and terrorism - husiness travelers who stay in good hotels are oo worse off traveling abroad than traveling in the United States, according to

Yet, these same experts acknowledge that hotel security needs vary widely from city to city, particularly in the top category of concern now — theft or other criminal acts. "Rio is different from Zurich," said Mr. Hogan, "In Rio, we ask them to travel only

that areas where there are tourist attractions are very dangerous." Mr. Hogan advises employees of the

in cars arranged by hotels and remind them

said that when they are traveling to cities such as São Paulo, Bogotá, Seoul and Panama City, he makes sure that they are familiar with the city's problem areas and briefs them on crime and terrorism.

And, while concern about international terrorist incidents has abated somewhat in the last year, there still are a oumber of places where terrorist risks are high. Bankers Trust employees oo longer travel to Lima, for example, because of high crime and terrorist incidents.

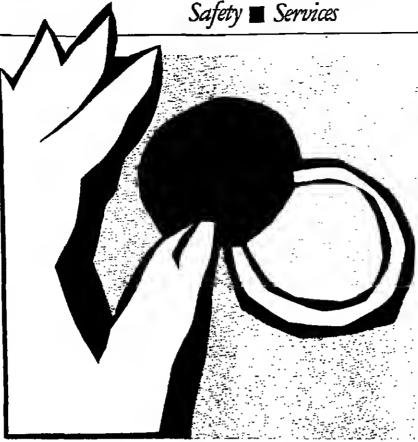
"Even though the husiness traveler may not be the target of the incident, he may be in the wrong place at the wrong time," Mr. Hogan said.

A security consultant, Jerry Hoffman, president of ASI International, receotly returned to the United States after a nine-city international tour with the Philadelphia Or-chestra. He emphasized that in Salzburg, several hotels had virtually no security programs. But then, they did oot need them ecause the environment was comparative-

In Amsterdam, however, which has a high crime rate, hotel security programs were much more in evidence. In one Amsterdam hotel, computerized cards were used for access to elevators, as well as to rooms, Mr. Hoffman said, to make it difficult for nonguests to gain access.

Key systems are a major concern for husiness travelers, according to security experts. They said that the keys that identify





the hotel room oumber were the least safe. Maoy European hotels have not yet switched to computer-coded keys that do not identify the room oumber or floor.

Guests also should make sure that the front desk staff does oot just give out room keys on request without finding out whether the persoo is registered in that room,

Once business travelers are in a botel room, the quest for safety is not over. "You're very isolated in a hotel room," said Mr. Hogan. "Never open the door unless you know who's there."

To that end, Anthony G. Marshall, dean of the school of hospitality management at Florida International University in Miami, recommends that travelers do not stay in a hotel that does oot have a peephole in the door. If someone identifies himself as a hotel employee, the guest should call the front desk to be sure someone was sent up.

In addition, guests should not be lured into a false sense of security if there is a door chain, which can easily be hroken by a well-placed kick, several consultants said.

Fire safety is one area where many U.S. hotels are ahead of hotels in other countries, officials said. A number of disastrous hotel fires in the United States, including the MGM Grand Hotel fire in Las Vegas in 1980, have pushed U.S. hoteliers to improve fire detection and alarms.

But in other countries, travelers should ask what kind of smoke and fire detection system the hotel has. While few international hotels have sprinkler systems, they should at least have smoke detectors. And guests should find out what the oature of the alarm system is since it varies widely, with some countries using bells, some horns, some a siren-type noise.

Travelers should check for fire instructions and evacuation plans in any hotel room, but in Third World countries they should go even further.

"Whatever codes are in place at hotels in those countries are sometimes so weak they're ineffective," said Mr. Hogan. He urges travelers to find two exits when they check into a hotel, take time to walk to them and actually open the door. Because signs are often poorly placed and because fire often means on electricity, it is best to know ahead of time how to get to the exit door and what is behind it, he said.

Many U.S. business travelers prefer international hotels that bear the name of a U.S. chain they are familiar with, according to experts, who said the assumption is that they maintain the same safety standards as their U.S. counterparts.

One trend in U.S.-based hotels that has oot caught on in other countries is the concept of a special wing or floor for women business travelers.

"I have oot seen anything like that in Europe, oor do I think we will," said Mr. Hoffman, He said that women traveling abroad usually do oot show any more concern for their personal safety than men,-There are important aspects of safe travel

that business people can learn from Europeans, Mr. Hoffman said. One is to report people loitering to hotel security personnel, something Europeans do quickly and often. The other is to be wary of children in groups or women with children begging oear hotels or tourist areas. "You'll lose everything you've got," he said.

SHARON WARREN WALSH is a financial reporter for The Washington Post who covers the service industries.

# High-Tech Lodgings Groomed httpg a To Remember a Guest's Needs

The new amenities also help hotels to cut costs.

EW YORK — In some hotels, guests can oow use a credit card to unlock the door of their room electronically. Once inside, they can program the televisioo set to order hreakfast, keep tabs on their spending, receive telephone messages and check out.

If they have stayed there before, the hotel may have their "guest history" — a record on a floppy disk of requests for wines, newspapers or feather

"For one husinessman, we know to put in his room a full bar, beef jerky, chocolate chip cookies, Nestle's Crunch hars, Yoo-Hoo, A&W root beer, potato chips and pretzels," said Kathleen Duffy, a spokeswom for the Hotel Parker Meridien in New York, which keeps computerized guest histories. "Such personal attention enables guests to feel like they're coming home again," she said.

Technology is changing the lodging industry, pro-viding oew amenities for guests and, hotel operators say, reducing costs and improving efficiency. Major hotels chains, including the Marriott Corp. and the Hyatt Corp., are introducing or expanding management systems, the backbone of a hotel's technology operations. These systems integrate and control with a central computer all front-desk operations, such as registration, room status and guest histories, as well

Two important factors have helped to accelerate the growth of high-tech hotels.

First, the proliferation of computers outside the workplace, such as automatic bank tellers on the street and personal computers in the home, has facilitated their acceptance in the guest room. Second, stagnant occupancy rates, following a building spree in the early 1980s, have forced hotel owners to introduce oew amenities to get a leg up on the

But even the smallest hotels are managing to get into the game because of the relatively low cost of

Not surprisingly, computer companies are saturat-ing the market with hotel-related products. The ounber of such products — ranging from information processing, telecommunications and energy conservation to security, fire safety and audio-visual equip-ment — has risen to 4,000, from 960 in 1980, according to Larry Chervenak, president of Chervenak, Keane & Co., a consulting firm in New York that specializes in botel technology.

But the technology also carries certain risks, "Too many lodging properties are paying more than they have to for property management systems, receiving fewer benefits than they have a right to expect or ordering systems that don't meet their require-ments," Mr. Chervenak said. "It seems evident that too often the choice of system depends on which



Welcome to a computerized room.

vendor has the best salesperson, rather than which has the best system for the property's needs."

Poor planning can result in the installation of different computer systems that do not communi-cate, creating islands of information unbridged by a

common language. But when used properly, Mr. Chervenak said, "technology rids dull, dirty detail work and provides."

more time to be friendly to the guest." For example, in-room video checkout systems, introduced last year, enable guests to speed their departure by settling their bills without talking to the

The leading supplier of video checkout services is Spectradyne Inc. of Dallas, which has installations in 33 hotels. Guests review their charges oo the television screen and press a one-digit approval button on

the television key pad oo top of the set. A front-desk printer produces a copy of the bill, which the guest can either pick up or have mailed. This year, Spectradyne has added two more services to the television screen — phone messages, sent by the hotel's operators, and breakfast menus, for

Technology also helps operators run hotels more smoothly. Managers can use computers to monitor the alcohol supply of in-room bars instead of sending employees to every room, thus speeding the accounting for the guest and keeping the inventory up-to-

In the past year, 20 Hyart, Ramada and Sheraton hotels have bought electronic bars from Roboserve, a Londoo company. When a bottle is removed, a light beam is broken, activating a microprocessor on the back of the refrigerator and relaying the information through television cables to a central processing unit at the front desk.

In addition, technology is being used to combat theft as more hotels install electronic locks. In hotels with conventional locks, many thefts occur because keys are stolen, duplicated or smuggled out by employees. Most electronic locks open with coded white plastic keycards that are slipped into a metal electronic lock. The locks are recoded for each new guest. O The New York Times

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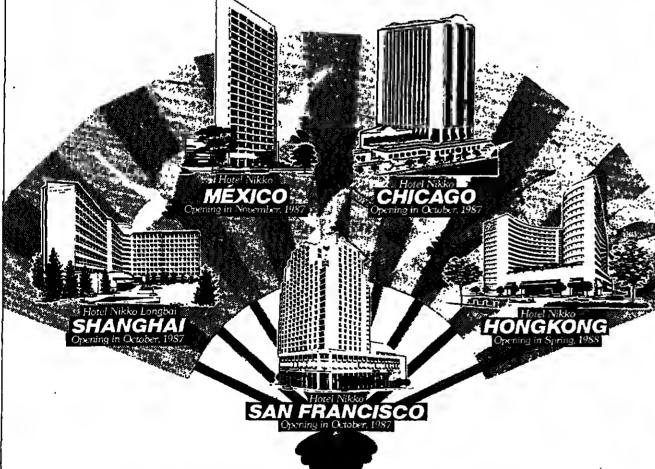
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# a Guest's New Putting a Good Face on Asia Tipping passed a resolution to do so six years ago. with a service charge so the staff has not fit the loss of tipping income as keenly. To Taiwan, tipping is what one never

The tip is a favor often hoped for, but almost never demanded

By Ilsa Sharp

INGAPORE -- When in doubt, tip. Even in Asia. It's often a matter of "face." On the receiving side, tips no longer provoke effusions of gratitude. On the contrary, they are reved with consummate cool.

With the exception of Japan, China and, to some extent, Singapore, tipping is an established practice in Asia today, albeit not quite as deeply entrenched as in the West. In very few places, however, are Wester with the contraction of t hands held out. The tip is a favor hoped for, sometimes expected, but almost never de-

sometimes expected in anded.

Perhaps only in India is tipping virtually de rigneur, but travelers say the first-class service amply returns the compliment.

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those anywhere else. If you are a foreigner, more so if you are a Westerner and still more so if you are a Westerner and more so if you are at a Western-style establishment, you should probably tip. And this lishment, you anount process of 15 percent despite a built-in 10 percent or 15 percent

despite a ount-in service charge and government tax.

You should also tip servants if you You should also tip servants if you stay in

Tipping began with the regional tourism ---boom in the early 1970s. Foreign visitors brought their tipping habits with them.

In Japan, tipping is still culturally disdained and considered offensive, although 100 mg N 1000

in some Japanese establishments, standard-

ized tipping rates are posted. "We act out of courtesy, not with money in mind. It is insulting to suggest other-wise," explained a well-traveled Japanese

based in Singapore. In China, the tales of bellhops chasing after guests to return attempted tips died out after the Cultural Revolution in the

"It's got so you kind of can't find the waiters any more if you don't tip," said a regular traveler to China, a Briton working in the oil industry. He said this was espe-

cially true in southern China. The Chinese authorities passed a law prohibiting the practice this year. In the Asia-Pacific region, besides China, only Australia has such a law. It remains to be seen how much still goes on under the

In Singapore, upping is a commonplace practice but one officially discouraged by

tables in China.

Listed prices at most Singapore hotel, restaurant and hotel shops are quoted "plus, plus," i.e., plus 10 percent service charge, plus 3 percent government tax col-lected by the Singapore Tourist Promotion Board. Many foreign guests add a third "plus" to the bill with their tips.

Yet the majority of establishments stamp their bills in red, "No Tipping, Please." The 69-member Singapore Hotel Association

come servile, depending on tips," said the executive director of the Hotel Association, Pakir Singh. "We wanted them to feel pride in their work, to feel confident, like the Japanese do. I believe we were the first in the region outside of Japan to take this kind

As the British manager of Trader Vic's restaurant-bar, John Meikle, said, "Tipping here is almost nonexistent, from the West-

ern point of view." The action by the Hotel Association did not go down well throughout the industry. The 109-member Restaurant Association of Singapore has not officially followed this policy. Old-fashioned establishments still drawing on the "Hainanese mafia" of traditional Chinese waiters and chefs, report that the older staff resented the threatened

Even though some of these are members of the Hotel Association, they have thus been unable to implement its guidelines.

Staff at prestigious Western-style restaurants take home only a maximum 80 Singapore dollars (\$40) a head extra a month from the tips pool.

Most Singapore restaurants --- but not all — hand out percentages of the service charge pool to workers according to the number of industry points that their particular job carries. In many cases, the total 10 percent service charge is apportioned 7 per-cent to staff and 3 percent to the hotel.

At Singapore's Raffles Hotel, there was no service charge until six years ago, but plenty of tipping. However, the hotel has enforced the Singapore Hotel Association's no-tips ruling, but it has also replaced tips with a service charge so the staff has not felt

In Taiwan, tipping is what one traveler calls "an evil necessity." Tips of 5 percent to 10 percent are expected. This is understandable since service charges are only rarely passed on to the staff.

In South Korea, too, tips are expected but only in places catering to Westerners and they also build in 10 percent to 15 percent service charges. Airport porters ex-pect generous treatment and taxi drivers may not necessarily return the change.

In Hong Kong, a tip of about 5 percent to 10 percent is always welcome despite the usual 10 percent service charge and tipping is expected in traditional Chinese restaurants which do not impose any service charge. As in Singapore, most guests leave their loose change or round off bills, as much as a matter of "style" as anything

In Malaysia, Indonesia, Thailand and the Philippines, however, where life is harder and salaries lower, even the smallest tip is received with gratitude although it is rarely demanded. However, in Thailand, a onebaht tip (less than 20 U.S. cents) would be considered worse than nothing. In Malay-sia, there is an official drive to curb tipping. The practice is also largely optional in the

In these countries, the 10 percent service charge is the norm. Government tax is also higher than in Singapore - from a 7.25 percent tax for restaurants outside hotels up to 16.5 percent for restaurants with a dance floor in Thailand, 5 percent in Malaysia and 5.5 percent in Indonesia, for

ILSA SHARP is a journalist based in Singa-



'Oasis' of Common Sense

# In the Air and on the Ground, Singapore Is an Efficient Executive Suite

By Paul Zach

INGAPORE — In the often chaotic and usually overpriced world of business travel, this equatorial island is an oasis of common sense. Few if any of the world's business centers surpass it for efficiency, comfort and cost.

In fact, Singapore itself resernbles a tidy, well-equipped state-of-the-art executive office suite with a well-trained staff.

That impression begins as soon as you get off the plane, or, if you happen to be traveling Singapore Airlines (SIA), when you get on it.

Singapore Airlines' rise to prominence has been well-documented. Early this month, the International Travel Research Institute voted it the top choice of travel agents of 52 airlines flying in the Asia-Pacific region. It reiness governmen

Singapore's low cost is largely the result of a glut of nearly 30,000 hotel rooms, many of them new.

to 52 cities in 35 countries, undoubtedly a factor in its favor. Another factor in the airline's

popularity is its home base. At Singapore's Changi Airport, the mechanical and human machinery is so well-oiled that it is possible to get through immigration, pick up your baggage, negotiate customs (officials rarely do more than smile at most passen-

business and hotel districts - all within 15 minutes.

Busy executives will find a business center stocked with stenographers, secretaries, word-processors, IDD phones, telex and fax, courrier service and meeting rooms. The airport authority has set up VIP lounges, complete with refreshments and bedrooms.

Changi serves 45 international

tors that have attracted many multinational firms and corporations to establish regional headquarters in Singapore.

With the uncertainty over Hong Kong's future, Singapore has become increasingly important as a gateway to doing business in Chi-na. SIA and CAAC fly four times a week to and from Shanghai and Beijing, which makes it almost as easy to get there from Singapore as

from Hong Kong.

Multinationals from the East, notably Japan, and the West, notably the United States and Europe, are among the 3,400 foreign firms operating in Singpore, according to the most recent count by Kompass. Many are regional headquarters. These firms have been drawn by the country's labor force; the level of education and skills are high and virtually everyone involved in the business world speaks English, and often one or

two other languages, fluently.
Others factors that businessmen find attractive are Singapore's infrastructure, such as its high-tech telecommunications services, excellent schools, sanitation, public transportation systems, recreational facilities and range of accommodations, from palatial old British "black-and-white colonials" to luxurious, full-facility

All this is available at a low cost, as big business capitals go. For instance, the latest independent snrvey by Price Waterhouse showed that the cost of a trip to Singapore, based on the shared cost of two people traveling together, averages \$68 per person per day inclusive of hotel, food,

local transportation and sightsee-Only neighboring Kuala Lum-pur in Malaysia ranked lower at \$65, while Bangkok, at \$80, Manila at \$83, Jakarta at \$94 and Hong Kong at \$103 were higher. Such business meccas as Tokyo, Paris and London cost \$199, \$175 and \$173, respectively.

The low cost is largely the result of a glut of nearly 30,000 hotel rooms, many of them new and The Sheraton Towers, between

the popular Newton Circus and

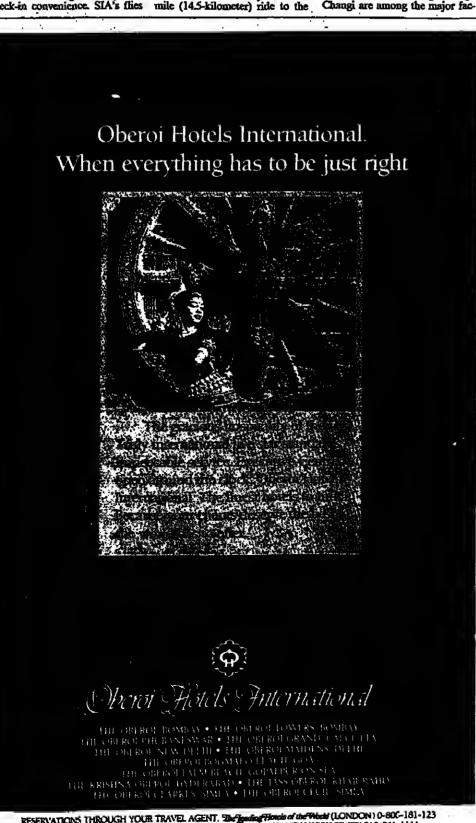
the heart of the Orchard-Scotts shopping-nightlife district, started the trend toward personalized business hotels when it opened last year. It is quiet, there are butlers on every floor, the valet parking is free for guests and visitors. Rates start at \$100 for a single-

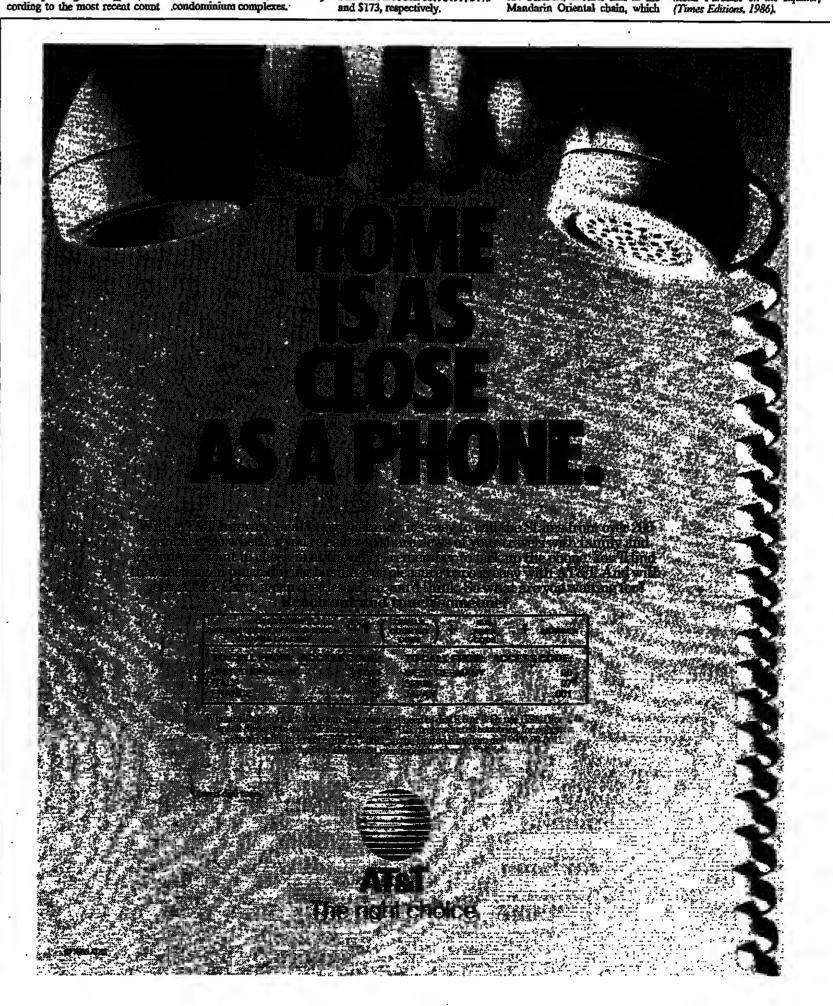
/double, plus tax and service.
The Sheraton Towers' stiffest competition for businessmen is the Oriental, another link in the Mandarin Oriental chain, which

Hong Kong's Mandarin. It is lo-cated in the new marina square complex of three hotels on the fringe of the Shenton Way business-government district with a .

lovely ocean view. Rooms at the Oriental start at \$70 and run to nearly \$1,000 a night for the presidential suite. For an additional \$30, the hotel will have a Jaguar Sovereign waiting to take you in from Changi.

PAUL ZACH, a journalist based in Singapore, is the author of "Indonesia: Paradise on the Equator,





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Combining capital strength with financing, advisory, trading, and investment skills throughout the world, J.P. Morgan continues to innovate to serve our clients better. Yet the principles that guide us in today's integrated, technology-driven financial markets haven't changed in 125 years.

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TUESDAY, SEPTEMBER 22, 1987

# Herald Eribune. BUSINESS/FINANCE



#### INTERNATIONAL STOCK MARKETS

### **Pacific Exchange Is Trying** To Establish Own Identity

By BILL SING

Los Angeles Times Service

OS ANGELES — The Pacific Stock Exchange recently received an invitation from the office of Mayor Tom Bradley of Los Angeles to a city-sponsored event. The invitation seemed correct and proper, addressed to Thomas P. Phelan as the exchange's president. Except for one problem: Mr. Phelan resigned as president of

the exchange 13 years ago. To the current president of the exchange, Maurice Mann, the case was all too typical of a bigger problem that he must overcome to ensure the exchange's long-term prosperity: its relative obscurity and lack of identity throughout the securities

industry. "We're going to have to find an identity," said Mr. Mann, 58, a former thrift industry regulator and investment banker who took the Pacific's top job in Fehruary with the

The challenge of merely surviving is becoming greater these days.

goal of whipping it into new life and clearly establishing it as the "premier" regional stock exchange in the United States. With securities trading becoming increasingly international, 24-hour trading moving closer to reality, and New York, London. Tokyo and Chicago remaining the dominant trading centers, the Pacific Stock Exchange must develop new technologies, new trading products and new trading links overseas or risk becoming obsolete or unnecessary. Mr. Mann said in an interview. The exchange, he said, has little to distinguish it from other ex-

changes. Mr. Mann already has begun to make his mark. He is phasing out the exchange's money-losing stock clearing and depository operation, which will eliminate about half of the exchange's 700 jobs. He dropped an index option that failed to ignite trading interest. He added directors of marketing, planning, public relations and governmental affairs to boost the exchange's image and clout, and to develop new products. He is exploring trading links and joint ventures with other exchanges, particularly those in East Asia, where he feels the Pacific Stock Exchange has an advantage over many of its rivals.

LL THIS comes amid encouraging signs. Equity and options trading on the Pacific exchange has been increasing, thanks to the bull market. The Pacific Stock Exchange recently passed the Philadelphia Stock Exchange in options trading volume, moving into third place nationwide behind the Chicago Board Options Exchange and the American Stock Exchange. Equity volume continues to set records, although it is still less than 4 percent of the volume of the New York Stock

Reflecting the higher volume, a seat, or membership, on the Pacific Stock Exchange sold last month for \$34,500, close to the record \$90,000 price set in 1983 and certainly well above the 25cent price for a Pacific Stock Exchange seat eight to 10 years ago when the exchange was on the verge of bankruptcy. Seats on the New York Stock Exchange and American Stock Exchange recently sold for \$1.1 million and \$400,000, respectively.

But whether Mr. Mann and the Pacific Stock Exchange can ultimately succeed is still an open question. The challenge of

merely surviving is becoming greater these days.

The exchange, with equity trading floors in Los Angeles and San Francisco and an options trading floor in San Francisco, has no futures trading at all and has yet to become a major player in the growing field of index options. A possible regulatory change that would increase competition between exchanges in options trading could, if enacted, put its options trading floor out of business. Pacific Stock Exchange officials worry.

to ouy ot specific amount of a commodity or financial instrument at a particular price at a supulated date. Options are rights to buy or See PACIFIC, Page 19

## Honda's Boom Area of Future: North America

#### **Analysts Expect** Unit's Growth to **Outstrip Parent's**

TOKYO — Honda Motor Co.'s subsidiary in North America is likely in exceed the growth of its parent in the next few years. car analysts say.

"Almost all its growth in sales Amost and ts grown in sales in the next years will be in the United States," said Ben Moyer, international equity analyst for Merrill Lynch Capital Markets.

Honda, preparing for booming husiness in North America, announced last Thursday that it would huild a second car factory in Ohio, near its plant in Marys-ville, to meet U.S. demand. The company also said it planned to begin exporting cars to Japan from the United States.

The company said it intended by 1991 to export 70,000 automo-hiles a year from the United States. Honda motorcycles huilt in Marysville already are sold to 15 countries, and cars built there are exported to Taiwan.

Koichiro Yoshizawa, executive vice president of Honda, said at news conference in Tokyo last week that the company intended to sell a million cars a year in North America by 1991. Sales in 1986 were 690,000.

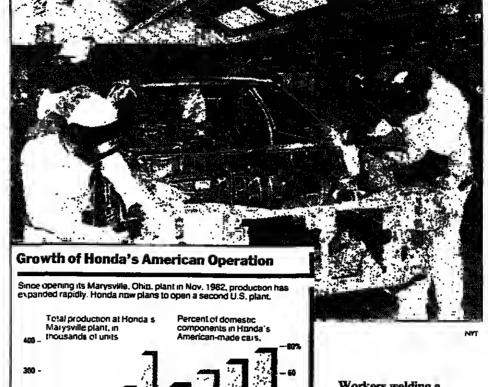
In 1985, the last year for which complete data are available, Honda's total commercial vehicle production was 1.12 million, according to the U.S. Motor Vehicle Manufacturers Association. Of that total 668,000 vehicles were

The new factory, to be completed by 1991 with capacity of 150,000 a year, will boost the output of Honda of North America to 590,000 cars, including 80,000 made in Canada,

Although U.S. sales are swift, the parent will not be able to benefit from exports from Japan, because Honda, like other Japanese makers, is bound by voluntary restraints on exports to the United States.

The parent company also faces relatively slow growth in its do-mestic market, which is likely to be only one or two percent a year,

Other growth for the parent would be in sales to Europe, Southeast Asia and elsewhere, hut the strong yen — more than 40 percent higher against the U.S. dollar than it was two years ago edge for all Japanese car makers overseas, the analysts said.



Workers welding a chassis on the assembly line at Honda's first U.S. plant, in Marys-ville, Ohio. It makes cars and motorcycles.

#### Because the U.S. market has GM's Japanese-Style Method ecome so important, Honda in March this year gave decision-making authority to Honda of North America, Mr. Yoshizawa Falls Short on Assembly Line said, "It now acts more or less as

Los Angeles Times Service

LOS ANGELES — A General Motors plant that recently began a Japanese-style assembly method has fallen behind its production schedule, the plant manager has reported in a letter to employees. The manager, Ernest Schaefer, told the 4,000 workers at General Motors Corp.'s plant in the Van Nuys section of Los Angeles that

they were stopping the assembly line too frequently and that the lower production schedule was costing GM customers. The plant makes Pontiac Firebirds and Chevrolet Camaros.

Pontiac Firebirds and Chevrolet Camaros.

"We have not met our daily schedule and have built almost 1,200 fewer cars than requested by our customers," Mr. Schaefer wrote on Sept. 4. "Many of these customers are not waiting for us to build their cars, but are going elsewhere to buy a competitive product. We can't let this happen! We need every customer we can get, and we can't let them buy Ford Mustangs, RX-7s or other competitive products."

In May, the company began what it called the "team concept," in which employees work in groups or teams on sections of a car, instead of performing a single repetitive task. When a worker spots a defect, he can stop the assembly line, shutting down production: The method eliminates many job classifications and is supposed to encourage

eliminates many job classifications and is supposed to encourage

worker-management cooperation. Mr. Schaefer said the Van Nuys concept by a 53 percent margin last year, was stopping the assembly line "for reasons that really will not improve the quality."

# Newmont to Pay \$2.2 Billion to Stop Pickens

NEW YORK - Newmont Mining Corp.'s board rejected on Mon-day a \$105-a-share tender offer from T. Boone Pickens's Ivanhoe Partners and announced that it would pay a special cash dividend of \$33 per share, or \$2.284 billion, to its shareholders. Newmont, a New York energy

and mining company, also said it was strengthening its alliance with Consolidated Gold Fields PLC by entering into a 10-year agreement with Consolidated, which holds a 26.2 percent stake in Newmont and is considered friendly.

The agreement would limit the British company's ownership of Newmont shares to less than a ma-jority and its representation on Newmont's board to a maximum of 40 percent. Consolidated, meanwhile, announced plans to increase its stake to as much as 49.9 percent through open-market and negoniat-ed purchases.

The dividend, announced as pa of a restructuring plan to fend off overtures by Ivanhoe Partners, would substantially reduce the asset value of the company and lower its earnings as a result of interest costs, analysts said,

Newmont will raise most of the money to pay the dividend by bor-rowing. William Siedenburg of Smith Barney, Harris Upham & Co. said, "I think this is a scorchedearth policy. They will take on about \$1.65 billion in debt."

lvanhoe, which owns 9.95 per-cent of Newmont, had offered to pay \$105 a share for 28 million Newmont shares, which would have increased Ivanhoe's ownership to more than 51 percent. For Ivanhoe's 9.95 percent, the special dividend would total about \$227

Consolidated will make about \$580 million from the dividend distribution, which it can use to acquire additional stock in Newmont.

Newmont said the \$33 dividend for 66.8 million shares outstanding is payable to stockholders of record as of Oct. 1.

Newmont's chairman, Gordon R. Parker, said he believed the company's restructuring plan was worth "north of \$105" a share. He was responding to questions about the value of Newmont's plan.

"I think the value to shareholdthings," Mr. Parker said.

But arbitragers disagreed. They said.



T. Boone Pickens

valued the Newmont plan at \$93 to \$105 a share.

Newmont shares fell \$7.125 Monday in active trading to close at \$94 on the New York Stock

"I think that the plan is clearly less than what Pickens is offering, and I think that's clearly inadequate." one arbitrager said. They're not competing on a price basis. They're competing on an entirely unfair squeeze-out basis by letting Consolidated huy up to 49.9

Consolidated said it had formed a new subsidiary, Special Purpose Inc., which will "protect the company's position in Newmont as appropriate." Gold Fields American Corp., a unit of Consolidated, has subscribed \$800 million in cash and contributed its shares in Newmont to Special Purpose.

Special Purpose also agreed with Consolidated's financial advisor, First Boston Corp., to issue pre-ferred stock to First Boston for \$800 million.

Takeover experts said they were not sure Mr. Pickens could muster the financing needed to buy all of the stock at once. At \$105 a share, Newmont would be valued at \$6.9 billion.

"Basically, they're calling Pick-ens's bluff. Nothing they've done stops him from going forward," said another arbitrager.

Several arbitragers thought Mr. ers is better under this plan than Pickens would sell Ivanhoe's stake any other way you structure in Newmont to Consolidated, things," Mr. Parker said. "I think he'll take his profit," one

#### **Currency Rates**

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# U.S. Spending Rises, Incomes Gain at Slower Pace

spending in the United States, bolstered by brisk auto sales, rose 1.5

ment said Monday. The Commerce Department said Americans' incomes were also up in August but by a much smaller 0.5 percent, matching the revised gain for July. The department originally reported the July increase in per-sonal income as 0.4 percent.

With the growth of spending far outpacing the growth in incomes, Americans dipped deeper into sav-ings to make up the difference. Personal savings, the ratio of savings to after-tax income, fell to 1.8 percent in August, down from 2.9 per-

The Associated Press cent in July and the lowest it has WASHINGTON — Consumer been since 1.4 percent in April.

the headquarters for Honda in

Analysts said Honda's expan-

sion in the United States is

stretching the lead it has on other

Japanese car companies, Honda,

the third largest automaker in Ja-

pan, last year overtook Toyota for leadership among Japanese makers in U.S. sales with about 6

"Honda was the first Japanese

automaker to start production in

the United States and is now doing very well," said Takamori Mausuda, analyst for Prudential-

The company began produc-

tion in the United States in 1982,

about three years before Nissan

plant there. Toyota Motor Corp.

will open a plant in 1985.

percent of the total market.

Bache Securities Inc.

North America," he said.

the report showed that the econo- annual rate of \$29.8 billion in Au- occurred. percent in August, the biggest increase in six months, the governcurrent July-September quarter berise in July. cause of the fast pace of consumer spending, which accounts for twothirds of all economic activity.

The 1.5 percent growth in spending in August was more than dou- housing, food and entertainment, ble a revised 0.7 percent July gain and was the strongest surge in spending since a 2.3 percent in- July. crease in February. Spending for The 0.5 percent rise in personal incomes matched the July increase 0.9 percent increase.

Much of the strength in spending came from auto sales, which were spurred by new incentive programs offered hy dealers in an effort to whittle down inventories.

Purchases of nondurable goods rose \$3.6 billion, little changed from a \$3.3 billion July gain. Spending on services, including was up \$10.9 billion, compared with an increase of \$16.6 billion in

and the April increase and continued the string of modest gains in incomes that have been occurring

Analysts have expressed womes that the sluggish growth in income,

Spending on durable goods, coupled with higher inflation rates been since 1.4 percent in April. items expected to last three years or will force consumers to cut back on Even with the low savings rate, more, including cars, climbed at an spending, but so far that has not

> Wages and salaries, the key component in incomes, rose at an annual rate of \$19.5 billion in August up substantially from an \$8.7 billion increase in July. Much of the strength came in service industries, where the advance in payrolls at \$9.3 billion was three times the July



## EC Ministers Put Off Decision Sources: Induces Bank | Brussels): Banca Commercials Italiana (Milan): Banaue Nationale de Paris | Paris; Bank of Tokyo | Tokyo!; IMF (SDR1; BAI) (dinar, rival. dirham): Gasbank [ruble]. Other data from Reuters and AP. **Growth Rate**

HONG KONG - Fueled by surging exports. Hong Kong's economy will grow at a hlistering pace of 12 percent this year, twice Steel companies and unions have the rate of initial forecasts, a senior clamored to escape the next round of "three wise men." government official said Monday. of plant closings and lavoffs and to

Financial Secretary Piers Jacobs said in a review of the economy that the British colony should post its second consecutive year of douhle-digit growth when adjusted for Some private economists esti-

mate that growth could reach 14.5 percent, the highest level in a de-Mr. Jacobs said exports had been helped by the weak local currency. which is pegged to the U.S. dollar at 7.80 Hong Kong dollars to \$1. But he said he was concerned about rising protectionism in the United States, Hong Kong's main market.
"Hong Kong understands the

he said. "Protectionism is, however er, not the answer. Mr. Jacobs also noted concern that the economy may be overheat-ing and he raised his estimate of inflation for the year to 6 percent from 5.5 percent.

U.S. concern over its trade deficit

and over unfair trading practices."

He said the government was discussing ways to ease a labor shortage as the economy expanded. The government has already rejected a call from industry in import cheap labor from China.

BRUSSELS - European Com- least by 1992 and that a quota sysmunity industry ministers agreed tem must help restructuring," one Monday that surplus capacity in diplomat said.

Europe's steel industry has to be slashed, but they put off the painful decisions on how and where to that the ministers would refer the make the cuts, diplomats said. crucial problem of where the ax should fall to a special commission

Diplomats said most ministers agreed that money will have to be found to persuade companies to keep the system of production quomake cuts, to help laid-off workers and to stimulate investment in af-Diplomats said those pressures were reflected in the lukewarm refected regions. "But there are broad differences

action to a plan by the European on where the money should come Commission, the EC's executive from," one diplomat added. arm, to cut production by 30 mil-Ministers also accepted that the lion tons over the next three years price of maintaining some output quotas, which are due to expire at at a cost of as much as 80,000 jobs. "There was a broad consensus the end of this year, is progress on around the table that a healthy restructuring the industry.

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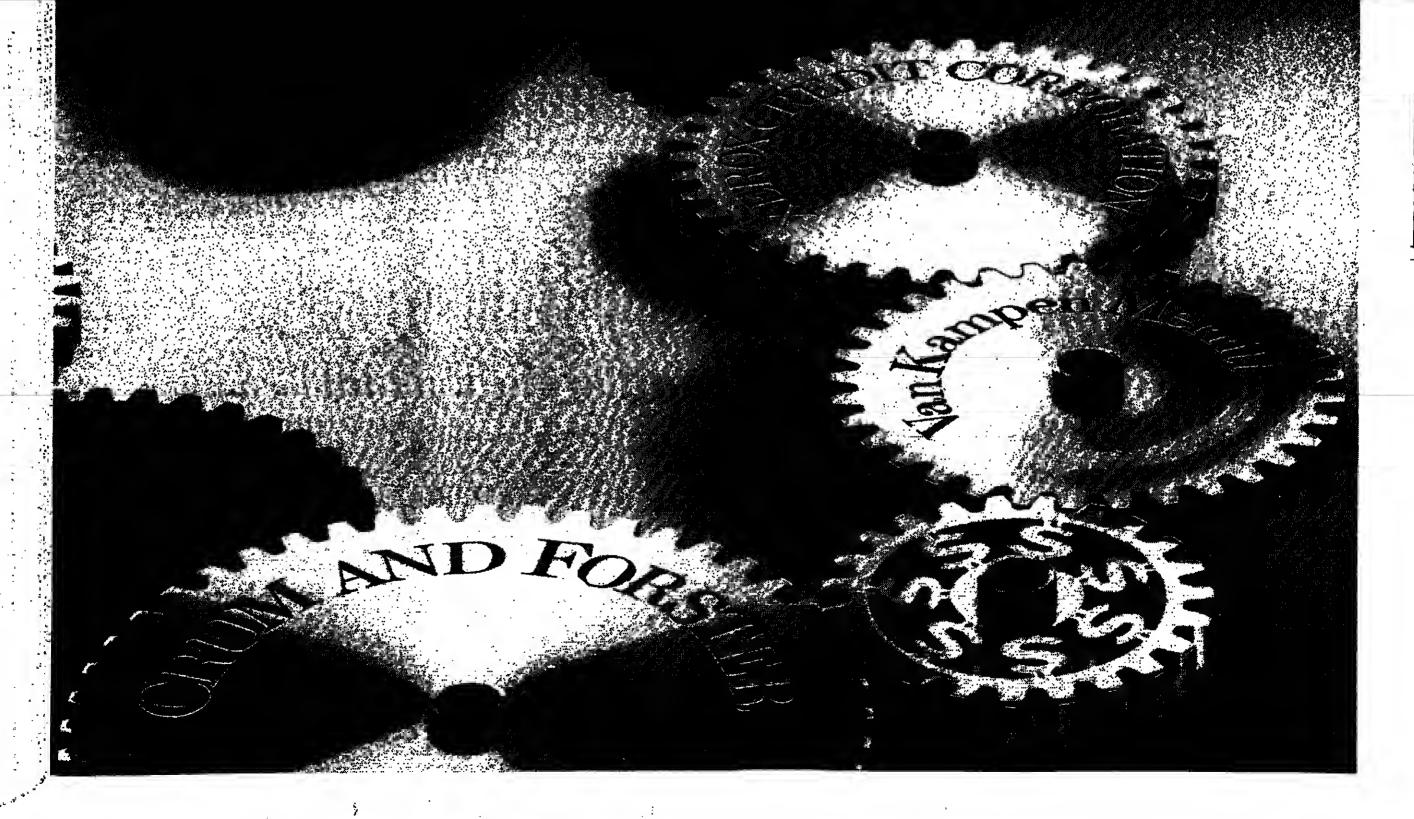
Xerox Financial Services proudly announces the acquisition of Furman Selz Holding Corporation. This fine New York-based institutional research, brokerage and investment banking firm is a choice new component of The Xerox Financial Machine.

Furman Selz meshes well, bringing along a powerful new equity investment capability-an effective expertise that ranges all the way from institutional investing to corporate finance.
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FINANCIAL SERVICES THE FINANCIAL MACHINE



**Mondays** 

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Soviet Cut Trade Deficit

With West in First Half

MOSCOW - A decline in imports cut the

Soviet trade deficit with the West in the first six months of the year by more than half in com-

months of the year by more than half in comparison with January-June 1986, according to official figures.

Foreign Trade Ministry figures published by Tass showed that exports and imports both fell for a total trade turnover with the West of 13.7 billion rubles (\$21.7 billion at the current official rate) from January to June. That compared with 15.3 billion rubles in the first half last year. It said that imports from the West declined by almost 1.5 billion rubles from January-June levels last year, while exports remained pearly

levels last year, while exports remained nearly

This would put January-June Soviet imports from the West at 7.3 billion rubles and exports at 6.4 billion rubles, for a deficit of 0.9 billion

The deficit with the West in the first six

months of 1986 stood at 2.3 billion rubles, as

prices fell for oil, the chief Soviet export earner.

stationary.

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**AMEX Highs-Lows** 

French Privatizations Are Being Assailed on **Grounds of Favoritism** 

PARIS - The French government's bandling of its privatization program is under at-tack by political opponents who allege favorit-ism in the sale of shares.

In many sell-offs, the government selects eight or 10 institutional investors — a "hard core" - to take a stake of up to 25 percent to protect the company against unwanted take-

In most cases, their identities have not been publicized. They are normally forbidden to sell out for two or sometimes five years.

"These stable shareholders... are a necessity in order to protect the vital interests of the

enterprise and to give it from the start B coherent strategy and preserve the interests of small shareholders." Finance Minister Edouard Bulladur has said.

But political opponents allege that government allies have been helped to huge gains by the process. Political commentators say the issue might figure in the campaign for the presidential election next May, which Prime Minister Jacques Chirac is expected to contest.

"This is a subject that in future will assound France by the extent of the privileges given and of the profits that will have been made by a few

of the profits that will have been made by a few men in just a few months." Pierre Joze, an opposition Socialist and former interior minis-

ter, said last week.

The Socialist parliamentary group is preparing a document on the matter.

Mr. Chirac's conservative government is

about one-third of the way through its privati-zation program, which sims to sell off 65 indus-trial companies, banks and insurance groups worth around 300 billion francs (\$50 billion). Since the first sale last December, of the glass

products maker Compagnie de Saint-Gobain. 23 companies representing assets of 100 billion francs have been disposed of.

Mr. Balladur, who supervises the sales, has repeatedly and vehemently denied the cronyism

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**US.Treasuries** 

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JAL to Buy 5 Boeing 747s

TOKYO — Japan Air Lines will buy five Boeing Co. 747-400 long-range aircraft for about \$600 mil-

lion for delivery beginning in August 1989, JAL said Monday.

Paris Commodities

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Sept 21 Yield 4.67 7.06 7.57 **Avon Acquires** Yleid #40 Parfums Stern

> United Press International NEW YORK — Avon Products lnc. said Monday it had acquired Parlums Stern for \$160 million. adding Stern's Oscar de la Renta, Perry Ellis and Valentino "design-

er" fragrances to its products.
Avon said New York-based Par-fum Sterns, with an estimated \$100 million in annual sales, would oper-nie as a separate subsidiary within Avon's \$2.2 billioo beauty products group. Earlier this year. Avon acquired Giorgio Inc. of Beverly Hills for \$185 million.

Avon said the Stern acquisition would be financed by the proceeds of the sale of its catalog clothing

80.50 77.30 78.85 77.45 78.85

Commodity Indexes 1,027.70 f 1,664.60 131.83 N.A. Moody's: base 100: Dec. 31, 1931. p - prefiminary; f - final Reuters: base 100: Sep. 18, 1931. Dow James: base 100: Dec. 31, 1974.

**Dividends** 

Sept. 21 Amt Pay R

**DM Futures** 

**Options** 

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Culls; Frl. vol: 2.754; open interest: 57.251 out Frl. vol: 5.747; coop interest: 51.200

Maxwell Raises Stake

In Guinness Peat to 10%

LONDON — Robert Maxwell, chairman of British Printing & Communication Corp., has increased his holding in Guinness Peat Group PLC to 32.6 million ordinary shares, or 10.34 percent of the issued share capital, Guinness Peat said Monday

Peat said Monday.
The, purchase, at 120 pence
(\$1.99) a share, raises Mr. Max-

(\$1.99) a share, raises Mr. Maxwell's stake from 9.63 percent, anoounced Friday. Equiticorp Holdings Ltd. now holds 39.8 percent of
Guinness Peat in its 115 penceshare offer, which Guinness Peat is
fighting. The offer closes Oct. 3.
Guinness Peat closed steady at 121
pencer Monday, on the London

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# erranti, SDI Contractor to Merge

The merger, if approved by

shareholders, will form a conglom-

erate with annual sales of £997 mil-

lion and a market capitalization of just over £1 billion, the two compa-

Ferranti's move, which had been

In July, Smiths Industries PLC

under discussion for nearly a year,

is another in a series of British

takeovers of U.S. arms companies.

U.S. space-based missile defense, the Strategic Defense Initiative. Electric Co. bought Lear Siegler Astronics for \$205 million.

"This move shows that British

companies are beginning to realize

have to take over American companies," said Bruce McInroy, an ana-

lyst with Hoare Govett Ltd., Lon-

Ferranti is to issue 308 million

new shares, offering 9 of these shares for every 5 ISC shares held

by the U.S. company's shareholders. This will place 41 percent of the

equity of the merged group in the hands of ISC shareholders.

Ferranti's shares climbed 11

pence Monday on news of the pro-

posed merger, to close at 137 pence. Pennsylvania-based ISC lists its

shares on the London Stock Ex-

change but, in order to avoid U.S.

requirements on disclosure of cus-

mers, has not sought a U.S. quo-

Sir Derek Alun-Jones, Ferranti's

chief executive, said that ISC's "well-established" position in the

James H. Guerin, the chairman and founder of ISC, said that the

proposed merger had won a "nod of approval," from the Pentagon.

of the new company, and Mr. Gue-rin, who holds 10.6 percent of ISC:

equity, will be deputy chairman.

Mr. McInroy of Hoare Govett
said: "It will be interesting to see

whether ISC will continue to be

rush to sell its high-tech equip-

ment" to the Defense Department,

"as 'American' products through its new ISC division."

Ferranti to challenge British Aero-space PLC's dominant role as Brit-

£38.87 million. The interim divi-

dend was unchanged at 5.3 pence.

The group said the securities di-

"Corporate finance activity was

In reply to inquiries over rumors.

David Pountney, an analyst with

brokers Bardays de Zoete Wedd

said that Kleinwort put together

£12 billion in corporate finance

deals in all of 1986, but only about

£l billion in the first balf of this

"There was also the absence of

which was quite high last year," he

said. Gilts are British government

Nick Collier, an analyst with

of a takeover of the group, he said:

"We have not been approached and it is the intention of the group

to maintain its independence

lower but is more active now than

in the first half," Lord Rockley

vision's results since the end of

Analysts said they now expect

"You can be sure Ferranti will

seen as a U.S. company.

Sir Derek will become chairman

decision to merge.

don stockbrokers.

By Warren Getler ONDON - Ferranti PLC said

day that it had agreed to e with U.S.-based arms and ronics group International al & Control Group PLC, in a swap valued at around £422 on (about \$700 million.) erranti, whose interests include puters, electronics systems and s is one of Britain's leading

C. formed in 1971, is involved. C, formed in 1971, is involved acquired Lear Siegler Avionics for search projects related to the \$350 million, and Britain's General

ed pass with the

### hilips Again Sweetens Bid or Remainder of U.S. Unit

MSTERDAM - Philips NV. Dutch electronics group, said iday it plans to raise its bid for outstanding minority shares in North American Philips Corp. adiaty by \$6 to \$56, the second in four weeks that it has sweetl its offer.

Industry hareholders of North American ips filed a lawsuit in Delaware lock the original offer, charging it was unfair and inadequate. he latest offer values the 12.2 ion shares, or 42 percent, of th American Philips that Phildoes not already own at \$683 ion, \$73 million more than its inal bid in mid-August,

Philips spokesman, Ben ats, said the company was connt that the latest offer would be

ast. "With this offer, we have settled lawsuit that was started against fter the first one," he said. 4r. Geerts said that 15 plaintiffs be class-action suit had agreed

he Dutch electronics company seeking full control over its the analyst said.

North American subsidiary as part of an effort to make national subsidiaries more responsive to group

policies and planning.

After Philips originally offered
\$50 in cash for each outstanding share, the shares quickly climbed to more than \$50 on the New York
U.S. arms procurement market was
Stock Exchange.

a major factor behind Ferranti's

including a proposal to give share-holders a warrant that would allow them to buy one Philips share for \$31 until 1992.

North American Philips closed up \$1.625 Monday at \$55.375 on the New York Stock Exchange. Analysts said the latest offer, in cash, was more attractive than the cash-plus-warrants offer but said the success of Philips's bid would

depend on whether U.S. investors refrained from fresh litigation. One analyst at a leading Amsterdam brokerage house said he was surprised that Philips had again raised its terms.

"Philips probably figured the extra \$6 per share was a small price to pay for ridding itself of expensive and time-consuming litigation,"

rights issue after making a £37.91 million pretax profit for the first

million a year earlier, a company

spokesman said Monday. Kleinwort's vice-chairman, Lord

the securities division was largely

to rebuild their capital base," said

Sheila Hall, an analyst with brokers

rights issue and said the half year

results were below market expecta-

tions. "It is a long haul for Klein-

wort to get things right," she said. The rights issue will be on the

basis of one new ordinary share for

three old ones, at 450 pence each.

Kleinwort's shares fell to 500

pence from 537 pence on the Lon-don Stock Exchange after the rights

ssue was announced, but later

firmed to close at 530 pence.

James Capel.
"She said it was a "defensive"

The rights issue was inevitable

responsible for the drop in profit.

Rockley, said a £7.5 million loss in said.

## Peugeot Silent on Report Of Calvet's Threat to Resign

By Jacques Neher
Special to the Herald Tribuse

that if they want to significantly penetrate the U.S. Department of PARIS - Peugeot SA said Monday that it would not confirm or Defense business, they probably deny a report that its chairman, Jacques Calvet, was threatening to resign if the government went ahead with a plan to recapitalize its main competitor, Renault.

Peugeot insiders, however, do not doubt that Mr. Calvet made such threat, reported Monday in Britain.

On the Paris Bourse, Pengeot's stock showed only slight movement, closing at 1,636 francs (\$272) Monday, off slightly from 1,642 Friday.

The report said Mr. Calvet had threatened to leave the company. which makes Peugeot and Citroen cars, if the government recapitalized the state-owned Regie Nationale des Usines Renault with 9

billion to 12 billion francs as part of a plan to return it to solvency. Although it is expected to return to profitability this year with earnings of 1 billion francs, Renault's balance sheet shows that liabilities exceed its assets by 9 billion francs. Since 1982, the company has reported losses totaling 32 billion francs, and as of the end of

1986 it had debts of 54.3 billion francs.

Mr. Calvet, who is widely credited with turning Pengeot around since arriving at the company in 1982, told government officials several weeks ago that he "would take appropriate measures" if the aid package were approved for Renault, a Pengeot spokesman said. A high-level Pengeot source said Mr. Calvet thought the government "would not only be approving, but rewarding Renault's irresponsible behavior in the marketplace" with the recapitalization. "It

wouldn't surprise me if he did threaten to resign over this, though I

would hope he doesn't," the source said.

Mr. Calvet is credited with creating an integrated product strategy between Pengeot and Citroen, enabling them to use common compo-nents while competing with different extenors. Pengeot has reduced its work force to 165,000 by the end of 1986 from 203,000 in 1983. Pengeot had earnings of 543 million francs on sales of 100 billion francs in 1985. Last year, it had earnings of 3.6 billion francs on sales of 105 billion francs, far surpassing analysts' projections.

## Storehouse PLC Rebuffs Feeler From Mountleigh

to discuss terms of a possible bid ior Storehouse PLC.

ain's chief supplier of advanced But Storehouse, parent of the Mothercare, Habitat and British Home Stores chains, quickly responded that it had told Mount-leigh its proposals were unaccept-able. Storehouse said that at a meeting of the two companies' advisers, Mountleigh had sought the Storehouse board's recommendapence previously. Net profit after tax was £24.25 million, against tion of an offer that would have led to the breakup of the group.

Last month, Mountleigh, a property developer, said it was considering the possibility of bidding for Storehouse, confirming weeks of speculation that a takeover bid might be made.

However, Mountleigh failed to make clear its intentions at the time, and Storehouse said it had received no formal approach. Under Takeover Panel rules.

Refusal Recommended

In USAir Piedmont Bid

United Press International

portation Department official recommended Monday that the gov-

enument reject USAir's application

to purchase Piedmont Aviation

Ronnie Yoder, an administrative

ibstantially reduce competition"

law judge, said the takeover, agreed

by the airlines in March, would

in the industry. The department will review the recommendation.

Inc. for \$1.6 billion.

WASHINGTON - A Trans

Mountleigh must make a bid for

LONDON — Mountleigh day, which is six weeks after its Group PLC said Monday that it initial declaration that it was conhad instructed its financial advisers sidering a bid for the group. After Mountleigh's announce

Storehouse or withdraw by Thurs-

ment, Storehouse shares rose sharply on the London Stock Exchange, climbing 40 pence apiece to close at 386 pence,

Speculation about a possible takeover bid has surrounded Storehouse for some time, with Woolworth Holdings PLC, Sears PLC and Burton Group PLC all mentioned as possible spitors.

Woolworth has long been a favorite to bid for Storehouse. Analysts said Mothercare and Habitat would be attractive to Woolworth and would complement its clothing operations and B & Q home improvement stores.

However, analysts said a takeover could be opposed by the Monopobes and Mergers Commission. Woolworth is particularly vulnera-ble, as the Mothercare operation would give it a large share of the British children's clothing market.

# **Intercontinental Hotels** Replacing CEO, Sternik

By Arthur Highee

rional Herald Tribuna Intercontinental Hotels Corp. has accepted the resignation of its chief executive officer. Hans G. Sternik, and plans to appoint a successor in the next week or so.

The change comes as Intercon tinental's parent company, Grand Metropolitan PLC of London, has moved to supervise the huxury hotel chain more closely. The New York Times reports. Grand Metropolitan, a large diversified company, bought Intercontinental in 1981 from Pan American World Air-

In June, Ian Martin, 51, a Grand Metropolitan executive, was named Intercontinental's chair-

Mr. Sternik, 55, resigned over policy differences, an Intercontinental spokeswoman said. The company, which operates 100 hotels in 46 countries, plans to "be more aggressive in growth and profitability," she said.

Goldman, Sachs & Co., the Wall Street investment bankers and brokers, have taken another step in building their mortgage securities division, hiring Michael P. Mor-tara, former head of mortgage securities trading at Salomon Brothers Inc., which is the leader in this area of trading. The hiring of Mr. Mortara, 38, represents the third time in a year that Goldman, Sachs has reinforced its bond trading ability with a Salomon Brothers official Earlier it had recruited a senior government bond trader and a Eu-robond trader.

For Mr. Mortara, the move is a comeback of sorts. He was dismissed recently by Salomon Brothers in a sudden restructuring that included the removal of Lewis S. Ranieri, the well-regarded architect of the firm's mortgage securities program. Mr. Ranieri, who was a vice chairman of Salomon, has not announced his next career move.

RJR Nabisco Inc., the North Carolina-based consumer products giant, has named Charles E. Hugel. president and chief executive of Combustion Engineering Inc., as nonexecutive chairman. Mr. Hugel, who will remain as Combustion Engineering, will succeed J. Paul Sticht, who reaches the mandatory retirement age of 70 on Oct. 3. Mr. Hugel, 59, has been involved as a director of Nabisco, and later RJR Nabisco, since 1978. He is also said to be close to F. Ross Johnson. RJR Nabisco's president and chief

executive.
Still, The New York Times said bis appointment as chairman surprised analysts, who said they could not recall another example of an active chief executive agreeing to serve as chairman of another

major corporation. Parfusus Roches of Paris has recruited Laurent Normand for the new post of vice president and gen-eral manager. Mr. Normand, 39, had been director general of the perfume and cosmetics division at Chanel, where he worked for 15 years. Rochas was acquired in June by Wellas AG of Darmstadt, West Germany, a cosmetics and consumer products company.

# **Bond Raises Heileman Bid**

Heileman's stock closed at \$25. LA CROSSE, Wisconsin Heileman Brewing Co. said Monday that Bond Corp. Holdings had raised its offer for the company to \$40.75 a share from \$38, increasing the value of the bid from around

\$1.01 billion to \$1.08 billion. Heileman had nrged its shareholders to reject the previous offer, man as a distributor for Bond's but said Monday that it was con- own brands. tinuing talks with Amber Acquisition Corp., a Bond subsidiary. It said "other substantial and

material issues require resolution" but did not elaborate. Heileman also said it had agreed to a moratorium on litigation with Bond Corp., which is led by Alan

Bond, an Australian investor, during the negotiations. The Wisconsin Legislature approved two anti-takeover bills in a

special session called after Mr.

Bond's first bid earlier this month.

down 87.5 cents, on the New York Stock Exchange on Monday.

Heileman is the fourth largest U.S. brewer and the sixth in the world in terms of sales.

Beer industry analysts speculate that Mr. Bond wants to use Heile-

ASEA Promotes Robotics Chief

VASTERAS, Sweden ASEA AB has promoted its robotics chief, Bjorn Weichbrodt. with a view to expanding robotics sales worldwide, especially in the United States.

Mr. Weichbrodt, whose new title is business area general manager, will continue as president of Asea Robotics Inc. in New Berlin, Wisconsin. To give him more time for business outside Sweden, be will be succeeded as president of Asea Robotics AB in Sweden, by its vice president, Stelio Demark, 43. ASEA robots, made in Swe den, are integrated into plant sites in Europe, North America and the Pacific region. Mr. Weichbrodt, 60, is a graduate of the Royal Institute of Technology, Stockholm.

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AMERICAN EXPRESS COMPANY N.V.

The undersigned announces that as from 21 at September 1987 at Kas Associatie N.V., Spaintrast 172. American div. ep. no. 39 of the CDRa American Express Company, oach vepr. 5 sha, will be pauable with Dflu. 3,30 met (div. per rec-date 04.05.1987; gross 18 30.38 per share). After deduction of 15% USA-tax = 20.30 = Dls. 0.61 per CDR. Dv. eps. belonging to non-residents of the Netherlands will be paid after deduction of an additional 15% USA-tax (= 20.30 = Dls. 0.61) with Dla. 2.69 not. The Board of Directors of American Express Company ben announced that shareholders, who will be registered in the books of the Company on 4th April 1987 will be entitled to receive a 2 fee 1 stock. Consequently the undersigned designated div. cp. no. 40 of the CDRs for this purpose.

The undersigned announces that the original shares from 2 for 1 stock hve now been received.

received.
As from 21st September 1987 one new
CDR American Express Company cum
cp. no. 41 a.c.n. talon will be available
at Kas-Associatic N.V., Spalatrant 172, Ameterdam against delivery of epn. div no. 40 of CDR American Express Com-

no. 40 of CD15 American Express Com-pany, onch vepr. 5 shares.

After 19th November 1987 the equivalent of the CD8a, which have not been claimed by holders of div. cp. no. 50, will be sold. The proceeds, after deduction of expenses, will held in each at the disposal of the said holders.

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#### Kleinwort Plans Rights Issue NatWest to Raise After Profit Slumps 34% 2100 Million in LONDON — Kleinwort, Benson, Lonsdale PLC is planning a £143.6 million (\$237.8 million)

Tokyo Share Issue LONDON — National 'estminster Bank PLC said on Jonday that it planned to raise Slock later sout £100 million (\$165 milon) by issuing common stock the Tokyo Stock Exchange. NatWest, the biggest of Britn's four clearing banks in rms of assets and profit, said had filed a securities registraon statement with the Japase Ministry of Finance. If ap-oved, the offecing would be ade late in October and tradg would begin in November. he listing application is sponned by Nomura Securities Co. NatWest said the shares ould be priced close to the ammon shares in London just for to the issue. At the current volve the issue of around 15 illion shares, or 2 percent of e present issued share capital.

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NatWest has a banking

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intipued from first finance page) a security at a set price during a cified period of time. Index op-- 1s involve an investor's speculaa on the movements of certain exes of stocks or other financial All deanwhile, the exchange faces

reasing competition in its bread butter business of stock trad-. The battle for listings and trad-volume has intensified among ional exchanges, the New York ck Exchange and the Amex, as il as the National Association of purities Dealers Automated otations system of over-themter trading — known by the onym NASDAQ.

some even question whether the rid of the 21st century will need inding floors and exchanges.

Inding brokers believe that stock ding will increasingly move tord systems similar to NAS-Q's, where trading between cties takes place by computer, passing tracing floors. The Lon-o Stock Exchange has already wed in that direction.

The Pacific Stock Exchange is a der in the computerization of all-block trading. And that has de the Pacific Stock Exchange a der in small trades, so much so if the exchange ranks second by behind the NYSE in total inber of trades. About 10 perit of all equity trades reported on PYSE consolidated tape are cuted on the Pacific exchange. Mr. Mann wants to get more ings and more volume, particuly from the large-block trading at is dominated by the NYSE

d Midwest Exchange. The Pacific Stock Exchange also ght extend its close of trading om 1:30 P.M. Pacific time now. a half bour after the NYSE close, as late as 4 P.M., when markets " Asia begin to open.

# 24.6 pence, compared with 41.9 normal level of trading.

Corp. said Monday that it had considered filing for protection under Chapter 11 of the U.S. Bankruptcy Code and it foresees events that

might lead to such a filing. Bethlehem, in a preliminary pro-spectus for an offering of 12 million common shares, said it "has studied the relief and protection that might be available to it under Chapter 11." That chapter protects a business from its creditors while

it attempts to reorgan Bethlehem said it recognized that adverse business circumstances or a great drop in liquidity could make a filing prudent. Noting that annual U.S. steel

production capacity has dropped to 112 million short tons (100 million metric tons) from 154 million short tons in 1981, the prospectus said steel companies, without gov-ernment assistance, may not be fiernment assistance, may not be fi-nancially able to cut back enough to solve the overcapacity problem.

It said many of the pressures that caused the shutdowns were likely to continue. But the large cash requirements of further cuts, principally costs for early retirement and

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The Quarterly Report as of 30th June 1987 has been published and may be obtained from:

Pierson, Heidring & Pierson N.V. Herengracht 214, 1016 BS Amsterdam

# Bethlehem Studied Chapter 11

The group said that earnings per brokers Hoare Govett, said the share in the half to June 30 were half-year profit reflected a more

half, 34 percent down from £57.67 June had been disappointing.

NEW YORK - Bethlehem Steel

because of high fixed costs, low utilization and low prices for the

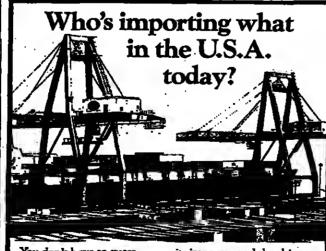
severance pay, may be too large for the company to bear. Bethlehem has cut its steelmaking capacity by more than 30 percent since 1976, taking losses of about \$2 billion. The company said some remaining operations were not profitable

In July, Bethlebem reported a second-quarter profit of \$46.7 miltion, compared with a loss of \$23.8 million a year earlier. Revenue for the quarter rose to \$1.13 billion from \$1.11 billion.

# The Coffee Alternative

If you've noticed that gold is getting less responsive to hor-rifying news, think about commodities that may be coming into true short supply. Indigo has theories about coffee that could interest you. Write, phone or telex for complimentary coverage.





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# **Dollar Up Slightly in Cautious Trade**

ampiled by Our Staff From Dispatche VEW YORK - The dollar sed fractionally higher Monday quiet New York trading as marparticipants assumed a cautious nce before the planned meeting monetary officials in Washingi later this week.

fraders said the dollar should 'nain in a narrow range before meeting of seven industrial nans, set to begin Saturday. The ks among finance officials of the oup of Seven nations - the ited States, West Germany, Jau, France, Britain, Italy and nada - will precede the annual eting of the International Mone. v Fund and World Bank

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The Marie

in New York, the dollar closed at 100 Deutsche marks, up from 060 at Friday's close; at 143.05 , up from 142.55; at 6.0325 ench francs, up from 6.0225, and 1.4995 Swiss francs, up from

It was also slightly higher against: British pound, which closed at .6520, compared with \$1.6570. The market feeling is still bear-, but traders are afraid to sell Tars ahead of the G-7 meeting." d Henry Weiland, a trader with

Mr. Weiland said the market was uggling with two possible devel-ments. One, the Group of Seven ald agree to lower their target ige to a range of 130 to 150 year the dollar, down from the curit presumed range of 140 to 160 1. The other possibility is an afmation of the currency stabilizao accord reached in Paris in Feb-

rry.
There is a feeling that they are mg to lower the bands," Mr. silend said. But because the oup of Seven refuses even to mowledge the existence of such eets, "the market will be reading ween the lines and the statents that come out of the meet-

The dollar closed higher Monday

London Dollar Rates 1.5150 1.4450 1-41.55 1.5055 6.8475

in Europe, gaining a plennig and almost one yen. Dealers in London said light buying of dollars emerged late in the session in thin

trading but they did not know why. In London, the dollar closed at 1.8150 Deutsche marks, up from 1.8050 on Friday, and at 143.55

Dealers reported some switches from the pound to dollars. The pound closed lower in London at \$1.6480, after Friday's \$1.6555.

Japanese yen, up from 142.60.

The dollar also closed at 1.5055 Swiss francs, up from 1.4955, and at 6.0475 French francs, up from

"The picture seems pretty clear," one dealer at a major U.S. bank said. Below 1.80 DM to the dollar, "the market buys. Above 1.82, it

The pound, meanwhile, closed at 2.9920 DM, up from 2.9900 at Fri-day's close. There was some specu-lation about possible intervention by the Bank of England to cap the pound's rise against the mark

Earlier in Europe, the dollar was also higher. It was fixed in Frank-furt at 1.8107 DM, up from 1.8092 on Friday, and in Paris at 6.0325 French francs, up from 6.0305.

The dollar closed in Zurich at 1.5028 Swiss francs, up from 1.4970 on Friday. (UPI, Reuters)

#### U.S. Treasury Delays Bill Sales

United Prest Interna WASHINGTON - The Treasury Department postponed Monday its weekly auction of Treasury bills as well as special auctions of two-, fourand seven-year notes later this week because Congress has not passed legislation to maintain

the debt ceiling. The current ceiling of \$2.3 trillion expires at midnight Wednesday and then drops to \$2.1 trillion. At the close of business Friday, the govern-ment owed \$2.35 trillion.

The department had expected to auction about \$12 billion of bills on Monday. Two aucdons in July were postponed after Congress failed to raise the debt ceiling. It later did so.

# Put Out by Ranking, 5 Firms Quit Syndicate

By Michael Quint
New York Times Service
NEW YORK — Rather than publicly accept a ranking that they deemed unbecoming, five Wall Street's securities firms have decid-ed out to participate in this week's tive action on Wall Street. \$2.4 billion financing for the Farmers Home Administration.

The problem, market sources said, was that eight regional firms and five firms owned by minorities were moved higher in the listing of the underwriters, usurping spots normally filled by larger firms. Executives at Drexel Burnham

Lambert Inc., Lazard Freres & Co., Prudential-Bache Securities, and Smith Barney, Harris Upham & Co. confirmed Friday that they had declined to join the underwriting

An official at Dillon, Read & Co. said. We have difficulty participating under the proposed arrangeowned firms were elevated to the category of junior manager. The move to make minority firms more prominent in underwriting syndicates is an increasingly common and contentious version of affirms-

The Farmers Home Administration, a federal agency for rural de-velopment, is selling a pool of rural housing loans that back the new securities. It was obligated by law to have minority firms significantly involved in the underwriting.

The 13 firms will be entitled to part of the management fee for the sale and will be listed immediately after eight much larger firms acting as the lead and co-managers.

Jacon M. Elsas Jr., a managing director in the corporate syndicate department at Salomon Brothers, said the unusual ranking was im-

The 13 regional and minority- posed "because the issuer seemed to want it done that way."

As the lead underwriter, Salomon can decide which firms may participate and the amount of secu-rities they will be allocated.

Some of the disgruntled under-writers, who asked not to be identified, said they were unsure to what extent Salomon's listing was dictated by Department of Agriculture officials, or was merely a ploy by that firm to reduce the number of big firms in the sale, leaving more securities for those remaining.

The said that in a syndicate with up to five dozen members, some firms would be allocated fewer bonds than they would like.

"There's a starvation factor, and with the other firms listed ahead of us, we could oot be sure that we would get a meaningful amount of bonds," said Frank Smatra, an executive at Prudential-Bache.

geance to exorcise the economy's double-digit inflation rate.

advisers to President Ronald Reagan, think that the U.S. unemployment rate can now decline much more without precipitating a burst of inflation, which is often associat-

Many say that the jobless rate, now at an eight-year low of 6 per-cent, can decline to around 5 pertoward the low levels of two decent, a level not seen in almost two decades. In the throes of the 1981-82 recession, unemployment ex-ceeded 10 percent, and the economists' new findings do not preclude such levels in future recessions.

By Peter T. Kilborn

New York Times Service

ed with low unemployment.

But in their view, the government can let the economy grow for longer than would have been allowed in recent years for fear of inflation. Inflation womies many officials more than unemployment because rising inflation can force the government to tighten its hold on money, leading to a recession and worse unemployment.

Since the mid-1970s econo have greeted falling unemployment warily because as it fell, industry would compete for workers, offer-ing higher and higher pay, and would then cover the cost of the wages by pushing up the prices of

their products.
Inflation has picked up a bit this year from last year's rock-bottom pace of 1.1 percent, and the Federal Reserve Board this month raised interest rates a bit, citing signs of accelerating inflation. But inflation now, at around 4 percent, mostly stems oct from wages bot from a rise in oil prices and the effects of the cheaper dollar, which makes mports more expensive.

At 6 percent for the last two months, the unemployment rate has already pierced the threshold that for a decade was judged the flashpoint of rising inflation. At ed 4 percent that moment, the government often tries to cool the economy by such

Many Experts Say Unemployment Can Fall More Without Spurring Prices means as raising taxes and cutting licy-driven momentum could inadpublic spending or by raising intervertently drive unemployment beest rates. Starting in 1979, the Federal Reserve raised rates with a ven-eral Reserve raised rates with a ven-WASHINGTON - A broad spectrum of economists, including

Now, because of huge changes in the economy's dynamics, notably industry's difficult but successful absorption of postwar baby boomers and women, economists say that unemployment is settling back

soaring inflation.

Jobs vs. Inflation: A Harsh Equation Softens Up

Even minuscule changes in the

unemployment rate reverberate through the economy. A reduction of a single point means that 1.2 million more people are working. Spending by those workers helps keep the economy growing and the distribution of es tends to even out because

People are going to argue over exactly what level of unemployment is the critical level where inflation accelerates.'

> - Barry P. Bosworth Economist at the Brookings Institution

the rate is declining but around the unemployment rate for black teenlevel at which it becomes a flashpoint of inflation and around the importance the government should give any precise figure in making policy. "Our basic view is that the Beryl W. Sprinkel, the departing chairman of the President's Comcil of Economic Advisers. "It's

around 5-ish I think." Albert T. Sommers, chief economist at the Conference Board in New York, a business-sponsored research group, says the figure ap-pears to be 5.5 percent now. Jeff Fanz, head of a liberal research

the flashpoint, even if it could be accurately determined. Such a po-

cades ago and allowing the govern- more of the poor have jobs. Morement more time before it must put over, even many of the poor who a damper on things. Disagreement among econo-mists revolves oot around whether the Bureau of Labor Statistics, the agers has already improved dramatically, from 52 percent five

years ago to 29 percent in August. Awareness that a growing economy can tolerate lower unemployare going to argue over exactly what level of unemployment is the critical level where inflation accel-erates," said Barry P. Bosworth, an economist at the Brookings Institution who was President Carter's chief inflation fighter.

Two decades ago, economists of the Kennedy and Johnson adminisgroup in Washington known as the trations became absorbed in debat-Economic Policy Institute, suggesting the level of an unemployment ing the level of an unemployment ed 4 percent.

Mr. Sommers urges that the govbalance of jobs and nonning
ernment not let the rate decline to
ary growth, a figure they called the
"full-employment unemployment

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vertently drive unemployment be- was 4 perceot unemployment,

In 1961, in reality, growth was quite slow, at 2.2 percent; unemployment fairly high, at 6.5 percent, and inflation quiescent, at I percent. By 1964, growth had accelerated to 5.3 percent, unemployment had slipped to 5 percent, and inflation was up to 1.3 percent.

Later, inflation arising from the Victnam War and from surging oil prices, and the rush of both women and World War II baby boomers into the work force, played havec with the theory. The economy would grow, but often so would inflation and unemployment.

To accommodate high systemic inflation, many economists in the late '70s determined that the full employment rate had climbed to 6 percent, and after the recession of 1981 and 1982, members of the Reagan administration speculated that it had reached 6.5 percent.

But now, the postwar babies are adults and have been absorbed into the labor force. The number of working women continues to rise but at a much slower pace than in the 1970s. Both groups inflated the unemployment rate.

The labor force's absorption of such bulges of job-seekers does not alone account for the change in the full employment rate. "In the "70s," said Edward N. Gramlich, acting director of the Congressional Budget Office, "the rate rose by more than can be explained by demographics, and it is falling by more than can be explained by demo-

"I think it's due to the openness of the economy," he said, "We are much more suscepoble to foreign competition, especially in large unionized sectors such as steel and autos. It has become impossible for them to engineer the kind of wage increases of former times."

# **Monday's** NASDAQ prices as of Via The Associated Press

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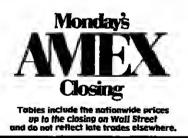
Div. Yid. 180s High Low 4 P.M. Chipe 12 Manth High Low Stock Div. Yid. 100s High Law 4 P.M. Chipe .60 14 20 11 34 35 .10+ .6 40 2.7 111/5 11% 11% - 36 786 774 774 27% 27% 22% - 36 25% 25% 25% - 36 11 14% 17 + 36 14 15% 16 + 16 THE WASHINGTON TO THE WASHINGTON 7744 — 145 1744 — 146 1744 — 146 1214 — 146 1214 — 146 1214 — 146 1214 — 146 1214 — 146 1214 — 146 1254 — 174 19 276 19 27 7% 4% Joseph 25: 38 33 257 16% 9% Jeffr Go 13 67% 27% Jeffr Go 340 A 356 27% 17% Jeffr Go 34 A 156 25% 7% Jeffr Go 34 A 156 25% 7% Jeffr Lbs 110% 15% 15% 15% 15% 26% 13% Junes A 70: 50 3 67 9% 17% 17% + 17% 12% 12% 68 44 65% — 66 17% 16% 17 — 16 17% 16% 17 — 16 14% 13% 14 17% 17% 19% 19 576 370 160 139 374 611 631 177 681 52 1J .100 2 .40 19 .40 21 .500 21 .20 2.0 NORTH PRINCE ## LA Geor # LSI LY For # LSI LY For # LSI LY For 1376 Looffer 1376 Looffer 436 Loom to 1376 打工工程的 2000年的 2000年 

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5 See 51 Across 10 Twice DCL 14 Race track 15 Deep black 16 Words of surprise 17 Actor

Auberjonois 18 Champion of 63 Show life 65 Devon donkey dance 19 Veracious 20 Two-time Women's Open champ 23 C.P.A.'s

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Paris 32 Saved, as one's strength 36 Building addition 37 Bounce back

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42 A Nobel physicist: 1925 44 Subtle satire 46 Where Eugene may be seen
48 Human chaser
48 Chalice veil O New York Times, edited by Eugene Maleska

DENNIS THE MENACE

Agra edifice 52 Reigning tennis queen 57 Made tracks 59 Co-ster of 46 Down

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9 Shelley's force

10 Quip 11 The six-time

champ

12 Three-time

champ

I'LL BET THAT'S WHAT A FLOWER WOULD LOOK

JUMBLE THAT SCRAMBLED WORD GAME
by Henri Arnold and Bob Lee

WHAT A

CLOUDBURST IS.

Now arrange the circled letters to form the surprise answer, as suggested by the above cartoon.

Jumbles: HANDY MAIZE GATHER IMPAIR

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<u>ASIA</u>

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AFRICA

NORTH AMERICA

He's so conscientious that he works like a horse even when the boss doesn't do this—"RIDE" HIM

LIKE IF IT COULD FLY."

Unscramble these four Jumbles, one letter to each square, to form four ordinary words.

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distribution in

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TREEWP

VOCONY

EUROPE

MIDDLE EAST

**OCEANIA** 

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1 Brewer's malı

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29 Three-time

Tallınn 35 Drop off a bit 37 Reddish brown 40 Bigger than med. 41 Crazy-sounding bird 42 Hagar the

daughter 43 5pin put on a 46 "The ---Linden TV movie 47 Memorable soprano Rosa

48 Queue 49 Auriculate 50 Davis Cup winner: 1976 53 Billy Budd's 54 Prefix with Margaret —— 13 Where a king may be castled chord or meter 55 Mood

21 Auld lang syne 56 Historic 58 Understood archeology?

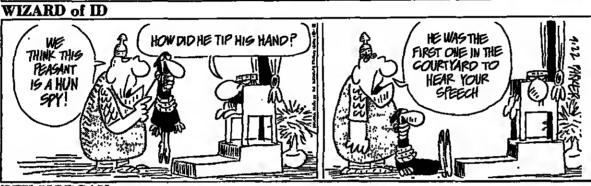
9-12



BLONDIE I CAN'T SAY NO I'LL SHOW SHOW YOU HOW IT'S OONE MY HUSBAND TELLS THOSE LITTLE BEES

BEETLE BAILEY SORRY TO DO YOU LET'S DO YOU THINK WELL THINK I WAIT BOTHER YOU I'M TOO HARD YES AND AND WITH THESE COULD GET ON BEETLE, NO IN TROUBLE SEE QUESTIONS CHAPLAIN?







World Stock Markets

Via Agence France Presse Closing prices in local currencies. Sept. 21.

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## **BOOKS**

PASSION BY DESIGN: The Art and Times of Tamara de Lempicka

By Baroness Kizette de Lempicka-Foxhall as told to Charles Phillips. Illustrated. 191 pages. \$29.95. Abbeville Press, 505 Park Avenue, New York, N. Y. 10022.

Reviewed by John Gross

WELL, I'M HERE TO

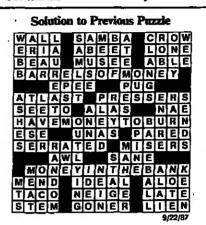
PROVIDE

ANSWERS

T AMARA DE LEMPICKA — you may not recognize her name, but there is a fair chance that you have seen her face. It gazes out from one of her most frequently reproduced painings, the "Auto-Portrait" of 1925, also known as "Tamara in the Green Bugatti." The young blond driver sits at the wheel of her car, with full red lips and sensuous eyes, gloved and helmeted like an aviator (though the helmet looks curiously metallic) — the perfect image of modernity, 1925 vintage, and the embodied spirit of Art Deco. During the 1920s and '30s, while she was

living in Paris, Tamara de Lempicka estab-lished herself as the quintessential Art Deco painter. No one who has seen them could readily forget the stylized portraits and nudes that she painted at that time. They have a hard, chrome and enamel feel to them, and yet they contrive to be full of individual character, too. By the time she left for America, shortly before World War II, Lempicka's reputation was in decline. Then, in the late 1960s, she began to share in the revived fortunes of Art

Deco in general, and by the end of the '70s she had once more come into her own. The text has an unusual history. After Lem-



picka died in 1980 her daughter, the Barones Kizette de Lempicka-Foxhall, began to collect her letters and papers and start making notes of ber own. Her relationship with her mother had been a difficult one; she was anxious to see down the story in a way that would, in the words of Charles Phillips, "banish the ghost," and at the same time do Lempicka justice.

Phillips, as he explains, took down the bar-oness's story, edited it and recast it in the diad person; he has also supplemented it with his own research and material drawn from interviews with Lempicka's friends and acquaint

There is no reason in principle why such a method shouldn't have worked, but in practice the results are not very satisfactory. For much of its length, the book provides no more than a trickle of information, bulked out with feeble anecdotes and historical "background" of the most banal variety.

Still let us be thankful for those hard facts about Lempicka that we are given -about her years in Paris in particular. She arrived there with her husband in 1918, both of them refugees from the Russian Revolution (Tamera herself was Polish); her life in exile felt empty. and she turned to painting at the suggestion of her sister. Her subsequent success brought her into

contact with many leading artists and writers of the time (she painted a striking portrait of André Gide, for example), but she also kept one foot firmly in the world of smart society One of the most oddly contorted and power. ful of her portraits was of a Spanish dancer Nana de Herrera. It was commissioned by Nana de Herrera's lover, a wealthy Hungarian called Baron Kuffner, and the authors describe it as "something of an assassination"; shortly after it was finished Lempicka replaced the

dancer as Kuffner's mistress. It was as Beron-ess Kuffner (they married in 1933) that the sailed with him to America in 1939. The American years were spent in Hollywood, in New York and then, after Kuliner's death in 1962, in Houston. By the time she moved to Mexico, in 1978, she had plainly become an impossible mother, and a fairly

impossible person.

A book with its share of colorful moments, then; but on the whole it is the pictures that are then; but on the whole it is the pictures that are then; but on the whole it is the pictures that are then its justification. And not all of them, either—2 lates. Finally few are pure kitsch; but the best of them have an electrifying impact.

John Gross is on the staff of The New York - devil Eastern

#### **CHESS**

By Robert Byrne

THE second Interzonal tion of the Sicilian Defense to Tournament, in Szirak, develop his queenside for coun-Hungary, ended in a tie for first terattack before solving the place between Johann Hjartar- question of how he should deson of Iceland and Valery Salov

stage of world championship play — the candidates matches — which begin in St. John, New Brunswick, in January.

Tied for third were the grandmasters John Nunn of Britain and Lajos Portisch of Hungary. They will contest a playoff match to see who will get the remaining place in the candidates' matches.

qualifiers. In addition to Hjartarson, Salov and their third
colleague, there are Nigel
(13. PxN; 14 PxP, B-B4; 15
Short, Jonathan Speelman and
Gyula Sax from the first InterShort Sax fr zonal in Subotica, Yugoslavia, and the top three to finish in the third Interzonal, in Zagreb,

These will be joined in the candidates' matches — Andrei Sokolov, Artur Yusupov, Ra-fael Vaganian and Jan Tim-

Hjartarson defeated Mihail Marin of Rumania by sharp 17 N-N5! denied him. The positional play and exact end-main point was that

While it is not unusual for Black in the Taimanov Variavelop his kingside, Marin carof the Soviet Union.

These two grandmasters in playing 10. . R-B1? instead have thus qualified for the next of 10. . N-B3.

Hjartson pounced at once with 11 B-KB4!, displacing the Black queen because 11. . P-Q3; 12 BxP, BxB; 13 QxB, OxQ; 14 RxQ, P-NS; 15 N-R4, RxP; 16 BxP, BxP; 17 R-N6 puts Black into a lost ending.

After 11. Q-B3, Hjartarson struck the powerful blow 12 P-QR41 with the tactical There will be, in all, nine point that 12. . P-N5? was un-15 N-Q6ch!, BxN; 16 BxB.

Thus, Marin had to play 12. .PxP, but after 13 QxRP, his situation was already unten-These will be joined in the climination matches by the climination matches by the four semifinalists from the last candidates matches — Andrei against 16 N-N6!

He tried to organize resistance with 13. . . N-B3; 14 BxP, BxB; 15 QxB, QxQ; 16 RxQ, B-N5, but Hjartarson's main point was that 17. . .NxP?; 18 R-Q4, N-B4, Position after 37 . . . K-Q4

when 21. NxP would be strongly met by 22 B-R7, R R1; 23 R/1xPl, KR-N1; 24 P B3.

late se i contenza e " 👊 🛎 The precise point of Higher the Land of the land son's 28 R-Q6! did not show his hard and itself until 33. . K-Q4 ca to 22 countered his 34 P-B6l, which dates a set of the forbade 34. NxP; 35 PxP, and and above the

well as 34. PAP; 35 P-Q7.

After 34. K-K3, 35 P-N6.

Black had to lose a piece by the manufacture of the state of the stat B-B5. Marin gave up.

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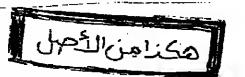
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#### **SPORTS**



Despite a high, hard tag by catcher Charlie Moore, Yankee baserunner Mike Pagliarulo slid in with the tying run in Sunday's sixth inning. But Toronto went on to defeat New York, 6-2.

# Pirates, Finally Making Their Move, **Bedevil Eastern Division Contenders**

Compiled by Our Staff From Dispatches

American League, in Kansas City,
PITTSBURGH — The Pitts- Missouri, Oakland built a 7-0 lead rgh Pirates are starting to enjoy the National League East pennant

Although they are hopelessly out of contention for first place, they have won 11 of their last 14 games, including four of seven against St. Louis, New York and Montreal, who are battling for the top spot. On Sunday, Barry Bonds tripled and scored on Andy Van Slyke's sacrifice fly in the 14th inning as the Pirates defeated the Mets, 9-8. The loss dropped New York 21/2 games behind the first-place Cardinals.

"We're not trying to be spoilers, we're just trying to find out what it's like to be a contender," said-Manager Jim Leyland, whose team lost 17 of 18 to the world champion Mets last year.

With one out in the 14th, Bonds hit a shot off Bob Ojeda down the right-field line; the ball momentarily cluded Darryl Strawberry, allowing Bonds to stretch the hit into a triple. After an intentional walk, Van Slyke then lofted a fly to medium right field against a drawn-in outfield, and Bonds scored easily.

Reds 10, Giants 6: In San Francisco, Nick Esasky's two-oot grand-slam home run capped a six-run ninth that rallied Cincinnati past the Giants. The winners' Kal Daniels went 4-for-4, including his 25th and 26th homers of the year.

The Reds snapped San Trancisco's winning streak at seven games and pulled to within eight games of first place. The Giants' magic number for clinching the Western Division remains six.

Dodgers 5. Braves 3: In Los Angeles, Ralph Bryant singled in two runs in a four-run first that sparked

Los Angeles greeted Charlie Puleo with four straight singles in the opening imning, including Bryant's ground shot up the middle with the bases loaded. John Shelby followed with a sacrifice fly and Mike Scioscia made it 4-2 with a two-out sin-

Athletics 7, Royals 6: In the

with the help of four hits from Mark McGwire, a two-run pinch single by Reggie Jackson and a rare

#### BASEBALL ROUNDUP

error by center fielder Willie Wilson, and then held on to beat the

had not made an error since Sept. ered a sacrifice fly.

season series with the Orioles, 12-1. White Sox 5, Mariners 3: In Chicago, Carlton Fisk's run-scoring single ignited a four-run fifth, and Jack McDowell earned his second major-league victory in as many

McDowell and Seattle's Mike Moore were locked in a scoreless duel when Ivan Calderon (who Royals and complete a three-game doubled twice and had two sincles) opened the fifth with a double. He Wilson dropped a fly ball in went to third on an infield out and Oakland's three-run fifth, snapping scored on Fisk's single. Fisk then his string of consecutive errorless came home on a double by Daryl chances at 325 — five shy of Brian Boston, Kenny Williams hit an Downing's league record. Wilson RBI triple and Steve Lyons deliv-Boston, Kenny Williams hit an

6, 1986. Rangers 2, Angels 1: In Arling-Red Sox 6, Orioles 5: In Baltis ton; Texas, with the bases loaded more, Todd Benzinger's two-run and one out in the 10th, DeWayne home run highlighted a three-run Buice walked Darrell Porter on four 49ers Win on Final Play, 27-26

Bengals' Tactical Error Helps

Francisco 49ers beat the Cincinnati a football bloopers film.

threw a 25-yard touchdown pass to Jerry Rice, rallying the 49ers to a

This happens once in a centu-Walsh said, "It has to be the most amazing finish. It will go into those funny movies. It was crazy. I

More unlikely than the final-play ngly had the game won.

Quarterback Boomer Esiason took a 2-yard loss, and the 49ers called a time-out with 49 seconds left; Esiason took a 3-yard loss, and San Francisco used its last time-ont with 45 seconds 10 go. On third down, Esiason took a 5-yard loss, and the Bengals let the clock run until they were charged with a 5yard delay-of-game penalty with six seconds remaining.

On fourth down, James Brooks ran wide, hoping time would expire before be was tackled. It didn't. Kevin Fagan tackled Brooks with two seconds left and the 49ers took over.

With 00:00 on the clock, Rice, an all-pro wide receiver, outjumped rookie cornerback Eric Thomas in the end zone to catch Montana's third TD pass of the game -all of them in Thomas's area - and Ray Wersching's extra point gave the

"I made a miscalculation that cost us," said Sam Wyche, the los-ing coach. "I don't blame anyone bot me, We decided to pitch oot to Brooks, figuring it would eat up the last few seconds. We'd thought about a punt and thought about taking a safety, but we were afraid of something going wrong with ci-ther one. This is a game of inches and seconds, and that's what it was

Cowboys 16, Giants 14: In East Rutherford, New Jersey, Bill Bates accounted for two of four Dallas interceptions, and Roger Ruzek kicked three field goals, lifting the Cowboys to an upset of the defending league champions. The Giants lost a second consecutive game for the first time since 1985. Seahawks 43, Chiefs 14: In Seat-

tle, Dave Knieg threw three touchninth that gave Boston a double-pitches to force in Scott Fletcher down passes and Norm Johnson header sweep. The Red Sox won the with the winning run. (UPI, AP) kicked a team-record five field

Compiled by Our Stoff From Dispatches goals to pace the Seahawk rout of Broncos 17, Packers 17: In Mil-CINCINNATI — The Sao Kansas City.

Broncos 17, Packers 17: In Mil-wankee, Rich Karlis missed a 40-

Seattle's Steve Largent made two Bengals here Sunday thanks to a receptions, to become only the secequence of plays that Bill Walsh, ond player in NFL history to catch the winning coach, said belongs in 700 passes. Charlie Joiner, who retired from the San Diego Chargers In one of the National Football at the end of last season, is pro

League's most improbable finishes, football's all-time leader with 750. San Francisco stopped the Bengals Largent, 32, extended his NFL retwo seconds short of running out cord streak of catches in consecuthe clock, and then Joe Montana tive regular-season games to 141. Bills 34, Oilers 30: In Orchard Park, New York, Jim Kelly threw

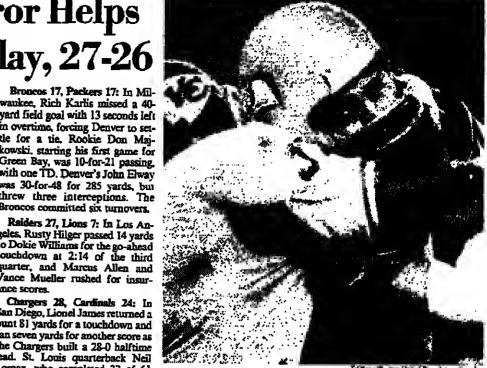
three scoring passes, including a 10-yarder to running back Ronnie Harmon with 57 seconds left to rally Buffalo over Houston. Kelly was 26-of-42 passing for 293 yards. Vikings 21, Rams 16: In Ana-

game-winner was San Francisco's beim, California, Wade Wilson getting the ball back —on downs — connected with Hassan Jones for a after it had punted to the Bengal 45- 41-yard TD pass with 30 seconds yard line with only 54 seconds left to left as Minnesota sent the Los Anplay. Cincinnati, ahead by 26-20, geles Rams to their first 0-2 start seemingly had the game won. since 1982.

yard field goal with 13 seconds left in overtime, forcing Denver to settle for a tie, Rookie Don Majkowski, starting his first game for Green Bay, was 10-for-21 passing, with one TD. Denver's John Elway was 30-for-48 for 285 yards, but threw three interceptions. The Broncos committed six turnovers.

Raiders 27, Lions 7: In Los Anes. Rusty Hilger passed 14 yards to Dokie Williams for the go-ahead touchdown at 2:14 of the third uarter, and Marcus Allen and Vance Mueller rushed for insur-

Chargers 28, Cardinals 24: In San Diego, Lionel James returned a punt 81 yards for a touchdown and ran seven yards for another score as the Chargers built a 28-0 halftime lead. St. Louis quarterback Neil Lomax, who completed 32 of 61 passes for 457 yards, threw for



Against Kansas City on Sunday, Seattle's Steve Largent became the second player in NFL history to catch 700 passes.

## Despite Hints at Concessions, Strike Looms for NFL

By Gerald Eskenazi

New York Times Service NEW YORK - Both sides in the National Football League labor talks said Sunday - but not to each other — that they are willing to make concessions on the knotty question of free agency.

with free agency — an issue unlikely to affect most players the key stumbling block.

There has been no meeting since Friday and no new sessions were

But despite all the recent harsh words, Gene Upshaw, executive director of the player union, hinted Sunday he might be willing to put steadfast. Upshaw refused to elab-

HEY WON, AM I GLAD

YOU'RE HERE! COULD

YOU TO SOMETHING WITH

THESE FOOTENL PLAYERS?

statement that there would be a when I heard Gene say that." strike if a new contract was not agreed opon by Sunday night.

sue," saying "it's about choice."
Yet Upshaw said in Washington

Sunday during a television interview that "we've moved off unfettered free agency. We have some said in discussing the issue on. which the union has been most

"The only thing that can make Said Jim Conway, the assistant me rethink the strike deadline is executive director of the league's hard bargaining," be said. That was negotiating group, the manage-different from Upshaw's previous ment council: "My ears perked up

Conway then said the council would be willing to amend its last The words "free agency" have offer on free agency, suggesting it been a rallying cry for what Up-could make it easier for players to shaw describes as "a freedom is-move by lowering the rounds in move by lowering the rounds in which draft picks would be required as compensation.

There could be even more draft picks permitted, lowering the price required for a free agent to move," Conway said. He added that "more players could be available to free agency." But further discussions, be cautioned, "should center around the current system, not junking it."

ease compensation for free ag so as not to be so restrictive. In the last 10 years there have been more agents. Only one, Norm Thompson, has moved. Clubs have been unwilling to part with the high draft picks required to obtain the

Under the league's last proposal it said, 49 percent of all players could change clubs for only a third-round choice, or less.

The union, which once demanded that every player be free to move when his contract expired, has eased that and now says clubs could retain first-refusal rights for the first four years. After that, under the union proposal, a player would be free.

The owners counter this by noting that all top rookies are signed to four-year contracts anyway.

But Sunday's comments make it appear there is considerable leeway for both sides, allowing each to maintain its integrity.

The owners, for example, can lower compensation requirement even further, or amend first-refusal

There is another aspect at work here: Football players probably are more interchangeable than players in other sports.

The oumber of high-priced players who could move round to the highest bidder would oot be as great as in baseball, for example. A key baseball or basketball player makes more of an impact oo his team than a football safety or a

Football

AMERICAN CONFERENCE

2 0 0 1.580 47

0 .500 51 1 .250 17

NATIONAL CONFERENCE

Sundoy's Ri Sundoy's Ri Denver 17, Green Bay 17 Suffalo 24, Houston 36 Allorni 23, Indianapolis 10 Philadelphia 27, Nama A

Son Francisco 37, Cincinno Chicoso 28, Tempo Boy 3 Altente 21, Washington 20 Dallas 14, M.Y. Olants 14

CFL Standings

Toronto 29, Horolitori 29

Legrenes ), Sabadell 1

Scottle 43. Kor

NFL Standings

# Arbiter Rules Baseball Owners Conspired to Limit Free Agency

the sport's power structure.

examined 5,682 pages of tran- arbitrator. scripts and 288 exhibits before an- The confi

The grievance was filed Feb. 3, 1986 by the Major League Baseball Players Association, charging that the owners violated the collective bargaining agreement by working in collusion not to sign free agents. The league's 26 owners and Commissioner Peter Ueberroth day. claimed management was practicing "fiscal responsibility."

The grievance was filed on be-

**SPORTS BRIEFS** 

**UEFA Bans Albanian Team, Players** 

Benfica, the Portuguese champion, UEFA announced Monday.

BERN (AP) - Albanian champion Partizan Tirana has been banned

European soccer's governing body also banned Partizan from the current ournament, automatically advancing Benfica into the second round.
All four Albanians were sent off during Wednesday's first-round, first-

competition for five years for kicking a player in the stomach, threatening

referee Pes Perez and inciting his teammates to follow suit. Niko Frasheri and Ilir Lame got four-year suspensions for spitting at Perez, while Arjan

and officials also insulted Perez after the game, a UEFA spokesman said. The team suspension is in force for any of the next five seasons in which

Hallberg Wins Rain-Delayed U.S. Golf

66 Monday and won the rain-delayed Milwaukee Open golf tournament

Hallberg finished with a total of 19-under 269; Levi closed with a 67

and Wrenn with a 68. Dan Pohl shot a 66 and finished at 16-under, tied

for fourth with Larry Ziegler, who had a 68. At 14-under were Tom

Heavy rains Sunday had forced a postponement of the final round.

Java Gold Takes Marlboro Cup by 21/4

\$750,000 Mariboro Cup at Belmont Park. The pace-setting Polish Navy,

Java Gold raced the 14 miles (2,015 meters) on a good track in 2:01 for

his fourth straight victory and sixth triumph in seven starts this year. The triumph solidified his leadership of the 3-year-old division.

Partizan qualifies for European club competition.

by two strokes over Wayne Levi and Robert Wrenn.

Byrum, Nick Price and Bill Kratzert.

another 3-year-old, was third, a neck back.

Vaited Press International half of the 63 players in the 1985-86 NEW YORK — An arbitrator class of free agents, including Kirk ruled Monday that baseball management conspired to restrict free ton Fisk, Butch Wynegar and Donagency, a decision certain to upset mie Moore. A similar grievance on behalf of 1986-87 free agents is The arbitrator, Thomas Roberts, being heard separately by another

The conflicting sides will now nouncing a decision viewed as per- have to settle such issues as awardhaps the most significant in ing the players salaries they would baseball since free agency began in have received in an open market, awarding punitive damages and declaring the players free agents. Donald Fehr, head of the play-

ers' mnion, announced a news conference for later Monday to discuss ramifications of the decision. The commissioner's office said it would also issue a statement later in the

Gibson, the aggressive Detroit outfielder, is the most prominent member of the 1985-86 free agents. After a season in which he hit 29 home runs and drove in 97 runs, be received no offers from other teams and re-signed with the Tigers.

Before the decision was an-ounced, Barry Rona, the owners' chief labor representative, said that regardless of the ruling he expects the owners to continue to use financial restraint in dealing with from one year of European soccer competition and four of its players barred after last week's tumultuous Champions' Cup game against

"I don't expect the owners to spend wildly," he said. "I don't anticipate there will be any significant change in the way owners ne-gotiate or in their bidding." leg game in Lisbon, which Benfica won, 4-0.
Goalkeeper and captain Perlat Musta was excluded from European The crux of the dispute centered

on two sentences at the end of the free-agency rules in baseball's basic The utilization or nonutiliza-

tion of [free-agency] rights is an individual matter to be determined Ahmeti was barred for two years for throwing ice at him. Partizan players solely by each player and each chub for his or its own benefit. Players shall not act in concert with other players and clubs shall not act in oncert with other clubs." FRANKLIN, Wisconsin (UPI) - Gary Hallberg shot a 6-under-par

The union claimed the owners

In August of last year, in the drug-testing clauses in contracts. \$412,520 last year.

The union claimed the owners Stars such as Dave Winfield, ELMONT, New York (AP) — Java Gold, trained by Mack Miller and ridden by Pat Day, took command approaching the sixteenth pole and beat 5-year-old Nostalgia Star by 24 lengths in winning Sunday's

players were bound to their teams ue to their new teams.



McNally.

The decision had a profound efwere working together to stifle the fect on baseball. Players were able free-agent market and filed a griev- to sell their talents on the open market, and such wealthy owners as George Steinbrenner of the New midst of hearings on the grievance, York Yankees and Gene Autry of the owners fired Roberts; they were the California Angels stocked top unhappy when the arbitrator ruled players. Salaries skyrocketed from for the union in a case involving an average of \$52,200 in 1976 to \$412,520 last year.

fired Roberts because they were Reggie Jackson, Rollie Fingers and losing the collusion case. Roberts Rich Gossage became free agents was eventually reinstated, but the and justified their big salaries. Othincident delayed the final ruling.

In 1975, arbitrator Peter Seitz bouse and Wayne Garland, also created free agency when he voided signed lucrative contracts but sufthe reserve clause, under which fered injuries and were of little val-



The 1985-86 free-agent class inclindes Kirk Gibson of the Detroit Tigers, noted for his power hitting (here upending Chicago infielder Julio Cruz).

Housing . 016 870 871—3 8 6 Noite, M.Davis (8) and Parents Scott and

#### Baseball

NATIONAL LEAGUE

Transition

1988 secson. NEW YORK—Sent Poul Pries, plicher, to

Lengue.
SAN FRANCISCO—Announced that Mott

FOOTBALL

Notices Feotball Leasue
DETROIT—Activated Horvey Solem, offensive Internat, from Intured reserve,
Wolved Derrick Romeny, tight end.
AllAM—Activated Gree Koch, tockle.
Placed Doug Morrons, tockle, on injured re-

son, sofety.
P)TTSBUROH—Placed Ken Wee

HOCKEY

Motional Hockey Leasue
N.Y. RAHGARI—Released Paler Mara,
onaliz, and Poul Jenkins, Poul Moore and
John Dovis, defensemen. Reassigned Terry
Talt, left wins, to Flint of the International
Hockey Leasue; Simon Geans, right wing, to

Sunday's	Line Scores	Major League Stan			
	RICAN LEAGUE First Game				
Boston	910 510 600—6 10 1	20	M DIADUS		
<b>Dollimore</b>	809 010 000-1 3 1	Detroit	90	58	•
	karzanoj Mesa, Williameon	Toronto	90	59	
)P) and Kermedy.	W-Clemens, 17-9. L-Meso,	Mi)waukee	82	67	

m, Harn (11), Evens (34). New York Boston Bottimore eed Genee 600 003 003—4 7 8 600 018 029—3 8 1 Besign 900 903 903—4 7 8 Bellimere 900 918 929—3 8 1 Leister, Gardner (8) and Sheaffer; Bell, De-Gardier, 2-6. L.—DeLeon, 0-2. HRa— Busion, Benzinger, 1-6. L.—DeLeon, 0-2. HRa— Busion, Benzinger, 1-6). Bottimore. Lynn 1721.

**SCOREBOARD** 

340 518 493-11 12 8 962 960 928-4 7 1 Nieves, Crim (6) and Schroeder: Morrie. Kins (7), Thurmond (7), Robinson (8) and Heath, Lowry (9), W.—Nileves, 13-7, L.—Ahorts, 18-9, S.—C-(im (10), 14R3—All/houtans, Swatm (23), Yount (18), Molitor (14), Schroeder (13), Brogss (13), Detroit, Gibson (22), Teronite 600 280 378—4 18 8 New York 600 551 800—2 7 8

(7); Letter, Clements (7), Pulton (8), Filton (9) and Skinner, Lombordi (8), Cerone (9), W—Weile, 3-3, L—Lslier, 1-1, HRs—Toronto, Bell 146), Liriana (2), Upshow (15).

Kamens City 900 631 280—4 18 C.Young, G.Hetson 14), Codaret (8), Eckel lay 18) and Sleinbach; D.Jackson, Farr (1 Davis 18) and Owen, Guirk (8), W—C.Youn on, Forr (5), 13-7. L-D\_Jockson, 8-13. 5v--Eckersley )14),

Cottouram
Tenans 000 518 000 1---Franct, Minton (8), Buice (10) and Be
Hough, Howe 19) and Petrail, Staught
W-Hows, 3-3, L-Minton, 4-4,

unless they were traded or released, and granted free agency to pitchers Andy Messersmith and Dave McNally.

McNally.

Monte, M.Davis (8) and Parents scott and Raynelds, W-Seatt, 14-12, L.— M.Davis, 9-8, Many York 101 010 010 001 08—8 15 1 Philaburgh 180 016 010 01 01—9 9 1 Fernandes, Orace (7), McDowell (8), Oleda 110), Myers (14) and Lyens/ Bielecki, Kipper (6), Welk (8), Potteran (8), Gatt (9), Drummond (12), Smiley (13) and Ortiz, Lo-Vallers (7), W-Smiley, 5-4, L.—Otado, 2-5, IRS—New York, Browberry (38), Johnson (35), Teutel (12), Pitrsbursh, Bonds (22), Diaz 250 001 000-2 7 8

Petes, Cary (6), Dadmon (7) and Virgil; Balcher, Pene (7) and Sciescia. W— Belcher, 3-1. L—Pules, FS. Sv—Pene (6). Cincispati 601 820 186—18 11 8

Hockey League; Simon Goste, right wing, it Lavel of the Quebe: Mojor Junior Hecken League; Dan Lacrulx, left wing, to Greeby of the QAUHL; Shoun Clouston, left wing, to Portland of the Western Hockey League; Mike Oliveria, center, to Soulte Ste, Morte of Sen Francisco 800 230 210 4 18 8
R.Robinson, Williams (7), Murphy (7),
Franco (9) and McGriff; Krukow, D.Robinson
(8), Downs (9), Lefferts (9), Pertnon (9) and CHICAGO—Named Reb Dmin NEW WEXICO STATE-No -Cincinneti, Deniets 2 (26), Escalty (22).

# gue Standings Major League Leaders

Hitt: Boggs, Boston, 196; Puckati, Minneao-to, 192; Selizer, Konaca City, 191; Trommeti, Detroit, 184; Farnandez, Toronte, 182, Deubles: Boesa, Beston, 38; Moliter, Mil-markez, 37; A. Davis, Scattle, 34; Dw. Evone, Boston, 34; Mattingty, Hew York, 34; P. Brod-ley, Scattle, 34; Whitshari, Ogtroit, 5. Triples: Wilson, Konaca City, 15; P. Brod-ley, Seattle, 14; Polonia, Oaktond, P; Yount, Minardez, 8; S. cra Lied, with.

ley, Sectite, 18; Polonic, Ookiand, 9; Yount, Milwoutee, 9; 5 are ited with 7, Home Runs: G. Bell, Toronte, 44; AcGwire, Ookiand, 46; Dw. Evans, Boston, 24; Hrbek, Minnesoto, 23; Positiorule, Hew York, 32; Snyder, Cleveland, 32.

Stelan Banes: Reynolds, Seattle, 64; Wilson, Kansas City, 53; Redue, Chlosso, 45; Malitor, Milwoutee, 44; R. Henderson, New York, 37.

PITCHING (13 decisions)

Wee-Lest/Winnies Pct/ERA: Kev. Toronto, 17-4, 73; 2,78; Ausselman, Taronto, 11-4, 73, 19; Cerutit, Toronto, 10-4, 71, 4, 33; John, New York, 12-5, 704, 1,99; Gustferman, Seattle, 9-4, 472, 1,90.

teew York, 125, 365 Las; Courserman, Sectine, 94, 472, 130.

Birlisseets; Langston, Seattle, 237; Higuero, Aliheaukee, 223; Clemens, Boston, 21; Hough, Texas, 29; Blewerl, Oakland, 167.

Seves: Henks, Toronto, 32; Righetti, Hew York, 29; Reardon, Minnesotu, 28; Pizzac, Milwaukee, 21; Bulce, California, 14; J. Howell, Oakland, 14; Mahoroic, Texas, 14.

Runs: E. Dovis, Cincinnali, 1171 Gv

Rims: E. Devis Cincinnal, 1191 Gwynn, Ser Diego, 114: Colemon, St. Louis, 1117; Rolms Montreat, 1101 Samuel, : 'hitadelshio, 109, Räis: Dawson, Chicago, 125; Wellock, Mon Frad, 118; J. Clark, St. Louis, 105; McGes St. Louis, 102; Schmidt, Philodelshio, 101, Miller Hits: Gwynn, San Olego, 204; McGes, St. Louis, 171; Guerrer, Los Angeles, 170; Coleman, St. Louis, 169; O. Smith, St. Louis, 167; Samuel, Philodelphia, 167. Peubles: Wolfoch, Montreal, 40: Galerrace Montreal, 35: O. Smith, St. Louis, 36: McGe St. Louis, 25; D. Jornes, Atlanta, 34; Gwynn, San Diego, 34; Hoyes, Philodelphia, 34, Triples; Samuel, Phil., 15; Gwynn, S.D., 13; McGee, St. L., 19; Bands, Pitt., 9; Coleman.

Access St. L. 10; Bonds, PHL, Y. Calemon, St. L. †; M. Thompson, Phil. †. Home Ruis: Dowson, Chicago, 45; D. Murphy, Atlanta, 41; Strawberry, New York, 38; E. Davis, Cincinnati, 37; H. Johnson, New York, 38; J. Cark, St. Louis, 36. Stelen Resea; Coleman, St. Louis, 102; Cares Coleman, St. Louis, 102; Gwynn, San Olson, 54; E. Davis, Cincinnati, 49;

Hatcher, Houston, 49: Rolines, Mantreal, 49.
PITCHING (13 decisions)
Wee-Leet/Winning PcL/ERA: Martinez,
Montreal, 10-1, J67, 3.46; Dunne, Philaburgh, repartrous, 19-3, 249, 3.46; Dumes, Philaburgh, 19-5, 796, 274; Gooden, New York, 14-4, 796, 2.12; Forsch, Sr. Louis, 11-5, 488, 4.25; Sufcliffe, Chicago, 17-8, 480, 3.48. Strikeovist, Ryan, Houston, 244; Scoti, Hous-fon, 224; Volenzusela, L.A., 180; Hershiser, L.A., 175, Michael, B. 177. 175; Welch, L.A., 175.

rosion. Philodelphia, 39; La.S.

## European Soccer

Cetto 1, Atletico Modrid 0 Betia 0, Athletic 211500 0 Barcelona & Valencia 1 Murcia & Español 1 Real Sociedad & Sevilla 1 Valladolid & Las Paimes Gilon 2. Zorogazo 1 Rani Modria 3. Osesuna 6 Pelats: Rani Modrid 8: Valencia 7: Athletic Bilboo. Cediz & Alletice Madrid. Cassum. Betts. Celto S; Murcia, Seville, Español & Sabodell, Las Palmas, Volladolid, Zaropsaso, Olion 3: Barcelona, Logranes 2: Real Socie-

Marketta -- 15 % \*\*\* \*\*\*\*\*\*

# The 'Black Hole' at CBS

become known in news circles, is probably one of the most unique things to have happened in televi-

This is what took place. Rather was in Miami to cover the pope and anchor the "CBS Evening News." To Rather's chagrin CBS Sports

was broadcasting a whale of a tennis match between Lori and Steffi Graf. Dan was informed that the "Evening News"

might have to be

cut to make time

for the tennis. Buchwald Rather was furious and said if CBS Sports cut into his show, then CBS Sports could do all the news that evening.

It was a standoff until 6:30 rolled around and Rather was told be had to hold off on the pope until the tennis game was over. Rather, in fury, took off his mike and walked out of the studio to call his boss in

Now it gets interesting. While Rather was in the hall the tennis match ended. But there was nobody in the studio to present the evening news. So CBS went to black - pitch black - while CBS network executives from New York to Key Biscayne were screaming at each other, "My TV set is on the fritz!" After six minutes of blackness Dan came back on the air with an upbeat report on the pope. But it

# Seeks to Salvage Raider

The Associated Press

PARIS - A French-American team is raising funds to salvage the Alabama, a Confederate raider sunk off the French coast during the U.S. Civil War, expedition organizers announced Monday. The Alabama seized or destroyed 65 ered that 25 percent of the viewers

1864, during a duel with the Kear-sarge, off the coast of Cherbourg. News" and 55 percent said if they The wreck was discovered in 1984 had a choice they would prefer to by a French Navy minesweeper.

WASHINGTON — The Dan "Black Friday at Black Rock," the Rather "black hole," as it has CBS brass have been scratching their heads trying to figure out what happened and what can be done about it. Larry Tisch, the chairman of the board, said, "This will never happen again." Howard Stringer, the CBS News president, said it even more strongly, "This will never happen again!" Three thousand CBS executives opened their windows and shouted, "This

will never happen again!!" It is one thing to say it, but another to actually do something constructive.

A source at CBS told me that one of the ideas the executives came up with is to station a pit buildog by Rather's desk. Every time Rather makes a move toward the door the bull will start chewing his leg.

Another idea, in case the pit bull doesn't work out, is to put Rather in chains in the control booth with Diane Sawyer holding the key.

A news producer wants to let Rather sit in the umpire's chair at the tennis open and adjudicate the match on center court. Hopefully, by calling the matches, Rather will velop as much interest in tennis as be has in Afghanistan. It will also give him an opportunity to go straight from McEnroe to Judge Bork without a break.

A TV expert on black holes has come up with voice-over audio tapes that would automatically start playing if CBS screens all over the United States darkened. The n upbeat report on the pope. But it voice would say, "Don't turn the ras too late.

Ever since that night, known as Bush campaigning in a West Virginia coal mine." Or, "The black-Franco-American Group

ness you now see on your screen is a picture of the U.S. Supreme Court from the neck down."

Whether CBS will resort to any of these strategies is not known at this time. Rather feels terrible about the blackout and as penance has offered to wear tennis sweaters every night on his show.

To make matters a lot worse, Nielsen took a survey and discovwould want to watch women's ten-The ship was sunk on June 19, nis, 20 percent said they would stare at a black screen.

# The Barber and the Best Seller

By Paula Span

Washington Post Service
TEW YORK — In the begin-Ning, everyone seemed quite delighted with the arrangement - the barber, the business icon and the publisher.
The harber — Gio Hernandez.

who owns a swank little salon in the Hotel Pierre where the mighty get manicured — called his client and "dear friend" the Chrysler Chairman Lee Iacocca on behalf of another client, a Bantam Books veep eager to publish la-cocca's autobiography. Bantam was granted an audience; lacocca ed the contract. Gio (no one calls him anything else) was invit-ed to the publishing party, three years ago, where he told reporters - he loves reporters - that he would now proceed with the film

"Everything was very easy and very pleasant," Gio recalls, "until they started to make a lot of money on this book." 'Iacocca: An Autobiography"

went on to become one of the biggest-selling U.S. nonfiction titles in history. And somewhere around the 20th printing, Bantam and the barber found their friendship wearing thin Now they're in court, Gio

claiming that he's entitled to a literary agent's 10 percent com-mission, Bantam scoffing (in a legal memorandum) that he was of no ultimate significance in the publication of Tacocca." Recently, a New York State Supreme Court judge rejected Ban-tam's motion for a summary judgment, thereby permitting Gio to pursue the case.

"I can't wait to go to trial," Gio

cuticles Gio tends becomes his dear friend, a list that includes the ABC News chief Roone Ar-ledge, the New York Yankees potentate George Steinbrenner, the film director Sidney Lumet, the superagent Mort Janklow and the adeaster Frank Gifford, who gets regular pedicures.

A Cuban immigrant who built his clientele at Bergdorf's, then opened his own shop five years ago, Gio now charges \$100 for the first styling, a mere \$65 thereafter. He can get a client a dis-count on a Chrysler or wangle so clients can reach brokers and



Carlo this spring for the Grand Prix. He's barber to the stars,

well, I would like to win; it's my money, I should get it," Gio amends, combing and cutting. The main thing is to prove the point "

thinking is that the Bantam Vice President and Director of Publicity Stuart Applebaum, his onetime barbee, agreed to compen-sate him for his services as gobetween (though how much compensation was never speci-fied, he concedes). Deal-making is an honored activity hereabouts - each of the salon's marble-

FOR SALE

PARIS & SUBURBS

FOCH - VICTOR HUGO

135 sq.m., MODERN, excellent class 2 backgrown, 2 boths, porking EMBASSY 45 62 16 40

their shampoos - and Gio feels his honor has been impugned by Bantam's insistence that he was not a player in the publishing coup of the decade.

than ever," assures Gio, "It's the publisher, not the author," that's feeling his legal wrath.

associate general counsel for Bantam Books.

deserved something, the publisher sent him a check for \$5,000 in ing books, rather than barbers."

ing invoice read "consultant fee re: Iacocca." Bantam, whose legal memorandum now describes the check as "a totally voluntary gift," may have thought this a gracious gesture. Unfortunately, it arrived on a day when yet another of Gio's dear friends - the attorney Roy Cohn - came in for an appointment.

"He was very upset," Gio recalls. As Cohn, now deceased, put it to a reporter at the time, "If they'd called Gio in and praised him for his role and offered \$100,000"—a trifling sum under the circumstances. Cohn thought

"he's the kind of guy who
would have taken it."

Cohn, clearly not that kind of guy, sent the check back to Bantam with a note suggesting that perhaps the \$5,000 was a tip left after a haircut. A few months later, Saxe, Bacon & Bolan, the law firm with which Cohn was associated, filed Gio's lawsuit. "I think it will go to trial and I

think it will he successful," says Filip Tiffenberg of Saxe, Bacon. In his decision, State Supreme Court Justice Harold Baer Jr. found that \$5,000 check "a sufficient memorandum of the oral agreement with the defendant." The basis of the dispute, he ruled, was the sum to be paid. Literary agents normally receive 10 to 15 percent of authors' proceeds; they also typically perform more than introduction services. Iacocca's royalties are being distributed to charities by a foundation he established for that purpose.

Gio insists he doesn't even know how much 10 percent of the author's proceeds amounts to. But with 2.6 million hard-cover and 3.1 million paperback copies in print, the commission on "Iacould reach millions, right? "I hope so," Gio says,

he's a bit reluctant to name. Applebaum, who knows a good angle when he sees one, helped tell the world about Gio; now he's feeling a tad Frankensteinian. "For the moment," he says ruefully, "I've gone back to publiciz-

### **PEOPLE**

# Emmy Show a Drag

"Promise," a movie about mental this week in about 30 countries, bit illness and responsibility, each won not in South Africa. The 21/2-hour five Emmys for nighttime television entertainment at a marathon award ceremony in Pasadena, Califormia, that dragged on for a record four hours. "L.A. Law" won for best drama series, with guest star Alfre Woodard as best guest performer in that category. It also won for Gregory Hoblit's directing, writing by Steven Bochco and Terry Louise Fisher, and for art direction. "Promise" was named outstanding drama or comedy special. James Woods was named best lead two years ago, but she refused to actor and Piper Laurie won best see him. "We feel it is a severe supporting actress. Other Emmys invasion of privacy," he said. for the show went to director Glenn Jordan and writers Richard Friedenberg, Kenneth Blackwell and Tennyson Flowers. John Cleese was named best guest performer in a comedy series for NBC's "Cheers." Other lead awards went to Rue McClanahan ("Golden Girls"), Michael J. Fox ("Family Ties"), Gena Rowlands ("The Betty Ford Story"), Bruce Willis ("Moonlighting") and Sharon Gless ("Cagney & Lacey").

The Belgian National Opera has appointed an American choreographer, Mark Morris, and his 12member company to succeed Man-rice Béjart, who surprised the theater and dance world this summer by moving his Ballet of the 20th Century to Lausanne, Switzerland, after 27 years in Brussels. Morris, 30, and his Mark Morris Dance Group will be the resident company of the Theatre de la Monnaie, Gerard Mortier, director of the National Opera, said. Earlier this month, Mortier told The New York Times he had seen the Morris company on tour in Stuttgart. "It was love at first sight," he said. Maurice Béjart was always Nietzsche," Mortier said. "Mark is one who knows about Nietzsche, but be can tell about it with humor.

Winnie Mandela is upset about a television movie about her mar-riage to the jailed African National Congress leader, Nelson Mandela, her lawyer says. She is trying to prevent further broadcasts of the British-produced "Mandela," said Ismail Ayob in Johannesburg. The down the driveway of his New Jer-film, broadcast on Home Box Of-sey estate for a day of races.

"L.A. Law," a series about the fice cable television in the United antics of an upscale law firm, and States Sunday, is to be televised film was made last year by TVS Television, starring two Americans

— Alfre Woodard as Mrs. Mandela and Danny Glover as Nelson Man-dela. The script, written by South African-born playwright Ronald Harwood, depicts the couple's rela-tionship before and after Mandela was imprisoned in 1962 on a life sentence for sabotage and conspiring to overthrow the government Ayob said Harwood tried to interview the 53-year-old Mrs. Mandela

> The Duchess of York, the former Sarah Ferguson, was upset at a wildlife exhibition at a Connection polo club Saturday when a 12 foot Burmese python was brought be-fore her. "I can't," she said, secu-ing breaking into tears and moting behind her husband, Prince Man drew, as a television naturalist in Fowler, held the 120-pound sinks within about five feet. John Lines. meyer, a member of the club, and "I think it was a crummy thing to do to shake a snake at somebody whether it be a duchess or a cleaning lady." Andrew returned Sunfrom the series of chanty appearances. The duchess stayed on for a day at the home of her mother. Susan Barrantes.

Who knows? The colorful millionaire publisher Malcolm Forbes may have found a new way to cap ture the heart of the much-captured Elizabeth Taylor. Sunday Forbes gave her a custom-painted purple Harley-Davidson motorcycle. He took the accident-prone actress on her first ride a few weeks ago, and now she is taking motorcycle driving lessons, so far without mishap. 410% Asked the obvious, Forbes re 13 I. sponded with the familiar: "We're good friends. Why complicate things with marriage?" Taylor nod-ded agreement as she climbed onto the back of Forbes's cycle. Then the couple, wearing matching red leather jackets with the "Capitalist Tools" logo of his motorcycle chib, followed by 50 members, rumbled

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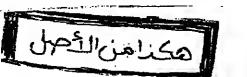
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He and Iscocca are "closer

Bantam, for its part, emphatically denies that Applebaum or anyone else at Bantam made any agreement with Gio. "We're confident that if and when this does go forward, we will prevail, because the claim is without any merit," says Sara Goodman, the

But because Bantam executives apparently, at one time, felt Gio

Applebaum, for his part, has taken his tonsorial needs elsewhere, to a Seventh Avenue salou (a bargain at \$50 a throw) that

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